POLYCOM, INC.
State of Mississippi Computer Hardware Express Product List
(EPL) 3630

POLYCOM ATX

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM ATX ACCESSORIES

Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer, speaker stands, 3.5mm to 2xRCA and speaker wire. Compatible with HDX, QDX, VSX (excluding VSX 3000) and V500.	$929	$790	2200-21969-120	VID.4/TR8	Now	Jun-01-2009	DC12
HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series. Includes 25ft/7.6M Walta to Walta cable.	$519	$441	2215-23327-001	VID.4/TR8	Now	Jun-01-2009	DC12
High Definition Document Camera (ELMO P30S) for TPX suites and ATX solutions. Available in NA, CALA, EU, Hong Kong, Singapore and India.	$10,999	$9,349	2215-29667-001	TP.1	Now	Sep-29-2010	DC8
MAIN/AUX camera cable for original EagleEye 1080 HD camera, 50ft/15m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 camera power supply. This cable is NOT COMPATIBLE with Eagle Eye II.	$459	$427	2457-28154-050	ACC.1	Now	Sep-25-2010	DC6
MAIN/AUX camera cable for original EagleEye 1080 HD camera, 100ft/30m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 camera power supply. This cable is NOT COMPATIBLE with Eagle Eye II.	$599	$557	2457-28154-100	ACC.1	Now	Sep-25-2010	DC6

POLYCOM ATX 200

ATX 200 solution: (2) HDX codecs & brkts, (3) ceiling mics & kit, (2)EagleEye II cameras & brkts, P+C, ATX Telepresence SW and cables. For Certified ATX integrators only. NA pwr kit. See order guide on PRC for cntry avail. Maintenance Contract Required	$44,999	$38,249	7200-30090-001	VID.4/TR8	Beginning 01-Nov-2010		DC12

POLYCOM ATX 400

ATX 400: (4) HDX codecs & brkts, (3) ceiling mics & kit, (4)EE II cameras & brkts, P+C, ATX Telepresence SW and cables. For Certified ATX integrators using ATX SDK ONLY. NA pwr kit. See order guide on PRC for cntry avail. Maintenance Contract Required	$84,999	$72,249	7200-30100-001	VID.4/TR8	Beginning 01-Nov-2010		DC12

SERVICE - ATX

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
ATX Maintenance Program, One year, ATX 200 Series	$1,650	$1,650	4870-00631-001	TIER.99	Now	Oct-27-2010	DC99
ATX Maintenance Program, Three year, ATX 200 Series	$4,200	$4,200	4870-00631-301	TIER.99	Now	Oct-27-2010	DC99
ATX Maintenance Program, One year, ATX 400 Series	$3,350	$3,350	4870-00633-001	TIER.99	Now	Oct-27-2010	DC99
ATX Maintenance Program, Three year, ATX 400 Series	$8,550	$8,550	4870-00633-301	TIER.99	Now	Oct-27-2010	DC99

ROOM TELEPRESENCE

HDX EXECUTIVE COLLECTION STAND SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Caster kit for packaged solutions, VSX & HDX Exec Collection Stands (with latching front door, and single display only) and the Polycom HDX Media Centers, single and dual displays. Set of 4, 2 locking for use in front, 4".	$256	$238	2675-52709-001	ACC.1/TR5	Now	Oct-15-2010	DC6
HDX Executive Collection 8000-720 2ET. HDX 8000-720 (see 7200-23150-001), HDX Executive Collection stand with integrated 120v/270w audio and 2-50" 1080p plasma displays, EagleEye HD camera mount, cable bundle,cntry=54, 6 (Maintenance Contract Required)	$37,999	$32,299	7200-26920-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Executive Collection 8000-1080 2ET. HDX 8000-1080 (see 7200-23160-001), HDX Exec Collection stand with integrated 120v/270w audio and 2-50" 1080p plasma displays,EagleEye II camera mount, cable bundle,cntry=54, 6 (Maintenance Contract Required)	$41,799	$35,529	7200-26930-001	VID.4/TR8	Now	Sep-09-2010	DC12

SERVICE - HDX EXECUTIVE COLLECTION

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

On-site installation service for HDX 9000 Series Executive Collection with One Display	$2,495	$2,445	4870-00544-002	TIER.04	Now	Jul-06-2010	DC4
On-site installation service for HDX 9000 Series Executive Collection with Two Displays	$2,995	$2,935	4870-00546-002	TIER.04	Now	Jul-06-2010	DC4
Onsite installation service for HDX 8000 Series Executive Collection with Two Displays	$2,995	$2,935	4870-00550-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 9000 Series Executive Collection with One Display	$4,995	$4,895	4870-00544-106	TIER.04	Now	Jul-06-2010	DC4
Premier, Three Year, HDX 9000 Series Executive Collection with One Display	$12,735	$12,480	4870-00544-136	TIER.04	Now	Jul-06-2010	DC4
Premier 24x7, One Year, HDX 9000 Series Executive Collection with One Display	$5,740	$5,625	4870-00544-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 9000 Series Executive Collection with One Display	$14,650	$14,357	4870-00544-236	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, HDX 9000 Series Executive Collection with Two Displays	$5,995	$5,875	4870-00546-106	TIER.04	Now	Jul-06-2010	DC4
Premier, Three Year, HDX 9000 Series Executive Collection with Two Displays	$15,285	$14,979	4870-00546-136	TIER.04	Now	Jul-06-2010	DC4
Premier 24x7, One Year, HDX 9000 Series Executive Collection with Two Displays	$6,890	$6,752	4870-00546-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 9000 Series Executive Collection with Two Displays	$17,580	$17,228	4870-00546-236	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, HDX 8000 Series Executive Collection with Two Displays	$3,950	$3,871	4870-00550-106	TIER.04	Now	Sep-30-2010	DC4
Premier, Three Year, HDX 8000 Series Executive Collection with Two Displays	$10,075	$9,874	4870-00550-136	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, HDX 8000 Series Executive Collection with Two Displays	$4,540	$4,449	4870-00550-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 8000 Series Executive Collection with Two Displays	$11,590	$11,358	4870-00550-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 9000 Series Executive Collection with One Display	$7,495	$7,345	4870-00544-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 9000 Series Executive Collection with One Display	$19,110	$18,728	4870-00544-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 9000 Series Executive Collection with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$8,240	$8,075	4870-00544-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 9000 Series Executive Collection with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$21,020	$20,600	4870-00544-238	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, HDX 9000 Series Executive Collection with Two Displays	$8,995	$8,815	4870-00546-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 9000 Series Executive Collection with Two Displays	$22,935	$22,476	4870-00546-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 9000 Series Executive Collection with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,890	$9,692	4870-00546-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 9000 Series Executive Collection with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$25,230	$24,725	4870-00546-238	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, HDX 8000 Series Executive Collection with Two Displays	$5,925	$5,807	4870-00550-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 8000 Series Executive Collection with Two Displays	$15,110	$14,808	4870-00550-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 8000 Series Executive Collection with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,520	$6,390	4870-00550-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 8000 Series Executive Collection with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$16,620	$16,288	4870-00550-238	TIER.04	Now	Sep-30-2010	DC4

HDX 9000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 9000 INTEGRATOR CODEC SOLUTIONS

HDX 9000-720 HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC. Eng rmt. NA pwr. Cntry code 6, 54. NTSC (Maintenance Contract Required)	$22,999	$19,549	2200-26500-001	VID.4/TR8	Now	Jun-02-2010	DC12
HDX 9000-1080: HDX 9006 codec w/ mounting ears, 11*Phoenix connectors, P+C, PPCIP, PoC,1080 license. Eng rmt. NA pwr. Cntry code 6, 54. NTSC (Maintenance Contract Required)	$24,999	$21,249	2200-26740-001	VID.4/TR8	Now	Jun-02-2010	DC12

HDX 9000 SERIES CAMERAS

Privacy cover for the EagleEye HD camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.	$19	$16	2215-28454-001	VID.4/TR8	Now	Jun-01-2009	DC12

HDX 9000 SERIES CABLES

Cable kit for HDX 9000 series:HDCI-f to 5xBNC-f+DB9-f, 1' ; DVI-A-m to 5xBNC-f, 1'; Walta to RJ45 socket 18"; S-Video to 2xBNC-m, 1'; Walta to Walta, 7.6m; HDCI-m to HDCI-m, 10m; RJ45 5E, 3.66m; Phoenix to 2xRCA-f, 1'; 2xRCA-m, 25'; RJ11, 12'	$499	$424	2215-24725-001	VID.4/TR8	Now	Apr-01-2010	DC12

HDX 9000 SERIES ACCESSORIES

HDX 9000 Bracket hardware. Includes bracket ears and screws to convert HDX 9000 series codec for rack mount	$27	$23	2215-23275-001	VID.4/TR8	Now	Jun-01-2009	DC12
HDX 9000 hardware kit. Includes vinyl feet and 11 phoenix connectors	$85	$72	2215-23410-001	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, HDX 9000 adapter for 2 x Phoenix ports to 2 x RCA(F)	$27	$23	2457-23492-001	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, HDX microphone array cable RJ45 to Walta(F) adapts HDX microphone cable to HDX 9000 series codecs	$31	$26	2457-23716-001	VID.4/TR8	Now	Apr-16-2010	DC12
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	$180	$153	2457-26764-072	VID.4/TR8	Now	May-27-2010	DC12
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	$180	$153	2457-26765-072	VID.4/TR8	Now	May-27-2010	DC12

HDX 9000 SERIES SOFTWARE

HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 7000, 8000 and 9000 Series).	$3,099	$2,634	5150-23912-001	VID.4/TR8	Now	Jun-01-2009	DC12
HDX 8Mbps data rate upgrade Allows for up to 8Mbps multipoint video calls. Requires MP license for MP feature. Point to point calls not affected. Available on HDX 9004 only	$2,059	$1,750	5150-23915-001	VID.4/TR8	Now	Jun-01-2009	DC12
Software option for HDX 7000 revC, HDX 8000 revB and HDX 9000 revB systems to enable 1080 encode/decode, 1080p codec	$3,000	$2,550	5150-26946-001	VID.4/TR8	Now	Apr-01-2010	DC12
Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12

HDX 9000 SERIES NETWORK MODULES

Quad BRI Module for HDX 9000 Series. Includes four 20ft/6m ISDN cables (with green connectors).	$1,549	$1,317	2215-23365-001	VID.4/TR8	Now	Jun-01-2009	DC12
Serial Network Module for HDX 9000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB44 adapter. Serial interface cable ordered separately)	$1,549	$1,317	2215-23366-001	VID.4/TR8	Now	Jun-01-2009	DC12
T1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)	$3,099	$2,634	2215-23367-001	VID.4/TR8	Now	Mar-28-2009	DC12
E1/PRI Module for HDX 9000 Series. Includes one 20ft/6m PRI cable (with clear connector)	$3,099	$2,634	2215-23367-002	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	$195	$181	2457-10609-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	$195	$181	2457-10610-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	$195	$181	2457-21263-200	ACC.1/TR5	Now	Oct-21-2009	DC6

SERVICE - HDX 9000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 9000 SERVICE REACTIVATION FEE

Service re-activation fee, HDX 9000, for product less than one year out of support coverage	$840	$840	4870-00262-801	TIER.99	Now	May-01-2010	DC99

Service re-activation fee, HDX 9000, for product one year or more out of support coverage	$1,675	$1,675	4870-00262-802	TIER.99	Now	May-01-2010	DC99

POLYCOM BRANDED SERVICES

Installation Services

Onsite Installation service for HDX 9000 Series	$1,545	$1,514	4870-00262-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 9000 Series	$2,095	$2,053	4870-00262-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX 9000 Series	$5,340	$5,233	4870-00262-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX 9000 Series	$2,410	$2,362	4870-00262-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 9000 Series	$6,140	$6,017	4870-00262-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 9000 Series	$3,145	$3,082	4870-00262-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 9000 Series	$8,020	$7,860	4870-00262-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 9000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,460	$3,391	4870-00262-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 9000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$8,820	$8,644	4870-00262-238	TIER.04	Now	Sep-30-2010	DC4

HDX 8000 SERIES MEDIA CENTER

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 8000 MEDIA CENTER

Caster kit for packaged solutions, VSX & HDX Exec Collection Stands (with latching front door, and single display only) and the Polycom HDX Media Centers, single and dual displays. Set of 4, 2 locking for use in front, 4".	$256	$238	2675-52709-001	ACC.1/TR5	Now	Oct-15-2010	DC6
HDX Media Center 8000-720 2WC50 (see 7200-23150-001, less mic array), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars, White HDX ceiling mic array, EagleEye HD camera mount, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$35,999	$30,599	7200-26820-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-720 2WC. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC 2 Wall mounts with 2-42" 1080p LCDs, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$34,699	$29,494	7200-26830-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-720 1WC. HDX 8000-720 (see 7200-23150-001, less mic), HDX Media center 1 Wall with 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$24,599	$20,909	7200-26840-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-720 1WC50. HDX 8000-720 (see 7200-23150-001, less mic), HDX MC wall mount with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$25,299	$21,504	7200-26850-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-1080 1WC50. HDX 8000-1080 (see 7200-23160-001, less mic), HDX Media Center wall mount with 1-50" 1080p plasma, 1 soundbar,EagleEye II camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Req)	$31,399	$26,689	7200-26860-001	VID.4/TR8	Now	Sep-09-2010	DC12
HDX Media Center 8000-1080 2WC50. HDX 8000-1080(see 7200-23160-001, less mic), 2 HDX Media Center wall mounts, 2-50" 1080p plasma, 2 soundbars,EagleEye II camera mnt, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$38,299	$32,554	7200-26870-001	VID.4/TR8	Now	Sep-09-2010	DC12
HDX Media Center 8000-720 2PT. HDX 8000-720 (see 7200-23150-001), HDX MCPedestal with 2-42" 1080p LCDs, 2 soundbars, EagleEye HD camera mnt, HDX Table top mic array, cable bundle, order casters sep, cntry=54, 6 (Maintenance Contract Required)	$35,899	$30,514	7200-26880-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-720 1PT. HDX 8000-720 (see 7200-23150-001), HDX MC Pedestal with 1-42" 1080p LCD, 1 soundbar, EagleEye HD camera mount, HDX Table top mic array, cable bundle, order casters sep, cntry=54, 6 (Maintenance Contract Required)	$27,899	$23,714	7200-26890-001	VID.4/TR8	Now	May-24-2010	DC12

HDX Media Center 8000-720 1PT50. HDX 8000-720 (see 7200-23150-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	$28,599	$24,309	7200-26900-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 8000-1080 1PT50. HDX 8000-1080 (see 7200-23160-001), HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar,EagleEye II camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	$34,099	$28,984	7200-26910-001	VID.4/TR8	Now	Sep-09-2010	DC12

SERVICE - HDX MEDIA CENTER 8000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

On-site Installation service, HDX Media Center 8000 series with one display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	$1,995	$1,955	4870-00386-002	TIER.04	Now	Jun-01-2009	DC4
On-site Installation service, HDX Media Center 8000 series with two displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	$2,495	$2,445	4870-00388-002	TIER.04	Now	Jun-01-2009	DC4

Premier Services

Premier, One Year, HDX Media Center 8000 series with one display	$2,590	$2,538	4870-00386-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX Media Center 8000 series with one display	$6,605	$6,473	4870-00386-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX Media Center 8000 series with One Display	$2,980	$2,920	4870-00386-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 8000 series with One Display	$7,600	$7,448	4870-00386-236	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, HDX Media Center 8000 series with two displays	$3,120	$3,058	4870-00388-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX Media Center 8000 series with two displays	$7,955	$7,796	4870-00388-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX Media Center 8000 series with Two Displays	$3,590	$3,518	4870-00388-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 8000 series with Two Displays	$9,150	$8,967	4870-00388-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX Media Center 8000 series with One Display	$3,885	$3,807	4870-00386-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 8000 series with One Display	$9,905	$9,707	4870-00386-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 8000 series with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,270	$4,185	4870-00386-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX Media Center 8000 series with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$10,900	$10,682	4870-00386-238	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, HDX Media Center 8000 series with Two Displays	$4,680	$4,586	4870-00388-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 8000 series with Two Displays	$11,935	$11,696	4870-00388-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 8000 series with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,150	$5,047	4870-00388-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX Media Center 8000 series with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$13,130	$12,867	4870-00388-238	TIER.04	Now	Sep-30-2010	DC4

HDX 8000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 8000 SERIES SYSTEMS

HDX 8000-720: HDX 8000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	$15,999	$13,599	7200-23150-001	VID.4/TR8	Now	May-24-2010	DC12
HDX 8000-1080: HDX 8000 HD codec, EagleEye II camera&license, HDX mic array, P+C, PPCIP, PoC, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	$18,999	$16,149	7200-23160-001	VID.4/TR8	Now	Oct-15-2010	DC12

HDX 8000 ACCESSORIES

Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	$205	$191	2215-28283-001	ACC.3	Now	Apr-16-2010	DC6
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	$180	$153	2457-26764-072	VID.4/TR8	Now	May-27-2010	DC12
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	$180	$153	2457-26765-072	VID.4/TR8	Now	May-27-2010	DC12

HDX 8000 SERIES SOFTWARE

HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 7000, 8000 and 9000 Series).	$3,099	$2,634	5150-23912-001	VID.4/TR8	Now	Jun-01-2009	DC12
HDX Expanded I/O software option. Enables the HD camera 2 video input and the HD monitor 2 video output ports. Available for the HDX 8002 only.	$1,029	$875	5150-26126-001	VID.4/TR8	Now	Jun-01-2009	DC12
Software option for HDX 7000 revC, HDX 8000 revB and HDX 9000 revB systems to enable 1080 encode/decode, 1080p codec	$3,000	$2,550	5150-26946-001	VID.4/TR8	Now	Apr-01-2010	DC12
Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12
HDX 8000 4Mbps to 6Mbps line rate upgrade allowing calls up to 6Mbps, included with HDX 8006 systems. For HDX 8000 series systems, requires Rev B hardware and 4Mbps currently installed on the system, 2Mbps to 4Mbps option is 5150-23914-001.	$1,029	$875	5150-28860-001	VID.4/TR8	Now	Jun-05-2009	DC12

HDX 8000 SERIES NETWORK MODULES

Quad BRI Module for HDX Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.	$1,549	$1,317	2215-26690-001	VID.4/TR8	Now	Jun-01-2009	DC12
PRI T1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26694-001	VID.4/TR8	Now	Mar-28-2009	DC12
PRI E1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26695-001	VID.4/TR8	Now	Jun-01-2009	DC12
V.35 Module for HDX series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)	$1,549	$1,317	2215-26696-001	VID.4/TR8	Now	Aug-24-2009	DC12
Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	$195	$181	2457-10609-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	$195	$181	2457-10610-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	$195	$181	2457-21263-200	ACC.1/TR5	Now	Oct-21-2009	DC6

SERVICE - HDX 8000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SERVICE REACTIVATION FEES

Service re-activation fee, HDX 8000 Series, for product less than one year out of support coverage	$520	$520	4870-00380-801	TIER.99	Now	May-01-2010	DC99
Service re-activation fee, HDX 8000 Series, for product one year or more out of support coverage	$1,035	$1,035	4870-00380-802	TIER.99	Now	May-01-2010	DC99

POLYCOM BRANDED SERVICES

Installation Services

Onsite installation service for HDX 8000 Series	$1,195	$1,171	4870-00380-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 8000 Series	$1,295	$1,269	4870-00380-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX 8000 Series	$3,300	$3,234	4870-00380-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX 8000 Series	$1,490	$1,460	4870-00380-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 8000 Series	$3,790	$3,714	4870-00380-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 8000 Series	$1,945	$1,906	4870-00380-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 8000 Series	$4,960	$4,861	4870-00380-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 8000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,140	$2,097	4870-00380-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 8000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,460	$5,351	4870-00380-238	TIER.04	Now	Sep-30-2010	DC4

HDX 7000 SERIES MEDIA CENTER

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 7000 MEDIA CENTER

Caster kit for packaged solutions, VSX & HDX Exec Collection Stands (with latching front door, and single display only) and the Polycom HDX Media Centers, single and dual displays. Set of 4, 2 locking for use in front, 4".	$256	$238	2675-52709-001	ACC.1/TR5	Now	Oct-15-2010	DC6
HDX Media Center 7000-720 2WC. HDX 7200-23130-001, less mic,2 HDX Media center Wall mnts with 2-42" 1080p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$29,899	$25,414	7200-26750-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 1WC. HDX 7200-23130-001, less mic, HDX Media center 1 Wall with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$23,699	$20,144	7200-26760-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 1WC. HDX 7200-23130-001, less mic, HDX Media center wall mount with 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=54, 6 (Maintenance Contract Required)	$22,199	$18,869	7200-26770-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 1PT. HDX 7200-23130-001, HDX MC Pedestal with 1-42" 1080p LCD, 1 soundbar, EagleEye HD camera mount, HDX Table top microphone array, cable bundle, order casters sep,cntry=54, 6 (Maintenance Contract Required)	$26,299	$22,354	7200-26780-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 1PT50. HDX 7200-23130-001, HDX Media Center Pedestal with 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	$26,999	$22,949	7200-26790-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 2PT HDX 7200-23130-001, HDX Media Center Pedestal with 2-42" 1080p LCD displays, 2 soundbars, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 6 (Maintenance Contract Required)	$31,999	$27,199	7200-26800-001	VID.4/TR8	Now	May-24-2010	DC12
HDX Media Center 7000-720 2WC. HDX 7200-23130-001, less mic, HDX Media center 2 Wall with 2-50" 1080p LCD display, 2 soundbars, EagleEye HD camera mount, HDX Ceiling mic array wht, cable bundle, cntry=001 (Maintenance Contract Required)	$30,599	$26,009	7200-26950-001	VID.4/TR8	Now	Apr-01-2010	DC12

SERVICE - HDX MEDIA CENTER 7000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

Onsite Installation service, HDX Media Center 7000 series with One Display (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	$1,495	$1,465	4870-00422-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service, HDX Media Center 7000 series with Two Displays (See Video Endpoint Installation Service Description for important wall mount information. Customer is responsible for securing any wall mount brackets to facility walls)	$1,995	$1,955	4870-00424-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX Media Center 7000 series with one display	$2,070	$2,029	4870-00422-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX Media Center 7000 series with one display	$5,280	$5,174	4870-00422-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX Media Center 7000 series with One Display	$2,380	$2,332	4870-00422-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 7000 series with One Display	$6,070	$5,949	4870-00422-236	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, HDX Media Center 7000 series with two displays	$2,640	$2,587	4870-00424-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX Media Center 7000 series with two displays	$6,730	$6,595	4870-00424-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX Media Center 7000 series with Two Displays	$3,040	$2,979	4870-00424-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 7000 series with Two Displays	$7,740	$7,585	4870-00424-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX Media Center 7000 series with One Display	$3,105	$3,043	4870-00422-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 7000 series with One Display	$7,920	$7,762	4870-00422-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 7000 series with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,420	$3,352	4870-00422-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX Media Center 7000 series with One Display (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$8,710	$8,536	4870-00422-238	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, HDX Media Center 7000 series with Two Displays	$3,960	$3,881	4870-00424-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 7000 series with Two Displays	$10,100	$9,898	4870-00424-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 7000 series with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,360	$4,273	4870-00424-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX Media Center 7000 series with Two Displays (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$11,110	$10,888	4870-00424-238	TIER.04	Now	Sep-30-2010	DC4

HDX 7000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 7000 SERIES SYSTEMS

HDX 7000-720: HDX 7000 HD codec, EagleEye HD camera, HDX mic array, P+C, PPCIP, 2nd monitor, Eng rmt. Cables: 2 component video (DVI-RCA), audio (RCA-RCA), LAN, NA pwr. Cntry codes 6, 54. NTSC (Maintenance Contract Required)	$9,999	$8,499	7200-23130-001	VID.2	Now	May-24-2010	DC10

HDX 7000 ACCESSORIES

Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	$205	$191	2215-28283-001	ACC.3	Now	Apr-16-2010	DC6
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	$180	$153	2457-26764-072	VID.4/TR8	Now	May-27-2010	DC12
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	$180	$153	2457-26765-072	VID.4/TR8	Now	May-27-2010	DC12

HDX 7000 SERIES SOFTWARE

HDX 7000 2nd monitor kit for component displays, includes SW option and 12' DVI m to 3xRCA m cable. PAL countries requires 2.5 or later software. This software option is included with HDX 2.6 release and later.	$729	$620	2230-27885-001	VID.2	Now	May-24-2010	DC10
HDX 7000 2nd monitor kit for VGA displays, includes SW option and 3m DVI m to VGA m cable. Required for PAL countries using software 2.0.x. This software option is included with HDX 2.6 release and later.	$729	$620	2230-27886-001	VID.2	Now	Oct-19-2010	DC10
HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 7000, 8000 and 9000 Series).	$3,099	$2,634	5150-23912-001	VID.4/TR8	Now	Jun-01-2009	DC12
Software option for HDX 7000 revC, HDX 8000 revB and HDX 9000 revB systems to enable 1080 encode/decode, 1080p codec	$3,000	$2,550	5150-26946-001	VID.4/TR8	Now	Apr-01-2010	DC12
Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12

HDX 7000 SERIES NETWORK MODULES

Quad BRI Module for HDX Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.	$1,549	$1,317	2215-26690-001	VID.4/TR8	Now	Jun-01-2009	DC12
PRI T1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26694-001	VID.4/TR8	Now	Mar-28-2009	DC12
PRI E1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26695-001	VID.4/TR8	Now	Jun-01-2009	DC12
V.35 Module for HDX series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)	$1,549	$1,317	2215-26696-001	VID.4/TR8	Now	Aug-24-2009	DC12
Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	$195	$181	2457-10609-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	$195	$181	2457-10610-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	$195	$181	2457-21263-200	ACC.1/TR5	Now	Oct-21-2009	DC6

SERVICE - HDX 7000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SERVICE REACTIVATION FEES

Service re-activation fee, HDX 7000 Series, for product less than one year out of support coverage	$400	$400	4870-00408-801	TIER.99	Now	May-01-2010	DC99
Service re-activation fee, HDX 7000 Series, for product one year or more out of support coverage	$795	$795	4870-00408-802	TIER.99	Now	May-01-2010	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote installation service for HDX 7000 Series (conducted through scheduled telephone call)	$820	$804	4870-00408-001	TIER.04	Now	Jun-01-2009	DC4
Onsite installation service for HDX 7000 Series	$1,195	$1,171	4870-00408-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 7000 Series	$995	$975	4870-00408-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX 7000 Series	$2,535	$2,484	4870-00408-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX 7000 Series	$1,140	$1,117	4870-00408-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 7000 Series	$2,920	$2,862	4870-00408-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 7000 Series	$1,495	$1,465	4870-00408-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 7000 Series	$3,810	$3,734	4870-00408-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 7000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,640	$1,607	4870-00408-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 7000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,190	$4,106	4870-00408-238	TIER.04	Now	Sep-30-2010	DC4

HDX 6000 SERIES MEDIA CENTER

HDX 6000 Media Center

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
HDX 6000-View Media Center wall mounting bracket. Includes 2 mounting arms and the wall mounted stationary bracket.	$799	$679	1662-52742-001	VID.4/TR8	Now	Apr-13-2010	DC12
Caster kit for packaged solutions, VSX & HDX Exec Collection Stands (with latching front door, and single display only) and the Polycom HDX Media Centers, single and dual displays. Set of 4, 2 locking for use in front, 4".	$256	$238	2675-52709-001	ACC.1/TR5	Now	Oct-15-2010	DC6
HDX 6000 View Media Center. HDX 6000 View codec & EagleEye View camera with embedded microphones (7200-23170-001), 1-42" 1080p LCD display with 60w integrated audio, cable bundle, cntry=54 (Maintenance Contract Required)	$9,999	$8,499	7200-26940-001	VID.4/TR8	Now	Oct-06-2010	DC12
HDX Media Center 6000-720 1PT. HDX 6000-720 (see 7200-29025-001), HDX Media center Pedestal, 1-42" 1080p LCD display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 2, 41, 6 (Maintenance Contract Required)	$20,399	$17,339	7200-29910-001	VID.4/TR8	Now	Sep-24-2010	DC12
HDX Media Center 6000-720 1PT50. HDX 6000-720 (see 7200-29025-001), HDX Media Center Pedestal, 1-50" 1080p plasma display, 1 soundbar, EagleEye HD camera mount, cable bundle, order casters separately, cntry=54, 2, 41, 6 (Maintenance Contract Required)	$21,099	$17,934	7200-29915-001	VID.4/TR8	Now	Sep-24-2010	DC12
HDX Media Center 6000-720 1WC. HDX 6000-720(see 7200-29025-001, minus mic array),HDX MC Wall mount, 1-42" 1080p LCD display, 1 soundbar, 1 White Ceiling Mic array, EagleEye HD camera mount, cable bundle, cntry=54, 2, 41, 6 (Maintenance Contract Required)	$17,099	$14,534	7200-30020-001	VID.4/TR8	Now	Sep-24-2010	DC12
HDX Media Center 6000-720 1WC50. HDX6000-720(see 7200-29025-001, minus mic array),HDX MC wall mount,1-50" 1080p plasma display,1 soundbar,1 White Ceiling Mic array,EagleEye HD camera mnt,cable bundle, cntry=54, 2, 41, 6 (Maintenance Contract Required)	$17,799	$15,129	7200-30030-001	VID.4/TR8	Now	Sep-24-2010	DC12

SERVICE - HDX MEDIA CENTER 6000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

Onsite installation service for HDX Media Center 6000 series with One Display Series	$1,495	$1,465	4870-00634-002	TIER.04	Now	Sep-30-2010	DC4
Onsite installation service for HDX Media Center 6000 with View Camera	$1,495	$1,465	4870-00842-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX Media Center 6000 series with one display Series	$1,495	$1,465	4870-00634-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX Media Center 6000 series with one display Series	$3,810	$3,734	4870-00634-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX Media Center 6000 series with One Display Series	$1,720	$1,686	4870-00634-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 6000 series with One Display Series	$4,380	$4,292	4870-00634-236	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, HDX Media Center 6000 with View Camera	$995	$975	4870-00842-106	TIER.04	Now	Mar-19-2010	DC4
Premier, Three Year, HDX Media Center 6000 with View Camera	$2,535	$2,484	4870-00842-136	TIER.04	Now	Mar-19-2010	DC4
Premier 24x7, One Year, HDX Media Center 6000 with View Camera	$1,140	$1,117	4870-00842-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX Media Center 6000 with View Camera	$2,920	$2,862	4870-00842-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX Media Center 6000 series with One Display Series	$2,245	$2,200	4870-00634-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 6000 series with One Display Series	$5,725	$5,611	4870-00634-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 6000 series with One Display Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,470	$2,421	4870-00634-208	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7, Three Year, HDX Media Center 6000 series with One Display Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,300	$6,174	4870-00634-238	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, HDX Media Center 6000 with View Camera	$1,495	$1,465	4870-00842-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Media Center 6000 with View Camera	$3,810	$3,734	4870-00842-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX Media Center 6000 with View Camera (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,640	$1,607	4870-00842-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX Media Center 6000 with View Camera (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,190	$4,106	4870-00842-238	TIER.04	Now	Sep-30-2010	DC4

HDX 6000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 6000 SERIES SYSTEMS

HDX 6000 View codec, EagleEye View with internal microphones and 3m cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, Cnty=6, 54 NTSC (Maintenance Contract Required)	$4,999	$4,249	7200-23170-001	VID.2	Now	May-24-2010	DC10
HDX 6000 HD codec, EagleEye HD with 3m cable, HDX microphone with 25' cable, English Remote, Cable bundle (6' HDMI, 12' LAN), 10' NA power cord, P+C, PPCIP, Cnty=6, 54 (Maintenance Contract Required)	$5,999	$5,099	7200-29025-001	VID.2	Now	May-24-2010	DC10

HDX 6000 ACCESSORIES

Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	$205	$191	2215-28283-001	ACC.3	Now	Apr-16-2010	DC6
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	$180	$153	2457-26764-072	VID.4/TR8	Now	May-27-2010	DC12
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	$180	$153	2457-26765-072	VID.4/TR8	Now	May-27-2010	DC12
Cable, HDX 6000 display, HDMI to HDMI, .914m, 3'	$45	$38	2457-28808-001	VID.2	Now	May-01-2010	DC10
Cable, HDX 6000 display, HDMI to HDMI, 1.829m, 6'	$60	$51	2457-28808-002	VID.2	Now	May-01-2010	DC10

HDX 6000 SERIES SOFTWARE

SW OPT,HDX 6000,1080p	$1,500	$1,275	5150-26511-001	VID.2	Now	Apr-01-2010	DC10
Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12

SERVICE - HDX 6000 SERIES

Long Description	MSRP		Product ID	Disc	Avail	Ch Dt	New Disc

SERVICE REACTIVATION FEES

Service re-activation fee, HDX 6000 Series, for product less than one year out of support coverage	$280	$280	4870-00584-801	TIER.99	Now	May-01-2010	DC99
Service re-activation fee, HDX 6000 Series, for product one year or more out of support coverage	$555	$555	4870-00584-802	TIER.99	Now	May-01-2010	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote installation service for HDX 6000 Series (conducted through scheduled telephone call)	$820	$804	4870-00584-001	TIER.04	Now	Jul-01-2009	DC4
Onsite installation service for HDX 6000 Series	$1,195	$1,171	4870-00584-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 6000 Series	$695	$681	4870-00584-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX 6000 Series	$1,770	$1,735	4870-00584-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX 6000 Series	$800	$784	4870-00584-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 6000 Series	$2,040	$1,999	4870-00584-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 6000 Series	$1,045	$1,024	4870-00584-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 6000 Series	$2,665	$2,612	4870-00584-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 6000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,150	$1,127	4870-00584-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 6000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,930	$2,871	4870-00584-238	TIER.04	Now	Sep-30-2010	DC4

HDX SERIES ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX SERIES ACCESSORIES

Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer, speaker stands, 3.5mm to 2xRCA and speaker wire. Compatible with HDX, QDX, VSX (excluding VSX 3000) and V500.	$929	$790	2200-21969-120	VID.4/TR8	Now	Jun-01-2009	DC12
HDX Ceiling Microphone - Black "Primary": includes 2' (60cm) drop cable, electronics Interface, wall plate with 10' (3m) & 50' (15m) plenum cable. For HDX systems & SoundStructure. Platform dictates maximum # supported. Replaces 2215-23809-001	$1,239	$1,053	2200-23809-001	VID.4/TR8	Now	May-27-2010	DC12
HDX Ceiling Microphone - White "Primary": includes 2' (60cm) drop cable, electronics Interface, wall plate with 10' (3m) & 50' (15m) plenum cable. For HDX systems &SoundStructure. Platform dictates maximum # supported. Replaces 2215-23809-002	$1,239	$1,053	2200-23809-002	VID.4/TR8	Now	Aug-23-2010	DC12
HDX Ceiling Microphone - Black "Extension" Kit: Includes 2' (60cm) drop cable, electronics Interface, 25' (7.6m) plenum cable. For use with HDX Ceiling Microphone Array 2200-23809--001. Platform dictates maximum # supported. Replaces 2215-23810-001	$1,239	$1,053	2200-23810-001	VID.4/TR8	Now	May-27-2010	DC12
HDX Ceiling Microphone - White "Extension" Kit: Includes 2' (60cm) drop cable, electronics interface, 25' (7.6m) plenum cable. For use with HDX Ceiling Microphone Array 2200-23809-002. Platform dictates maximum # supported. Replaces 2215-23810-002	$1,239	$1,053	2200-23810-002	VID.4/TR8	Now	May-27-2010	DC12
HDX remote control for use with HDX Series codecs, English version	$212	$180	2201-52556-001	VID.4/TR8	Now	Jun-01-2009	DC12
HDX remote control for use with HDX Series codecs, French version	$212	$180	2201-52556-107	VID.4/TR8	Now	Aug-25-2009	DC12
HDX remote control for use with HDX Series codecs, Spanish version	$212	$180	2201-52556-115	VID.4/TR8	Now	Aug-25-2009	DC12
HDX 7001 upgrade kit. Hardware upgrade for HDX 7001 systems to convert to an HDX 7000 rev C codec. Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.	$2,999	$2,549	2215-12917-001	VID.4/TR8	Now	Oct-06-2010	DC12
HDX 7000/8000 upgrade kit. Hardware upgrade for HDX 7000 (rev A or rev B) and the HDX 8000 (rev A). Requires installation by certified service partner. HDX must have software version 2.5.0.8 or later.	$1,999	$1,699	2215-12917-002	VID.4/TR8	Now	Oct-06-2010	DC12
HDX Mica Microphone Array. Contains one Microphone Array. Compatible with HDX Series. Includes 25ft/7.6M Walta to Walta cable.	$519	$441	2215-23327-001	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye HD, EagleEye View and EagleEye QDX Camera wall/panel/shelf mounting bracket	$155	$132	2215-24143-001	VID.4/TR8	Now	Apr-16-2010	DC12
EagleEye HD mounting bracket tripod mount	$26	$22	2215-24408-001	VID.4/TR8	Now	Apr-16-2010	DC12
EagleEye 1080 Camera wall/panel/shelf mounting bracket	$155	$132	2215-28765-001	VID.4/TR8	Now	Jun-01-2009	DC12
Extended length Black "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-001 & 2200-23810-001 only. Replaces 2457-24701-001	$180	$153	2457-26764-072	VID.4/TR8	Now	May-27-2010	DC12
Extended length White "drop cable" for connecting Spherical Ceiling Microphone Array element to electronics interface. 6ft (1.8m) long. Used with 2200-23809-002 & 2200-23810-002 only. Replaces 2457-24701-003	$180	$153	2457-26765-072	VID.4/TR8	Now	May-27-2010	DC12

HDX SERIES CABLES

Cable adapter, DVI-I to VGA(female)	$99	$84	1517-52689-001	VID.4/TR8	Now	Apr-01-2010	DC12
CLINK2 Crossover cable, 50-feet. Shielded, plenum rated. Links any two CLINK2 devices that use RJ-45 type sockets. Country Group: 66	$119	$111	2200-24008-001	TIER.05	Now	Apr-29-2009	DC6
CLINK2 Crossover cable, 25-feet. Shielded, plenum rated. Links any two CLINK2 devices that use RJ-45 type sockets. Country Group: 66	$79	$73	2200-24009-001	TIER.05	Now	Apr-29-2009	DC6
CABLE - 50' Control Cable for Sony D30/D31 PTZ on systems with DB9 control input connector to 8-pin DIN	$30	$28	2457-10029-200	ACC.1/TR5	Now	Jul-23-2009	DC6

Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	$195	$181	2457-10609-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	$195	$181	2457-10610-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	$195	$181	2457-21263-200	ACC.1/TR5	Now	Oct-21-2009	DC6
CABLE Adaptor - Female S-Video to Y/C BNC,1'. ROHS compliant	$36	$31	2457-21490-200	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, EagleEye HD camera cable. HDCI(M) to HDCI(M). 3M. Connects EagleEye HD camera to HDX series codec as main or secondary camera, secondary HDCI input requires camera to use external PS (1465-52733-040).	$149	$127	2457-23180-003	VID.4/TR8	Now	Apr-01-2010	DC12
Cable, EagleEye HD camera cable. HDCI(M) to HDCI(M). 10M. Connects EagleEye HD camera to HDX series codec as main or secondary camera, secondary HDCI input requires camera to use external PS (1465-52733-040).	$249	$212	2457-23180-010	VID.4/TR8	Now	Apr-01-2010	DC12
Cable, HDX microphone array cable. Walta to Walta. 15 ft. Connects HDX microphone to HDX microphone/SoundStation IP7000 or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	$29	$25	2457-23215-001	VID.4/TR8	Now	Oct-16-2010	DC12
Cable, HDX microphone array cable. Walta to Walta. 25 ft. Connects HDX microphone to HDX microphone or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	$49	$42	2457-23216-001	VID.4/TR8	Now	Apr-01-2010	DC12
Camera adapter. Converts HDCI(M) to Svideo(M) and DB15(M). Use to connect PowerCam Plus camera to HDX codec as primary or secondary camera.	$99	$84	2457-23481-001	VID.4/TR8	Now	Apr-01-2010	DC12
Camera cable. HDCI(M) to Svideo(M) and DB9(M). Connects Vaddio70/100 and Sony VC-C50i (with EZ camera VISCA cable shoe) to HDX series codec as main or secondary camera. 3m	$39	$33	2457-23486-001	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, HDX adapter for HDCI port breakout to 5-BNC(F) and DB9(F)	$60	$51	2457-23521-001	VID.4/TR8	Now	Jun-01-2009	DC12
Monitor adapter cable - DVI-A(M) to 5-BNC(F), 1', 305mm. Use to break out DVI from codec (DVI-I connector) to YPbPr for component display device.	$99	$84	2457-23533-001	VID.4/TR8	Now	Apr-01-2010	DC12
Camera cable. HDCI(M) to VGA(F) and Minidin(F). Connects Sony EVI-HD1 camera to HDX series codec as main or secondary camera.	$67	$57	2457-23548-001	VID.4/TR8	Now	Apr-16-2010	DC12
Camera cable. HDCI(M) to Svideo(M) and Minidin(M). Connects Sony D30,D10,D70,D100,BRC300 and Elmo PTC100 cameras to HDX series codec as main or secondary camera. 3m	$58	$49	2457-23549-001	VID.4/TR8	Now	Jun-01-2009	DC12
Monitor cable - DVI-A(M) at codec to VGA(M), 3m. Used to connect DVI from codec (DVI-I connector) to VGA display device input.	$99	$84	2457-23792-001	VID.4/TR8	Now	Apr-01-2010	DC12
Monitor cable - DVI-D(M) to DVI-D(M), 3m. Used to connect DVI from codec (DVI-I connector) to DVI-D display device input.	$99	$84	2457-23793-001	VID.4/TR8	Now	Apr-01-2010	DC12
Monitor cable - DVI-D(M) at codec to HDMI(M) monitor input, 3m. Used to connect DVI from codec (DVI-I connector) to HDMI display device input, digital audio not supported in this cable.	$99	$84	2457-23905-001	VID.4/TR8	Now	Apr-01-2010	DC12
HDX main monitor cable. DVI video and dual RCA Audio to RCA component (blacks cables red, blue, green connectors) for component video and dual RCA Audio with white wires and red / white connectors. 3m	$99	$84	2457-24772-001	VID.4/TR8	Now	Apr-01-2010	DC12
Walta (codec side) to RJ-45F Adapter Cable. For connecting HDX Ceiling Microphone Array or other RJ-45 C-Link 2 cable to HDX8000/7000/6000/4000 series codecs.	$40	$34	2457-25646-001	VID.4/TR8	Now	Aug-24-2009	DC12
Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 3M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.	$62	$53	2457-28153-001	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, EagleEye 1080 camera cable. HDCI(M) to VGA(M) and 8-pin mini-DIN plug(M). 10M. Connects EagleEye 1080 camera to HDX series codec as main or secondary camera.	$249	$212	2457-28154-001	VID.4/TR8	Now	Apr-01-2010	DC12
MAIN/AUX camera cable for original EagleEye 1080 HD camera, 50ft/15m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 camera power supply. This cable is NOT COMPATIBLE with Eagle Eye II.	$459	$427	2457-28154-050	ACC.1	Now	Sep-25-2010	DC6
MAIN/AUX camera cable for original EagleEye 1080 HD camera, 100ft/30m. For use with the HDX Series. Requires use of existing Eagle Eye 1080 camera power supply. This cable is NOT COMPATIBLE with Eagle Eye II.	$599	$557	2457-28154-100	ACC.1	Now	Sep-25-2010	DC6
People+Content Cable. DVI male to VGA male, with 3.5mm audio m-m, 7.62m (25')	$295	$251	2457-28665-001	VID.4/TR8	Now	Jun-01-2009	DC12
Cable, HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000.	$40	$34	2457-28978-001	VID.4/TR8	Now	Oct-16-2010	DC12
Cable, HDX microphone array cable. Walta to Walta. 50 ft. Connects HDX microphone to HDX microphone/SoundStation IP7000 or HDX microphone to HDX System.HDX 9000 C-Link input requires Walta to RJ-45 adapter.	$249	$212	2457-29051-001	VID.4/TR8	Now	Oct-16-2010	DC12

Cable, EagleEye View camera cable. HDCI(M) to HDCI(M) with audio. 10M. Connects EagleEye camera to HDX series codec as main Camera only to HDCI 1. EagleEye View microphones active only with out Clink 2 connection	$249	$212	2457-29759-010	VID.2	Now	Aug-25-2010	DC10
Breakout box adapter cable for PowerCam	$29	$25	2457-50526-200	VID.4/TR8	Now	Jun-01-2009	DC12
Component video cable. 3 x BNC (M) to 3 x BNC (M), 25 ft.	$99	$84	2457-52688-025	VID.4/TR8	Now	Apr-01-2010	DC12
Monitor cable, Male DVI to 3 male RCA connectors (red, blue, green both ends`), 12 feet long.	$50	$43	2457-52698-012	VID.4/TR8	Now	Jul-24-2009	DC12
50ft/15m MAIN/AUX camera cable for EagleEye 720 & EagleEye II 1080 cameras. Limited support for EagleEye View camera (video & control only, no voice). Includes power supply and replaceable North American power cord (customer supplied for add'l geo's)	$459	$427	7230-25659-015	ACC.1	Now	Aug-25-2010	DC6
100ft/30m MAIN/AUX camera cable for EagleEye 720 & EagleEye II 1080 cameras. Limited support for EagleEye View camera (video & control only, no voice). Includes power supply and replaceable North American power cord (customer supplied for add'l geo's)	$599	$557	7230-25659-030	ACC.1	Now	Aug-27-2010	DC6

HDX SERIES CAMERAS

Auxiliary power supply for PowerCam (with 1457-50526-001 adapter), PowerCam Plus, EagleEye HD / View / QDX cameras 12Vdc/3.3A,100-240VAC,NEGATIVE CENTER PIN,2.5mm pin/5.5mm barrel. Replaces 1465-52621-036 --DOES NOT INCLUDE AC POWER CORD--	$129	$110	1465-52733-040	VID.4/TR8	Now	Apr-16-2010	DC12
Privacy cover for the EagleEye HD camera. Has the VC2 logo on the front when in the privacy position. Warranty not available for this item.	$19	$16	2215-28454-001	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye View Main Camera, Compatible with HDX Series HDCI inputs. Microphones active only on HDCI input 1 and without Clink2 connection. Includes 3m cable.	$1,999	$1,699	2215-30043-001	VID.2	Now	Apr-16-2010	DC10
Eagle Eye II Main Camera, compatible with HDX 6000, 7000, 8000, and 9000 Rev B systems with software version 2.6.1 or later. Includes 3m cable and power supply adaptor. NA power cord. Country code 2 and 54.	$6,499	$5,524	8200-08260-001	VID.4/TR8	Now	Sep-08-2010	DC12
Eagle Eye II Main Camera, compatible with HDX 6000, 7000, 8000, and 9000 Rev B systems with software version 2.6.1 or later. Includes 10m cable and power supply adaptor. NA power cord. Country code 2 and 54.	$6,499	$5,524	8200-08270-001	VID.4/TR8	Now	Sep-08-2010	DC12

HDX SERIES SOFTWARE

Software upgrade for version 2.6 for Polycom HDX systems.	$1,999	$1,699	5150-08263-001	VID.4/TR8	Now	Apr-20-2010	DC12
Software upgrade for version 2.7 for Polycom HDX systems.	$1,999	$1,699	5150-12813-001	VID.4/TR8	Now	Sep-21-2010	DC12

PERSONAL TELEPRESENCE

HDX 4000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX 4000 SERIES SYSTEMS

HDX 4002

HDX 4002 Executive Desktop System, includes: HD codec, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	$9,999	$8,499	2200-24560-001	VID.4/TR8	Now	Aug-01-2010	DC12

HDX 4001

HDX 4001 Executive Desktop System, P+C, People On Content licenses, 20" Widescreen Display, NA power cord, Included cables: VGA, DVI, 3.5 mm stereo, POTS, and LAN; Country codes 2 and 54 (Maintenance Contract Required)	$7,999	$6,799	2200-24500-001	VID.4/TR8	Now	Aug-01-2010	DC12

HDX 4000 SERIES SOFTWARE

HDX MPPlus Multipoint Software Option License. Allows for 4 site MP video calls. Available for HDX systems (4000, 7000, 8000 and 9000 Series).	$3,099	$2,634	5150-23912-001	VID.4/TR8	Now	Jun-01-2009	DC12
Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12

HDX 4000 SERIES NETWORK MODULES

Quad BRI Module for HDX Series. Includes four ISDN 20ft/6m cables (with clear connectors) and HDX external peripheral interface box.	$1,549	$1,317	2215-26690-001	VID.4/TR8	Now	Jun-01-2009	DC12
PRI T1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26694-001	VID.4/TR8	Now	Mar-28-2009	DC12
PRI E1 Module for HDX Series. Includes one 20ft/6m PRI cable (with clear connector) and HDX external peripheral interface box.	$3,099	$2,634	2215-26695-001	VID.4/TR8	Now	Jun-01-2009	DC12
V.35 Module for HDX series (RS449, RS350 with RS366 dialing). Includes HD68-DB44 adapter and HDX external peripheral interface box. (Serial interface cable ordered separately)	$1,549	$1,317	2215-26696-001	VID.4/TR8	Now	Aug-24-2009	DC12
Cable, 1 V.35 and RS-366 5' Serial Cable, HD-44M to 'Y' Winchester 34M / RS-366 DB-25M,RoHS	$195	$181	2457-10609-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-449 and RS-366 5' Serial Cable, HD-44M to 'Y' RS-499 DB-37M / RS-366 DB-25M,RoHS	$195	$181	2457-10610-200	ACC.1/TR5	Now	Oct-21-2009	DC6
Cable, 1 RS-530 with RS-366, 5' Serial Cable, HD-68M to 'Y' RS-530 DB-37M / RS-366 DB-25M	$195	$181	2457-21263-200	ACC.1/TR5	Now	Oct-21-2009	DC6

HDX 4000 SERIES ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

HDX SERIES CABLES

Cable, cat5e ethernet cable, 3.66m	$11	$9	2457-23537-001	VID.4/TR8	Now	Jun-01-2009	DC12

HDX SERIES ACCESSORIES

Transport Case for HDX 4000. Hard case with casters, retractable handle and custom foam interior. Accommodates HDX 4000 base unit, LCD display, H.320 module box, remote control and applicable cables.	$979	$910	1676-27232-001	ACC.3	Now	Jun-01-2009	DC6

HDX SERIES SOFTWARE

Software upgrade for version 2.5 for Polycom HDX systems. Not for HDX 7001 running MaximumResolution version 2.0.3.2.	$1,999	$1,699	5150-28720-001	VID.4/TR8	Now	Mar-28-2009	DC12

SERVICE - HDX 4000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SERVICE REACTIVATION FEES

Service re-activation fee, HDX 4000 Series, for product less than one year out of support coverage	$300	$300	4870-00370-801	TIER.99	Now	May-01-2010	DC99
Service re-activation fee, HDX 4000 Series, for product one year or more out of support coverage	$600	$600	4870-00370-802	TIER.99	Now	May-01-2010	DC99

POLYCOM BRANDED SERVICES

Installation Services

Onsite installation service for HDX 4000 Series	$1,195	$1,171	4870-00370-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX 4000 Series	$750	$735	4870-00370-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, HDX 4000 Series	$1,915	$1,877	4870-00370-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, HDX 4000 Series	$860	$843	4870-00370-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, HDX 4000 Series	$2,200	$2,156	4870-00370-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX 4000 Series	$1,125	$1,103	4870-00370-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX 4000 Series	$2,870	$2,813	4870-00370-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, HDX 4000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,240	$1,215	4870-00370-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, HDX 4000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,160	$3,097	4870-00370-238	TIER.04	Now	Sep-30-2010	DC4

OTHER VIDEO SYSTEMS

QDX SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

QDX 6000 SERIES SYSYEMS

QDX 6000 Codec

QDX 6000 codec, EagleEye View with 3m cable, H.239, PPCIP, English Rmt, Cable bundle (6' comp, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), NA power, Cnty=54 (Maintenance Contract Required)	$3,499	$2,974	7200-32784-001	VID.2	Now	Aug-11-2010	DC10

QDX 6000 Solutions

QDX 6000 codec, EagleEye QDX with 3m cable, 2 QDX mics with 25' cables,H.239, PPCIP, English Rmt, Cable bundle (6' comp, 12' LAN,6' combo-S-video,RCA composite& dual audio, 1.5m VGA monitor), NA power, Cnty=54 (Maintenance Contract Required)	$3,999	$3,399	7200-30831-001	VID.2	Now	Nov-01-2009	DC10

QDX SERIES CAMERAS

EagleEye QDX SD camera for connection to QDX systems, includes 3m cable	$3,499	$2,974	8200-29338-001	VID.4/TR8	Now	Apr-07-2010	DC12

QDX SERIES CABLES

EagleEye View camera for the QDX. Includes HDCI to (S-Video, RS-232 DB9M, 2xRJ9) cable 3m/10'. QDX main camera only.	$1,999	$1,699	2215-32786-001	VID.2	Now	Sep-24-2010	DC10
Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)	$295	$251	2457-21996-001	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye QDX cable 3m, connects EagleEye QDX camera (HDCI) to the QDX main camera input (S-video/DB9)	$62	$53	2457-30821-001	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye QDX cable 10m, connects EagleEye QDX camera (HDCI) to the QDX main camera input (S-video/DB9)	$91	$77	2457-30821-002	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye View camera cable for the QDX. HDCI to (S-Video, RS-232 DB9M, 2xRJ9), QDX main camera only. 3m/10'	$60	$51	2457-32890-001	VID.2	Now	Sep-24-2010	DC10
QDX 6000 Second Camera Control Plug - 9 Pin Connector	$30	$26	2457-32891-001	VID.2	Now	Aug-16-2010	DC10
QDX cable for serial data pass through applications.	$50	$43	2457-32892-001	VID.2	Now	Sep-24-2010	DC10

QDX SERIES ACCESSORIES

Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer, speaker stands, 3.5mm to 2xRCA and speaker wire. Compatible with HDX, QDX, VSX (excluding VSX 3000) and V500.	$929	$790	2200-21969-120	VID.4/TR8	Now	Jun-01-2009	DC12
Wireless expansion microphones for SoundStation VTX 1000, SoundStation2 EX, SoundStation IP6000, and QDX. Includes two wireless mics. Country Group: 1	$499	$389	2200-32400-001	AUD.7	Now	Aug-23-2010	DC16
EagleEye HD, EagleEye View and EagleEye QDX Camera wall/panel/shelf mounting bracket	$155	$132	2215-24143-001	VID.4/TR8	Now	Apr-16-2010	DC12
Advanced Infrared Remote Control (w/ dual call/hang-up buttons), Rev 2 - English. RoHS compliant	$102	$95	2215-61692-001	ACC.1/TR5	Now	Jun-01-2009	DC6
VSX Advanced Infrared Remote Control - French (with split call/hang up buttons). Compatible with all VSX systems. Requires software release v7.5 or higher.	$99	$92	2215-61692-107	ACC.1/TR5	Now	Jun-01-2009	DC6
Advanced Infrared Remote Control (w/ dual call/hang-up buttons), Rev 2 - Spanish. RoHS compliant	$99	$92	2215-61692-115	ACC.1/TR5	Now	Jun-01-2009	DC6

QDX SERIES SOFTWARE

QDX Software Upgrade 4.0.	$899	$764	5150-21451-001	VID.4/TR8	Now	Dec-03-2009	DC12

SERVICE - QDX 6000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SERVICE REACTIVATION FEES

Service re-activation fee, QDX 6000 Series, for product less than one year out of support coverage	$180	$180	4870-00574-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, QDX 6000 Series, for product one year or more out of support coverage	$360	$360	4870-00574-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote installation service for QDX 6000 Series (conducted through scheduled telephone call)	$495	$485	4870-00574-001	TIER.04	Now	Jun-01-2009	DC4
Onsite installation service for QDX 6000 Series	$995	$975	4870-00574-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, QDX 6000 Series	$450	$441	4870-00574-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, QDX 6000 Series	$1,150	$1,127	4870-00574-136	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, QDX 6000 Series	$520	$510	4870-00574-206	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, QDX 6000 Series	$1,320	$1,294	4870-00574-236	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, QDX 6000 Series	$675	$662	4870-00574-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, QDX 6000 Series	$1,720	$1,686	4870-00574-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, QDX 6000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$740	$725	4870-00574-208	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, QDX 6000 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,890	$1,852	4870-00574-238	TIER.04	Now	Sep-30-2010	DC4

VSX 8000 INTEGRATOR CODEC SOLUTIONS

VSX 8800

VSX 8800 Presenter MP: Incl VSX 8000, PowerCam Plus, 2 microphone arrays, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$20,499	$17,424	7200-22750-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 8800 Presenter MP VTX: Incl VSX 8000, PowerCam Plus, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, 6-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$21,199	$18,019	7200-22770-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 8400

VSX 8400 Presenter: Incl VSX 8000, PowerCam camera, 2 microphone arrays, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$15,999	$13,599	7200-21962-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 8400 Presenter VTX: Incl VSX 8000, PowerCam camera, SoundStation VTX 1000, 2 ext mics, ImageShare II, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$16,299	$13,854	7200-21963-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 8000

VSX 8000: Incl VSX 8000, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54 (Maintenance Contract Required)	$14,799	$12,579	2200-21400-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 8000 SERIES OPTIONS

VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 8000 SERIES SOFTWARE

VSX MPPlus Multipoint Software Option License for VSX 8000 Series. Allows for 6-site MP video calls.	$4,119	$3,501	5150-22762-001	VID.4/TR8	Now	Jun-01-2009	DC12
VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	$0	$0	5150-23635-001	VID.4/TR8	Until 31-Mar-2011	Mar-28-2009	DC12

VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12

VSX 8000 SERIES AND 7000E SERIES NETWORK MODULES

Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	$1,549	$1,317	2215-20949-200	VID.4/TR8	Now	Jun-01-2009	DC12
T1/PRI Module for VSX 8000 and 7000e series. Includes one 20ft/6m PRI cable (with clear connector). ROHS compliant	$3,099	$2,634	2215-21023-201	VID.4/TR8	Until 30-Dec-2011	Oct-17-2009	DC12
Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately. ROHS compliant	$1,549	$1,317	2215-21360-201	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 8000 AND VSX 7000E SERIES CABLES

Cable, VSX 8000 and VSX 7000e Adapter for Serial port conversion (DB9) for external control applications, ROHS compliant	$19	$18	1517-61577-001	ACC.1/TR5	Until 30-Dec-2011	Oct-17-2009	DC6
CABLE - LAN wall jack cable: RJ-45 to RJ-45, orange connector, 12'	$19	$18	2457-08343-001	ACC.1	Now	Jun-01-2009	DC6
CABLE - Triple RCA with S-Video cable, 6'	$40	$37	2457-08674-002	ACC.1/TR5	Now	Jun-01-2009	DC6
CABLE - 50' Control Cable for Sony D30/D31 PTZ on systems with DB9 control input connector to 8-pin DIN	$30	$28	2457-10029-200	ACC.1/TR5	Now	Jul-23-2009	DC6
CABLE - VSX Conference link cable, 30', used from the codec to the first device on the table, has ferrite, RoHS	$71	$66	2457-20910-231	ACC.1	Now	Jun-01-2009	DC6
CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS	$102	$95	2457-20910-251	ACC.1	Now	Jun-01-2009	DC6
Cable, VSX 8000 and VSX 7000e, Adapter for PowerCam Connector (HD15) to DB9 Serial for camera control of non-PowerCam main camera.	$19	$18	2457-21930-002	ACC.1/TR5	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam, 50ft/15m, For use with VSX8000 and VSX7000e.	$309	$287	7230-21703-200	ACC.3	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam,100ft/30m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$515	$479	7230-21704-200	ACC.3	Until 31-Mar-2011	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam,150ft/45m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$803	$747	7230-21705-200	ACC.3	Now	Jun-01-2009	DC6
AUX Camera Cable for PowerCam, 50ft/15m. For use with VSX8000 and VSX7000e.	$309	$287	7230-22231-200	ACC.1	Now	Jun-01-2009	DC6
AUX Camera Cable for PowerCam, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$515	$479	7230-22232-200	ACC.1	Until 31-Mar-2011	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam Plus, 50ft/15m. For use with VSX8000 and VSX7000e.	$438	$407	7230-50881-200	ACC.3	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam Plus, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$567	$527	7230-50882-200	ACC.3	Until 31-Mar-2011	Jun-01-2009	DC6

VSX 8000 SERIES CAMERAS

PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.	$1,549	$1,317	2200-20960-001	VID.4/TR8	Now	Mar-28-2009	DC12
PowerCam Plus Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/3m cable. ROHS compliant	$3,099	$2,634	2215-50185-200	VID.4/TR8	Now	Oct-17-2009	DC12
PowerCam (NTSC) as auxiliary camera. Compatible with VSX 8000 Series, VSX 7000e and VS 4000. Includes 50ft/15m cable.	$1,549	$1,317	8200-51095-001	VID.4/TR8	Now	Mar-28-2009	DC12

SERVICE - VSX 8000 SYSTEMS

Long Description	MSRP		Product ID	Disc	Avail	Ch Dt	New Disc

VSX 8000 SERVICE REACTIVATION

Service re-activation fee, VSX 8000, for product less than one year out of support coverage	$440	$440	4870-00069-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, VSX 8000, for product one year or more out of support coverage	$880	$880	4870-00069-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Onsite Installation service for VSX8000 Series	$1,495	$1,465	4870-00069-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for VSX8000 Series with VTX 1000 product bundle	$1,545	$1,514	4870-00070-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, VSX8000 Series	$1,095	$1,073	4870-00069-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX8000 Series	$2,790	$2,734	4870-00069-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, VSX8000 Series with VTX 1000 product bundle	$1,185	$1,161	4870-00070-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX8000 Series with VTX 1000 product bundle	$3,020	$2,960	4870-00070-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VSX8000 Series	$1,995	$1,955	4870-00069-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX8000 Series	$5,085	$4,983	4870-00069-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VSX8000 Series with VTX 1000 product bundle	$2,140	$2,097	4870-00070-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX8000 Series with VTX 1000 product bundle	$5,455	$5,346	4870-00070-138	TIER.04	Now	Sep-30-2010	DC4

VSX 7000S

Long Description	MSRP		Product ID	Disc	Avail	Ch Dt	New Disc

VSX 7000S SYSTEMS

VSX 7800S

VSX 7800s Presenter MP: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$12,399	$10,539	7200-22685-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7800s Presenter MP VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$12,899	$10,964	7200-22700-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7400S

VSX 7400s Presenter: Incl VSX 7000s, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$9,299	$7,904	7200-22640-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7400s Presenter VTX: Incl VSX 7000s, SoundStation VTX 1000, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$9,799	$8,329	7200-22690-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7000S

VSX 7000s: Incl VSX 7000s, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$7,299	$6,204	2200-22650-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7000s VTX: Incl VSX 7000s, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$7,799	$6,629	7200-22675-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7000S SERIES SOFTWARE

VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	$3,099	$2,634	5150-21297-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	$929	$790	5150-22294-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	$0	$0	5150-23635-001	VID.4/TR8	Until 31-Mar-2011	Mar-28-2009	DC12
VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12

VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 7000S AND 7000 SERIES NETWORK MODULES

Quad BRI Module for VSX7000s and VSX 7000. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	$1,549	$1,317	2215-20523-200	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
T1/PRI Module for VSX 7000s and VSX 7000. Includes one 20ft/6m PRI cable (with clear connectors). ROHS compliant	$3,099	$2,634	2215-20780-201	VID.4/TR8	Until 30-Dec-2011	Oct-17-2009	DC12
Serial Network Module for VSX 7000s and VSX 7000 (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately). ROHS compliant	$1,549	$1,317	2215-21359-201	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 7000S AND 7000 SERIES ACCESSORIES

Cable, VSX 5000, VSX 6000A, VSX 7000S Adapter, 8-pin DIN to DB-9 Serial cable for serial control applications, 25 ft/7.5 m. ROHS compliant	$30	$28	2457-21714-200	ACC.1/TR5	Now	Oct-16-2009	DC6

VSX 7000S AND 7000 SERIES CABLES

CABLE - VSX Conference link cable, 30', used from the codec to the first device on the table, has ferrite, RoHS	$71	$66	2457-20910-231	ACC.1	Now	Jun-01-2009	DC6
CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS	$102	$95	2457-20910-251	ACC.1	Now	Jun-01-2009	DC6

VSX 7000S SERIES CAMERAS

PowerCam (NTSC) as auxiliary camera. Compatible with VSX 7000s and VSX 7000. Includes 50ft/15m cable.	$1,549	$1,317	8200-22353-001	VID.4/TR8	Until 30-Dec-2011	Mar-28-2009	DC12

VSX 7000E

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 7000E SYSTEMS

VSX 7800E

VSX 7800e Presenter MP: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$15,999	$13,599	7200-22560-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7800e Presenter MP VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, 4-way MPPlus, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$16,499	$14,024	7200-22710-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7400E

VSX 7400e Presenter VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$13,099	$11,134	7200-22720-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7400e Presenter: Incl VSX 7000e, PowerCam camera, 1 microphone array, ImageShare II, VGA encoder key, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$12,599	$10,709	7200-22730-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7000E

VSX 7000e: Incl VSX 7000e, PowerCam camera, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$10,299	$8,754	7200-22540-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 7000e VTX: Incl VSX 7000e, PowerCam camera, SoundStation VTX 1000, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$10,799	$9,179	7200-22570-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 7000E SOFTWARE

VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	$3,099	$2,634	5150-21297-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	$929	$790	5150-22294-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VGA Encoder Key - adds content encoding support to a VSX 7000e system when used with a VGA cable or ImageShare II	$929	$790	5150-22660-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	$0	$0	5150-23635-001	VID.4/TR8	Until 31-Mar-2011	Mar-28-2009	DC12
VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12
VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 8000 SERIES AND VSX 7000E NETWORK MODULES

Quad BRI Module for VSX 8000 and VSX7000e Series. Includes four 20ft/6m ISDN cables (with green connectors). ROHS compliant	$1,549	$1,317	2215-20949-200	VID.4/TR8	Now	Jun-01-2009	DC12
T1/PRI Module for VSX 8000 and 7000e series. Includes one 20ft/6m PRI cable (with clear connector). ROHS compliant	$3,099	$2,634	2215-21023-201	VID.4/TR8	Until 30-Dec-2011	Oct-17-2009	DC12
Serial Network Module for VSX 8000 and 7000e series (V.35, RS449, RS350 with RS366 dialing) . Includes HD68-DB40 adapter. Serial interface cable ordered separately. ROHS compliant	$1,549	$1,317	2215-21360-201	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 8000 SERIES AND VSX 7000E CABLES

Cable, VSX 8000 and VSX 7000e Adapter for Serial port conversion (DB9) for external control applications, ROHS compliant	$19	$18	1517-61577-001	ACC.1/TR5	Until 30-Dec-2011	Oct-17-2009	DC6
CABLE - LAN wall jack cable: RJ-45 to RJ-45, orange connector, 12'	$19	$18	2457-08343-001	ACC.1	Now	Jun-01-2009	DC6
CABLE - Triple RCA with S-Video cable, 6'	$40	$37	2457-08674-002	ACC.1/TR5	Now	Jun-01-2009	DC6
CABLE - VSX Conference link cable, 30', used from the codec to the first device on the table, has ferrite, RoHS	$71	$66	2457-20910-231	ACC.1	Now	Jun-01-2009	DC6
CABLE - VSX Conference link cable, 50', used from the codec to the first device on the table, has ferrite, RoHS	$102	$95	2457-20910-251	ACC.1	Now	Jun-01-2009	DC6
Cable, VSX 8000 and VSX 7000e, Adapter for PowerCam Connector (HD15) to DB9 Serial for camera control of non-PowerCam main camera.	$19	$18	2457-21930-002	ACC.1/TR5	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam, 50ft/15m, For use with VSX8000 and VSX7000e.	$309	$287	7230-21703-200	ACC.3	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam,100ft/30m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$515	$479	7230-21704-200	ACC.3	Until 31-Mar-2011	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam,150ft/45m, For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$803	$747	7230-21705-200	ACC.3	Now	Jun-01-2009	DC6
AUX Camera Cable for PowerCam, 50ft/15m. For use with VSX8000 and VSX7000e.	$309	$287	7230-22231-200	ACC.1	Now	Jun-01-2009	DC6
AUX Camera Cable for PowerCam, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$515	$479	7230-22232-200	ACC.1	Until 31-Mar-2011	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam Plus, 50ft/15m. For use with VSX8000 and VSX7000e.	$438	$407	7230-50881-200	ACC.3	Now	Jun-01-2009	DC6
MAIN Camera Cable for PowerCam Plus, 100ft/30m. For use with VSX8000 and VSX7000e. Includes power supply and PWR-CBL-A. Some countries may require appropriate power cable.	$567	$527	7230-50882-200	ACC.3	Until 31-Mar-2011	Jun-01-2009	DC6

VSX 7000E SERIES CAMERAS

PowerCam Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/ 3m cable.	$1,549	$1,317	2200-20960-001	VID.4/TR8	Now	Mar-28-2009	DC12
PowerCam Plus Main Camera, NTSC. Compatible with VSX 8000 Series and VSX 7000e. Includes 10ft/3m cable. ROHS compliant	$3,099	$2,634	2215-50185-200	VID.4/TR8	Now	Oct-17-2009	DC12
PowerCam (NTSC) as auxiliary camera. Compatible with VSX 8000 Series, VSX 7000e and VS 4000. Includes 50ft/15m cable.	$1,549	$1,317	8200-51095-001	VID.4/TR8	Now	Mar-28-2009	DC12

SERVICE - VSX 7000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
VSX 7000 SERVICE REACTIVATION							
Service re-activation fee, VSX 7000, for product less than one year out of support coverage	$300	$300	4870-00001-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, VSX 7000, for product one year or more out of support coverage	$600	$600	4870-00001-802	TIER.99	Now	Nov-11-2009	DC99
POLYCOM BRANDED SERVICES							
Installation Services							
Remote Installation service for VSX 7000 Series (conducted through scheduled telephone call)	$820	$804	4870-00001-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for VSX 7000 Series	$1,195	$1,171	4870-00001-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for VSX7000 Series with VTX 1000 product bundle	$1,195	$1,171	4870-00071-002	TIER.04	Now	Sep-30-2010	DC4
Premier Services							
Premier, One Year, VSX7000 Series	$750	$735	4870-00001-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX7000 Series	$1,915	$1,877	4870-00001-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, VSX7000 Series with VTX 1000 product bundle	$840	$823	4870-00071-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX7000 Series with VTX 1000 product bundle	$2,140	$2,097	4870-00071-136	TIER.04	Now	May-01-2010	DC4
Premier Onsite Services							
Premier Onsite, One Year, VSX7000 Series	$1,150	$1,127	4870-00001-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX7000 Series	$2,935	$2,876	4870-00001-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VSX7000 Series with VTX 1000 product bundle	$1,295	$1,269	4870-00071-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX7000 Series with VTX 1000 product bundle	$3,300	$3,234	4870-00071-138	TIER.04	Now	Sep-30-2010	DC4
VSX 6000							
Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
VSX 6000 SYSTEMS							
VSX 6400							
VSX 6400 Presenter: Includes VSX 6000, Visual Concert VSX, People+Content IP, 1 microphone array, English remote, COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$7,799	$6,629	7200-23250-001	VID.4/TR8	Now	Nov-01-2009	DC12
VSX 6000							
VSX 6000: Includes VSX 6000, 1 microphone array, English remote, COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$5,699	$4,844	2200-23290-001	VID.4/TR8	Now	Nov-01-2009	DC12
VSX 6000 NETWORK MODULES							
Quad BRI Module for VSX5000 and VSX 6000A Series. Includes four 20ft/6m ISDN cables (with green connectors). When connected to VSX 6000A, must have VSX software 8.5.3 or higher	$1,549	$1,317	2215-21940-200	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX 6000 SERIES SOFTWARE							
VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	$929	$790	5150-22294-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor	$729	$620	5150-22657-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	$0	$0	5150-23635-001	VID.4/TR8	Until 31-Mar-2011	Mar-28-2009	DC12

VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12
VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

SERVICE - VSX 6000 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 6000 SERVICE REACTIVATION

Service re-activation fee, VSX 6000, for product less than one year out of support coverage	$260	$260	4870-00097-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, VSX 6000, for product one year or more out of support coverage	$520	$520	4870-00097-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for VSX 6000 Series (conducted through scheduled telephone call)	$820	$804	4870-00097-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for VSX 6000 Series	$1,195	$1,171	4870-00097-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for VSX6000 Series with VTX 1000 product bundle	$1,195	$1,171	4870-00254-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, VSX6000 Series	$650	$637	4870-00097-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX6000 Series	$1,660	$1,627	4870-00097-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, VSX6000 Series with VTX 1000 product bundle	$740	$725	4870-00254-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX6000 Series with VTX 1000 product bundle	$1,885	$1,847	4870-00254-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VSX6000 Series	$1,150	$1,127	4870-00097-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX6000 Series	$2,935	$2,876	4870-00097-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VSX6000 Series with VTX 1000 product bundle	$1,295	$1,269	4870-00254-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX6000 Series with VTX 1000 product bundle	$3,300	$3,234	4870-00254-138	TIER.04	Now	Sep-30-2010	DC4

VSX 5000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 5000 SYSTEMS

VSX 5400

VSX 5400 Presenter: Incl VSX 5000, 1 microphone array, Visual Concert VSX, People+Content IP, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$6,199	$5,269	7200-22780-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 5000

VSX 5000: Incl VSX 5000, 1 microphone array, English remote. Order network modules separately COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$4,119	$3,501	2200-22550-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 5000 SERIES SOFTWARE

VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	$929	$790	5150-22294-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX SW option key to allow the VSX 5000 and VSX 6000 systems to support second monitor	$729	$620	5150-22657-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12
VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX 5000 SERIES NETWORK MODULES

Quad BRI Module for VSX5000 and VSX 6000A Series. Includes four 20ft/6m ISDN cables (with green connectors). When connected to VSX 6000A, must have VSX software 8.5.3 or higher	$1,549	$1,317	2215-21940-200	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

SERVICE - VSX 5000 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 5000 SERVICE REACTIVATION

Service re-activation fee, VSX 5000, for product less than one year out of support coverage	$240	$240	4870-00125-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, VSX 5000, for product one year or more out of support coverage	$480	$480	4870-00125-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED

Installation Services

Remote Installation service for VSX 5000 Series (conducted through scheduled telephone call)	$820	$804	4870-00125-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for VSX 5000 Series	$1,195	$1,171	4870-00125-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for VSX5000 Series with VTX 1000 product bundle	$1,195	$1,171	4870-00212-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, VSX5000 Series	$600	$588	4870-00125-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX5000 Series	$1,530	$1,499	4870-00125-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, VSX5000 Series with VTX 1000 product bundle	$690	$676	4870-00212-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX5000 Series with VTX 1000 product bundle	$1,760	$1,725	4870-00212-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VSX5000 Series	$975	$956	4870-00125-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX5000 Series	$2,485	$2,435	4870-00125-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VSX5000 Series with VTX 1000 product bundle	$1,120	$1,098	4870-00212-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX5000 Series with VTX 1000 product bundle	$2,855	$2,798	4870-00212-138	TIER.04	Now	Sep-30-2010	DC4

VSX 3000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 3000 SYSTEMS

VSX 3800

VSX 3800 IP-only system; Includes: People+Content IP and MPPlus Multipoint Software Options, English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$7,799	$6,629	7200-25590-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 3400

VSX 3400 IP-only system; Includes: People+Content IP software option, English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$5,699	$4,844	7200-25570-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 3000

VSX 3000 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$5,199	$4,419	2200-22800-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
VSX 3000 QBRI system, Includes English Remote, North American power cord. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$6,699	$5,694	2200-22950-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

VSX 3000 SOFTWARE

VSX MPPlus Multipoint Software Option Licenses for VSX 7000e, VSX 7000s, VSX 7000 and VSX 3000. Not for use with VSX 8000 Series. Allows for 4-site MP video calls.	$3,099	$2,634	5150-21297-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX Software Upgrade for Cisco Call Manager using SCCP (Skinny Client Control Protocol). Compatible with VSX 3000*, 5000, 6000*, 7000s, 7000e and 8000. * Check for minimum system requirements. MUST BE ORDERED WITH NEW SYSTEM.	$0	$0	5150-23635-001	VID.4/TR8	Until 31-Mar-2011	Mar-28-2009	DC12
VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12
VSX systems 9.0 software upgrade for 128meg systems and 64meg systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory	$2,059	$1,750	5150-28421-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

SERVICE - VSX 3000 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 3000 SERVICE REACTIVATION

Service re-activation fee, VSX 3000, for product less than one year out of support coverage	$260	$260	4870-00066-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, VSX 3000, for product one year or more out of support coverage	$520	$520	4870-00066-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for VSX 3000 Series (conducted through scheduled telephone call)	$820	$804	4870-00066-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for VSX 3000 Series	$1,195	$1,171	4870-00066-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, VSX3000 Series	$650	$637	4870-00066-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, VSX3000 Series	$1,660	$1,627	4870-00066-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VSX3000 Series	$1,150	$1,127	4870-00066-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VSX3000 Series	$2,935	$2,876	4870-00066-138	TIER.04	Now	Sep-30-2010	DC4

VSX SERIES ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Stereo Speaker Set, 120V. Includes two Satellite speakers, subwoofer, speaker stands, 3.5mm to 2xRCA and speaker wire. Compatible with HDX, QDX, VSX (excluding VSX 3000) and V500.	$929	$790	2200-21969-120	VID.4/TR8	Now	Jun-01-2009	DC12
VSX Microphone Array. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, and VSX 5000. Includes 30ft/9m cable. Requires software 8.7.1 or better. ROHS compliant	$519	$441	2215-20260-200	VID.4/TR8	Until 30-Dec-2011	Oct-21-2009	DC12
VSX Additional Microphone Array Kit. Contains one Microphone Array. Compatible with VSX 8000 Series, VSX 7000e, VSX 7000s and VSX 7000. Includes 10ft/3m cable. Requires software 8.7.1 or better. ROHS compliant	$519	$441	2215-20730-200	VID.4/TR8	Until 30-Dec-2011	Oct-21-2009	DC12
VSX/VTX Integration Kit for VSX 8000, VSX 7000e, VSX 7000s, VSX 7000, VSX 6000 and VSX 5000. Includes two VSX/VTX interconnect cables (30ft/9m, 50ft/15m), two VTX/VCVSX interconnect cables (3ft/1m, 10ft/3m) and VTX Software upgrade license.	$205	$191	2215-21903-001	ACC.1/TR5	Now	Jun-01-2009	DC6
V500 System Shelf for mounting on flat panel displays.	$134	$114	2215-21999-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

VSX Ceiling Microphone Array: Black Spherical Array with 2'/60cm drop cable, Electronics Interface with Mounting Hardware, Wall Plate with 10'/3m cable, 30'/9m & 50'/15m plenum cables. Compatible with VSX only. Requires Software version 8.5.3 or later.	$1,239	$1,053	2215-23775-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
VSX Software Upgrade 8.6 for Cisco Call Manager using SCCP-Skinny Client Control Protocol. For VSX 3000A, VSX 5000, VSX 6000A, VSX 7000s(A), VSX 7000e, VSX 8000 only. Check for minimum system requirements, see release notes on the web for more details.	$2,059	$1,750	5150-27502-001	VID.4/TR8	Until 31-Mar-2011	Jun-01-2009	DC12
ImageShare II device for People+Content. Compatible with VSX 8000 Series, VSX 7000e and iPower 9000 and 600 Series. VSX 7000e requires VGA encoder key (5150-22660-001). Includes 25ft/7.5m cable to system and 3ft/.91m cable to PC	$829	$705	8200-50649-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

V700 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

V700 SYSTEMS

V700 IP-only system, Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$3,099	$2,634	2200-23480-001	TIER.06	Until 31-Mar-2011	Nov-01-2009	DC8
V700 IP-only system with People + Content IP software option as described in 5150-22278-001. Includes: English Remote, North American power cords. COUNTRY CODE 54, NTSC (Maintenance Contract Required)	$3,609	$3,068	7200-24400-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

V700 SOFTWARE

V500 and V700 People+Content IP Software Option License	$929	$790	5150-22278-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.	$519	$441	5150-28422-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

SERVICE - V700 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

V700 SERVICE REACTIVATION

Service re-certification fee, V700, less than one year out of support coverage	$150	$150	4870-00305-801	TIER.99	Now	Nov-11-2009	DC99
Service re-certification fee, V700, one year or more out of support coverage	$300	$300	4870-00305-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for V700 (conducted through scheduled telephone call)	$820	$804	4870-00305-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for V700	$995	$975	4870-00305-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, V700	$375	$368	4870-00305-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, V700	$955	$936	4870-00305-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, V700	$565	$554	4870-00305-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, V700	$1,440	$1,411	4870-00305-138	TIER.04	Now	Sep-30-2010	DC4

V500 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

V500 SERIES

V500 IP-only system (NTSC) includes: English Remote, North American power cords. (Maintenance Contract Required)	$2,059	$1,750	2200-21500-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
V500 SBRI system (NTSC) includes: English Remote, North American power cords. (Maintenance Contract Required)	$3,099	$2,634	2200-21501-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

V500 IP-only system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords. (Maintenance Contract Required)	$2,599	$2,209	2200-22030-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12
V500 SBRI system (NTSC) with People+Content IP software option as described in 5150-22278-001, includes: English Remote, North American power cords. (Maintenance Contract Required)	$3,609	$3,068	2200-22090-001	VID.4/TR8	Until 31-Mar-2011	Nov-01-2009	DC12

V500 SERIES SYSTEM ACCESSORIES

V Series Simple Infrared Remote Control - English. ROHS compliant	$102	$95	2215-61737-001	ACC.1/TR5	Now	Oct-16-2009	DC6

V500 SERIES SOFTWARE

VSX People+Content IP Software Option License. Compatible with VSX 7000e, VSX 7000s, VSX 7000, VSX 6000, VSX 5000, VSX 3000 . Not required for VSX 8000	$929	$790	5150-22294-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12
V-Series systems 9.0 software upgrade for V-700 systems and V-500 systems with 8.5.3 or lower software. See Model name on the System Information screen for system memory.	$519	$441	5150-28422-001	VID.4/TR8	Until 30-Dec-2011	Jun-01-2009	DC12

SERVICE - V500 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VSX 500 SERVICE REACTIVATION

Service re-activation fee, V500, for product less than one year out of support coverage	$100	$100	4870-00067-801	TIER.99	Now	Nov-11-2009	DC99
Service re-activation fee, V500, for product one year or more out of support coverage	$200	$200	4870-00067-802	TIER.99	Now	Nov-11-2009	DC99

POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for V500 (conducted through scheduled telephone call)	$510	$500	4870-00067-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for V500 Series	$995	$975	4870-00067-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, V500 Series	$260	$255	4870-00067-106	TIER.04	Now	Nov-11-2009	DC4
Premier, Three Year, V500 Series	$665	$652	4870-00067-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, V500 Series	$460	$451	4870-00067-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, V500 Series	$1,175	$1,152	4870-00067-138	TIER.04	Now	Sep-30-2010	DC4

OTHER SERVICES - VIDEO

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

EXTENDED PHONE SUPPORT

Extended 24x7 phone support, One Year, VSX Series. Priced per VSX unit as uplift to existing service contract	$200	$196	4870-00001-147	TIER.04	Now	Jun-01-2009	DC4
Extended 24x7 phone support, Three Year, VSX Series. Priced per VSX unit as uplift to existing service contract	$510	$500	4870-00001-347	TIER.04	Now	May-01-2010	DC4

PRE-CONTRACT INSPECTION SERVICES

Certification fee for Remote Pre-Service Contract Inspection, scheduled at least one week in advance with Polycom support engineer	$515	$505	4865-06680-001	TIER.04	Now	Feb-22-2010	DC4

TIME and MATERIALS ON-SITE LABOR

T&M on-site support for one VSX or HDX product, priced per day. Response time subject to engineer availability. Polycom may charge an add'l fee for fixing problems not related to the original incident. Polycom business hours only.	$1,905	$1,905	4865-07581-001	TIER.99	Now	Aug-24-2010	DC99

UPGRADE INSTALLATION SERVICES

On-site installation of a hardware or software upgrade for one Video product. All on-site work will be executed during Polycom business hours. Requires two week lead time.	$775	$760	4870-00376-100	TIER.04	Now	Jun-01-2009	DC4

DE-INSTALLATION and RE-INSTALLATION SERVICES

De-installation of Video product. Polycom will arrive on-site and de-install the Video product (does not include Plasma,LCD, or CRTs) and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.	$715	$701	4870-00376-200	TIER.04	Now	Jun-01-2009	DC4
Re-installation of Video product. Polycom engineer will arrive on-site, unpack the Video product (does not include Plasma,LCD, or CRTs), and re-install it using the new IP address and the original system configuration. Requires two week lead time.	$715	$701	4870-00376-201	TIER.04	Now	Jun-01-2009	DC4
De-installation and re-installation of Video product within the same customer campus location (does not include Plasma,LCD, or CRTs). On-site work must be completed within Polycom business hours. Requires two week lead time.	$1,025	$1,005	4870-00376-202	TIER.04	Now	Jun-01-2009	DC4

CONF ROOM SOLUTIONS-CARTS and DISPLAYS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

MEDIA CART AND MEDIA CART and DISPLAY SOLUTIONS

Media Carts

VSX System Shelf for mounting on flat panel displays. Compatible with VSX 7000s, VSX 7000, VSX 6000, VSX 5000 and ViewStation systems.	$153	$130	2215-22001-001	VID.4/TR8	Now	Jun-01-2009	DC12
EagleEye HD, EagleEye View and EagleEye QDX Camera wall/panel/shelf mounting bracket	$155	$132	2215-24143-001	VID.4/TR8	Now	Apr-16-2010	DC12
Polycom Media Cart dual display adapter kit. For use on 2583-26914-001 only. Support 2 37"-42" flat panel displays of at least 80" combined width with standard VESA mnt config. Kit contains 2 extensions and hardware	$599	$509	2215-26941-001	VID.4/TR8	Now	Sep-21-2010	DC12
Polycom Media Cart rack mounting kit. Used with 2583-26914-001 to add rack mount capabilities to the inside shelves. Kit contains 6 3u rack adapters.	$99	$84	2215-26942-001	VID.4/TR8	Now	Oct-21-2009	DC12
Shelf for mounting the HDX 8000, 7000 and 6000 series codecs. This is a black 2u shelf for 19" racks which will hold the codec in position with a secure mounting system. 2u (3.5 inches) x 17.5 (without ears, 19 with) x 14.5 deep. Shelf only.	$205	$191	2215-28283-001	ACC.3	Now	Apr-16-2010	DC6
EagleEye 1080 Camera wall/panel/shelf mounting bracket	$155	$132	2215-28765-001	VID.4/TR8	Now	Jun-01-2009	DC12
Polycom Media Cart for 1 x 37"-60" flat panel w/std VESA mnt,3-shelves,5" casters,adjustable monitor height, locking translucent front door, secure back panel, integrated cable mgnt. Order camera mnt, dual display mounts, rack mount separately.	$1,899	$1,614	2583-26914-001	VID.4/TR8	Now	Sep-21-2010	DC12

WALL MOUNTED DISPLAY SOLUTIONS

Wall Mounted Display Solutions with LCDs

Polycom Wall Mount/Display Solution, with LCD wall mount system, shelf for PowerCam/Plus or VSX system, one 32" WXGA 16:9 LCD w/ stereo speakers,NA & Cont Europe power EagleEye HD camera requires shelf 2215-24143-001 (Maintenance Contract Required)	$3,999	$3,399	2215-22635-001	VID.4/TR8	Now	Nov-01-2009	DC12
Polycom Wall Mount/Display Solution, with LCD wall mount system, shelf for PowerCam/Plus or VSX system, two 32" WXGA 16:9 LCDs w/stereo speakers, NA & Cont Europe power cord EagleEye HD camera requires shelf 2215-24143-001 (Maintenance Contract Required)	$7,799	$6,629	2215-22636-001	VID.4/TR8	Now	Nov-01-2009	DC12

SERVICE - CARTS AND DISPLAYS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

On-site Installation service for wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$595	$583	4870-00157-002	TIER.04	Now	Jun-01-2009	DC4
On-site Installation service for wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$995	$975	4870-00158-002	TIER.04	Now	Jun-01-2009	DC4

Premier Services

Premier, One Year, Media Cart and 1 X 32" LCD display product bundle	$405	$397	4870-00155-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Cart and 1 X 32" LCD display product bundle	$1,035	$1,014	4870-00155-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Media Cart and 2 X 32" LCD display product bundle	$710	$696	4870-00156-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Cart and 2 X 32" LCD display product bundle	$1,810	$1,774	4870-00156-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$320	$314	4870-00157-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$815	$799	4870-00157-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$625	$613	4870-00158-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$1,595	$1,563	4870-00158-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Media Center and 1 X 32" LCD display product bundle	$520	$510	4870-00159-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Center and 1 X 32" LCD display product bundle	$1,325	$1,299	4870-00159-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Media Center and 2 X 32" LCD display product bundle	$810	$794	4870-00160-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Center and 2 X 32" LCD display product bundle	$2,065	$2,024	4870-00160-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	$865	$848	4870-00163-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	$2,205	$2,161	4870-00163-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	$1,805	$1,769	4870-00164-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	$4,605	$4,513	4870-00164-136	TIER.04	Now	May-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, Media Cart and 1 X 32" LCD display product bundle	$615	$603	4870-00155-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Cart and 1 X 32" LCD display product bundle	$1,570	$1,539	4870-00155-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, Media Cart and 2 X 32" LCD display product bundle	$1,060	$1,039	4870-00156-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Cart and 2 X 32" LCD display product bundle	$2,705	$2,651	4870-00156-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$475	$466	4870-00157-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, wall mounted 1 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$1,210	$1,186	4870-00157-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$930	$911	4870-00158-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, wall mounted 2 X 32" LCD display. (See Video Endpoint Installation Service Description for important wall mount information)	$2,370	$2,323	4870-00158-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, Media Center and 1 X 32" LCD display product bundle	$780	$764	4870-00159-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Center and 1 X 32" LCD display product bundle	$1,990	$1,950	4870-00159-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, Media Center and 2 X 32" LCD display product bundle	$1,210	$1,186	4870-00160-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Center and 2 X 32" LCD display product bundle	$3,085	$3,023	4870-00160-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, Media Center and 1 X 42" LCD or plasma display product bundle	$1,300	$1,274	4870-00163-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Center and 1 X 42" LCD or plasma display product bundle	$3,315	$3,249	4870-00163-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, Media Center and 2 X 42" LCD or plasma display product bundle	$2,705	$2,651	4870-00164-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Media Center and 2 X 42" LCD or plasma display product bundle	$6,900	$6,762	4870-00164-138	TIER.04	Now	Sep-30-2010	DC4

DESKTOP

POLYCOM PVX

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Polycom PVX v8.0.2 PC Conferencing Application for a single user	$155	$132	5151-22710-001	VID.2	Now	Jun-18-2009	DC10
Polycom PVX v8.0.2 PC Conferencing Application 50 users Volume License	$6,130	$5,211	5151-22710-002	VID.2	Now	Jun-18-2009	DC10
Polycom PVX v8.0.2 PC Conferencing Application 100 users Volume License	$11,230	$9,546	5151-22710-003	VID.2	Now	Jun-18-2009	DC10

SERVICE - DESKTOP

POLYCOM BRANDED SERVICE

Premier Services

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Premier, One Year, PVX single user license	$25	$25	4870-00450-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, PVX single user license	$65	$64	4870-00450-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, PVX 50 user site license	$1,025	$1,005	4870-00452-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, PVX 50 user site license	$2,615	$2,563	4870-00452-136	TIER.04	Now	May-01-2010	DC4
Premier, One Year, PVX 100 user site license	$1,540	$1,509	4870-00454-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, PVX 100 user site license	$3,925	$3,847	4870-00454-136	TIER.04	Now	May-01-2010	DC4

PERIPHERALS AND ACCESSORIES

DOCUMENT CAMERAS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Camera - ELMO EV-2000 Visual Presenter Document Camera	$2,599	$2,417	2624-10770-001	ACC.1	Now	Sep-01-2008	DC6

NETWORK DEVICES (NT1, ENCRYPTORS, ETC.)

Network Products - Terminal Adapters

Triple BRI NT1 network termination. For U-interface ISDN BRI. One required per three BRI. Includes Power Supply. Available in U.S. and Canada only.	$499	$464	2200-08406-003	ACC.1	Now	Sep-01-2008	DC6
Network termination (NT1). For U-interface ISDN BRI. One required per BRI. Includes Power Supply. Available in U.S. and Canada only.	$340	$316	NT1	ACC.3	Now	Sep-01-2008	DC6
Network termination (NT1). For U-interface ISDN BRI. One required per four BRI. Includes Power Supply. Available in U.S. and Canada only.	$569	$529	NT1-QUAD	ACC.3	Now	Sep-01-2008	DC6

VERTICAL SOLUTIONS

SERVICE - TELEWORKER SOLUTION PACKAGES

POLYCOM BRANDED SERVICES

Installation Services

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Remote Installation service for Teleworker Solution Promo (conducted through scheduled telephone call)	$510	$500	4870-00838-001	TIER.04	Now	Mar-19-2010	DC4
Onsite Installation service for Teleworker Solution Promo	$1,025	$1,005	4870-00838-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, Teleworker Solution Promo	$225	$221	4870-00838-112	TIER.04	Now	Mar-19-2010	DC4
Premier, Three Year, Teleworker Solution Promo	$575	$564	4870-00838-312	TIER.04	Now	Mar-19-2010	DC4
Premier 24x7, One Year, Teleworker Solution Promo	$260	$255	4870-00838-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, Teleworker Solution Promo	$660	$647	4870-00838-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, Teleworker Solution Promo	$340	$333	4870-00838-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, Teleworker Solution Promo	$865	$848	4870-00838-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, Teleworker Solution Promo (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$370	$363	4870-00838-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, Teleworker Solution Promo (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$950	$931	4870-00838-814	TIER.04	Now	Sep-30-2010	DC4

SOLUTIONS PACKAGES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

GOVERNMENT SOLUTION PACKAGES

Judicial Collaboration Systems

Judicial Wall System with VSX 3000 IP-only system (NTSC). English Remote, North American power cord. Audio Privacy Handset. (Maintenance Contract Required)	$8,239	$7,003	7200-22648-001	TIER.08	Now	Nov-01-2009	DC12

TELEHEALTH SOLUTIONS

Practitioner Mobile Workstations

Practitioner TeleHealth Cart HDX 720p. Includes: HDX8K series Codec, EE 720 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD. Eng. Remote. NA CG 1 (Maintenance Contract Required)	$34,999	$29,749	7200-28970-001	VID.4/TR8	Now	Nov-01-2009	DC12
Practitioner TeleHealth Cart HDX 1080p. Includes: HDX8K series Codec, EE 1080 camera, HDX Mic, 6M LR, P+C, Mobile Cart w/Battery Power System and 26" LCD (720p). Eng. Remote. NA CG 1 (Maintenance Contract Required)	$37,999	$32,299	7200-28975-001	VID.4/TR8	Now	Nov-01-2009	DC12

AUDIO VISUAL INTEGRATOR SOLUTION PACKAGES

VSX8000 and VORTEX

Cable, VSX 8000 to Vortex Audio/Control, 6 ft / 1.8 m	$199	$185	2457-21978-200	ACC.1/TR5	Now	Jun-01-2009	DC6
VSX 8000 and VORTEX EF2241 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately. (Maintenance Contract Required)	$16,479	$14,007	7200-21967-001	VID.4/TR8	Now	Nov-01-2009	DC12
VSX 8000 and VORTEX EF2280 Bundle including: VSX 8000 to Vortex Audio/Control Cable, English Remote, Country Group 1, 1st Year Standard Service. Order VSX 8000 Network Modules separately. (Maintenance Contract Required)	$17,099	$14,534	7200-21968-001	VID.4/TR8	Now	Nov-01-2009	DC12

SERVICE - SOLUTION PACKAGES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

Onsite installation service for HDX Practitioner TeleHealth Cart Series	$1,995	$1,955	4870-00578-002	TIER.04	Now	Sep-30-2010	DC4
Installation, Practitioner,VSX,SM,2230-21728-XXX, onsite installation of system and certain collaboration tools. MSRP*	$1,545	$1,514	4870-21728-002	TIER.04	Now	Sep-30-2010	DC4
Installation, Practitioner,VSX,DM,2230-21729-XXX, onsite installation of system and certain collaboration tools. MSRP*	$1,545	$1,514	4870-21729-002	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation Medlink II Telehealth Cart with VSX8000 MSRP*	$1,545	$1,514	4870-22291-002	TIER.04	Now	Sep-30-2010	DC4
Installation, Judicial Wall System with VSX 3000, onsite installation of system and certain collaboration tools. The customer is responsible for the installation of wall mounting brackets, etc. for the flat panel. MSRP*	$1,545	$1,514	4870-22648-002	TIER.04	Now	Sep-30-2010	DC4
Installation, ClassStation, Large, VSX8000, 2230-22119-XXX, onsite installation of system and certain collaboration tools	$5,665	$5,552	4870-51060-002	TIER.04	Now	Sep-30-2010	DC4
Installation, ClassStation,Small,VSX8000,2230-22120-XXX, onsite installation of system and certain collaboration tools. MSRP*	$3,400	$3,332	4870-51061-002	TIER.04	Now	Sep-30-2010	DC4
Installation, ClassStation, Primary, VSX7000, 2230-22285-XXX, onsite installation of system and certain collaboration tools. MSRP*	$3,400	$3,332	4870-51062-002	TIER.04	Now	Sep-30-2010	DC4

Installation, ClassStation, Secndry, VSX7000, 2230-22286-XXX, onsite installation of system and certain collaboration tools. MSRP*	$3,400	$3,332	4870-51063-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, HDX Practitioner TeleHealth Cart Series	$2,795	$2,739	4870-00578-106	TIER.04	Now	Jun-01-2009	DC4
Premier, Three Year, HDX Practitioner TeleHealth Cart Series	$7,125	$6,983	4870-00578-136	TIER.04	Now	May-01-2010	DC4
Premier, 1 Year, Practitioner,VSX,SM,2230-21728-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$990	$970	4870-21728-106	TIER.04	Now	Jun-01-2009	DC4
Premier 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$2,000	$1,960	4870-21728-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,080	$1,058	4870-21729-106	TIER.04	Now	Jun-01-2009	DC4
Premier 3 Yrs, Practitioner,VSX,SM,2230-21729-XXX, Parts shipped premium day of call, Unlimited Telephone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$2,220	$2,176	4870-21729-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, MedlinkII Telehealth Cart with VSX8000, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,700	$1,666	4870-22291-106	TIER.04	Now	Sep-01-2008	DC4
Premier 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Parts shipped premium day of call, Unlimited Phone Technical Support During Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$3,500	$3,430	4870-22291-306	TIER.04	Now	Sep-01-2008	DC4
Premier, 1 Year, Judicial Wall System with VSX 3000, parts shipped priority level same business day, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$670	$657	4870-22648-106	TIER.04	Now	Jun-01-2009	DC4
Premier 3 Yrs, Judicial Wall System with VSX 3000, Parts shipped premium day of call, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$1,560	$1,529	4870-22648-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, ClassStation,Large,VSX8000,2230-22119-XXX,parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$4,080	$3,998	4870-51060-106	TIER.04	Now	Jun-01-2009	DC4
Premier, 3 Yrs, 2230-22119-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$9,210	$9,026	4870-51060-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, ClassStation, Small, VSX8000,2230-22120-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades(prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,835	$1,798	4870-51061-106	TIER.04	Now	Jun-01-2009	DC4
Premier, 3 Yrs, 2230-22120-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$4,645	$4,552	4870-51061-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, ClassStation, Primary, VSX7000,2230-22285-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	$1,155	$1,132	4870-51062-106	TIER.04	Now	Jun-01-2009	DC4
Premier, 3 Yrs, 2230-22285-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$2,400	$2,352	4870-51062-306	TIER.04	Now	Jun-01-2009	DC4
Premier, 1 Year, ClassStation, Secndry, VSX7000,2230-22286-XXX, parts shipped priority same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 1Yr to be prorated accordingly) MSRP*	$1,495	$1,465	4870-51063-106	TIER.04	Now	Jun-01-2009	DC4
Premier, 3 Yrs, 2230-22286-XXX, parts shipped priority level same business day, telephone tech support during business hours, software updates & upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$3,215	$3,151	4870-51063-306	TIER.04	Now	Jun-01-2009	DC4

Premier Onsite Services

Premier Onsite, One Year, HDX Practitioner TeleHealth Cart Series	$4,195	$4,111	4870-00578-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, HDX Practitioner TeleHealth Cart Series	$10,695	$10,481	4870-00578-138	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, Practitioner,VSX,SM,2230-21728-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,795	$1,759	4870-21728-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, Practitioner,VSX,SM,2230-21728-XXX, Next Business Day Parts , Unlimited Phone support during Business Hours, Software Updates (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$4,315	$4,229	4870-21728-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,965	$1,926	4870-21729-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, Practitioner,VSX,DM,2230-21729-XXX, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$4,340	$4,253	4870-21729-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, Medlink II Telehealth Cart with VSX8000, Next Business Day Parts & Labor, Unlimited Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$3,090	$3,028	4870-22291-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, VSX8000 MedlinkII Telehealth Cart,2230-22291-XXX, Next Business Day Parts , Phone support during Business Hours, Software Updates (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$6,835	$6,698	4870-22291-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, Judicial Wall System with VSX 3000, next business day on-site labor & parts, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$1,185	$1,161	4870-22648-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, Judicial Wall System with VSX 3000, Next Business Day Parts & Labor, Phone support during Business Hours, Software Updates & Upgrades (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$1,995	$1,955	4870-22648-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, ClassStation, Large, VSX8000, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$7,415	$7,267	4870-51060-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, 2230-22119-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$17,220	$16,876	4870-51060-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, ClassStation, Small, VSX8000, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$3,335	$3,268	4870-51061-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, 2230-22120-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$8,915	$8,737	4870-51061-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, ClassStation,Primary,VSX7000,2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$2,100	$2,058	4870-51062-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, 2230-22285-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$4,665	$4,572	4870-51062-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 1 Year, ClassStation, Secndry, VSX7000, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 1 Yr to be prorated accordingly) MSRP*	$2,720	$2,666	4870-51063-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, 3 Yrs, 2230-22286-XXX, next business day on-site labor & parts, telephone technical support during business hours (prices for terms other than 3 Yrs to be prorated accordingly) MSRP*	$6,150	$6,027	4870-51063-308	TIER.04	Now	Sep-30-2010	DC4

CONFERENCE BRIDGES - VIDEO AND VOICE

RMX 2000 - RMX 4000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

RMX 4000 BASE SYSTEMS

RMX 4000 AC including all required FRUs (w\o media cards) for IP only use. ORDER MUST INCLUDE MPM+ MODULE(S) AND LICENSES. (Not Available in Country Codes: 14, 16, 41)	$75,000	$60,000	VRMX4000P	NS.1	Now	Dec-03-2009	DC14

RMX 4000 DC including all required FRUs (w\o media cards) for IP only use. MPM+ MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE	$75,000	$60,000	VRMX4000P-DC	NS.1	Now	Sep-25-2009	DC14
RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. AC Power (Maintenance Contract Required)	$190,000	$152,000	VRMX4315HDR	NS.1	Now	Oct-19-2010	DC14
RMX 4000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. DC Power (Maintenance Contract Required)	$190,000	$152,000	VRMX4315HDR-DC	NS.1	Now	Oct-19-2010	DC14

RMX-2000 BASE SYSTEMS

RMX 2000 including all require FRUs (w\o media cards) for IP only use. MPM+ MODULES AND LICENSES MUST BE PURCHASED OR TRANSFERRED FOR SYSTEM TO OPERATE	$25,000	$20,000	VRMX2000P	NS.1	Now	Sep-25-2009	DC14
RMX 2000 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	$83,500	$66,800	VRMX2710HDR	NS.1	Now	Oct-19-2010	DC14
RMX 2000 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Modules. (Maintenance Contract Required)	$117,500	$94,000	VRMX2715HDR	NS.1	Now	Oct-19-2010	DC14
RMX 2000 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)	$151,500	$121,200	VRMX2720HDR	NS.1	Now	Oct-19-2010	DC14
RMX 2000 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system equipped with one (1) MPMx-D Media Processing Modules. (Maintenance Contract Required)	$219,500	$175,600	VRMX2730HDR	NS.1	Now	Oct-19-2010	DC14

RMX-2000 - RMX 4000 OPTIONS and UPGRADES

License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX.	$1,050	$893	5150-18200-215	TP.1	Now	Oct-19-2010	DC8
RMX 1500/2000/4000 Resource License Pack - 2HD1080p/5HD720p/10SD/15CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$34,000	$27,200	5150-18350-005	NS.1	Now	Jul-14-2010	DC14
RMX 1500/2000/4000 Resource License Pack - 5HD1080p/10HD720p/20SD/30CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$68,000	$54,400	5150-18350-010	NS.1	Now	Jul-14-2010	DC14
RMX 1500/2000/4000 Resource License Pack - 7HD1080p/15HD720p/30SD/45CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$102,000	$81,600	5150-18350-015	NS.1	Now	Jul-14-2010	DC14
RMX 1500/2000/4000 Resource License Pack - 10HD1080p/20HD720p/40SD/60CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$136,000	$108,800	5150-18350-020	NS.1	Now	Jul-14-2010	DC14
RMX 1500/2000/4000 Resource License Pack - 15HD1080p/30HD720p/60SD/90CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$204,000	$163,200	5150-18350-030	NS.1	Now	Jul-14-2010	DC14
Serial Cable RS449/RS366 DTE, for use with the RMX Serial Gateway system. Up to 4 cables per system.	$300	$279	VDTE449366	ACC.1	Now	Oct-19-2010	DC6
Serial Cable EIA530/RS366-DTE, for use with RMX Serial Gateway. Up to 4 cables per system.	$300	$279	VDTE530366	ACC.1	Now	Oct-19-2010	DC6
Serial Cable KIV7/RS366-DTE, for use with the RMX Serial Gateway system. Up to 4 cables per system.	$300	$279	VKIVDTE366	ACC.1	Now	Oct-19-2010	DC6
RMX 2000/4000 MPMx Expansion - 15 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)	$102,000	$81,600	VRMX15HDUP	NS.1	Now	Oct-19-2010	DC14
RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD equipped with one (1) MPMx-S module (Maintenance Contract Required)	$58,500	$46,800	VRMX20510UP	NS.1	Now	Apr-23-2010	DC14
RMX 2000 5HD/20CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)	$75,000	$60,000	VRMX20510UPE	NS.1	Beginning 01-Nov-2010		DC14
RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-S module (Maintenance Contract Required)	$44,900	$35,920	VRMX20710UP	NS.1	Now	Oct-01-2010	DC14
RMX 2000 7HD/30CIF equipped with MPM/MPM+ upgrade to RMX 2000 10HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)	$61,400	$49,120	VRMX20710UPE	NS.1	Beginning 01-Nov-2010		DC14
RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD equipped with one (1) MPMx-S module (Maintenance Contract Required)	$58,500	$46,800	VRMX21015UP	NS.1	Now	Apr-23-2010	DC14

RMX 2000 10HD/40CIF equipped with MPM/MPM+ upgrade to RMX 2000 15HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)	$75,000	$60,000	VRMX21015UPE	NS.1	Beginning 01-Nov-2010		DC14
RMX 2000 15HD720p/60CIF equipped MPM/MPM+ upgrade to RMX 2000 20HD720p equipped with one (1) MPMx-D module (Maintenance Contract Required)	$58,500	$46,800	VRMX21520UP	NS.1	Now	Sep-01-2010	DC14
RMX 2000 15HD/60CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD 720p equipped with one (1) MPMx-D module (Maintenance Contract Required)	$143,000	$114,400	VRMX21530UP	NS.1	Now	Oct-01-2010	DC14
RMX 2000 20HD/80CIF equipped with MPM/MPM+ upgrade to RMX 2000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	$109,000	$87,200	VRMX22030UP	NS.1	Now	Apr-23-2010	DC14
RMX 2000 30HD/120CIF equipped with MPM/MPM+ upgrade to RMX 2000 45HD equipped with one (1) MPMx-S module and one (1) MPMx-D module (Maintenance Contract Required)	$167,500	$134,000	VRMX23045UP	NS.1	Now	Apr-23-2010	DC14
RMX 2000 40HD/160CIF equipped with MPM/MPM+ upgrade to RMX 2000 60HD equipped with two (2) MPMx-D modules (Maintenance Contract Required)	$218,000	$174,400	VRMX24060UP	NS.1	Now	Apr-23-2010	DC14
RMX 2000/4000 MPMx-S supporting up to 15 HD720p30; excludes resources licensing (field replaceable)	$24,500	$19,600	VRMX2615HDP	NS.1	Now	Jul-20-2010	DC14
RMX 2000/4000 MPMx-D supporting up to 30 HD720p30; excludes resources licensing (field replaceable)	$41,000	$32,800	VRMX2630HDP	NS.1	Now	Jul-20-2010	DC14
RMX 2000/4000 MPMx Expansion - Additional 30 HD 720p Licenses plus MPMx-D media processing module (Maintenance Contract Required)	$204,000	$163,200	VRMX30HDUP	NS.1	Now	Oct-19-2010	DC14
RMX 4000 10HD/40CIF equipped with MPM+ upgrade to RMX 4000 15HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	$75,000	$60,000	VRMX41015UP	NS.1	Now	Apr-23-2010	DC14
RMX 4000 20HD/80CIF equipped with MPM+ upgrade to RMX 4000 30HD equipped with one (1) MPMx-D module (Maintenance Contract Required)	$109,000	$87,200	VRMX42030UP	NS.1	Now	Apr-23-2010	DC14
RMX 4000 40HD/160CIF equipped with MPM+ upgrade to RMX 4000 60HD equipped with two (2) MPMx-D module (Maintenance Contract Required)	$218,000	$174,400	VRMX44060UP	NS.1	Now	Apr-23-2010	DC14
RMX 1500/2000/4000 MPMx Expansion - 5 HD 720p License Add-on - Does not include any additional MPMx hardware (Maintenance Contract Required)	$34,000	$27,200	VRMX5HDUP	NS.1	Now	Oct-19-2010	DC14
RMX Seial Gateway, 1U, up to 4 serial ports. Serial cables must be ordered separately. (Maintenance Contract Required)	$30,000	$27,900	VSGW0004R	ACC.1	Now	Oct-19-2010	DC6
RMX 2000/4000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$15,500	$15,500	VSWU2000	NS.99	Now	Oct-19-2010	DC99

RMX-2000 - RMX 4000 MPM+ OPTIONS AND UPGRADES

Polycom RMX Conferencing Add-in for IBM Lotus Sametime. For use on RMX 2000 MPM+ and RMX 4000 MPM+ only.	$1,895	$1,516	2200-79200-000	NS.1	Now	Oct-15-2010	DC14
RMX 2000/4000 Resource License Pack - 2 HD/10 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$15,500	$12,400	5150-18200-010	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 Resource License Pack - 5 HD/20 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$30,900	$24,720	5150-18200-020	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX-2000/4000 Resource License Pack - 7 HD/30 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$46,400	$37,120	5150-18200-030	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 Resource License Pack - 10 HD/40CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$61,800	$49,440	5150-18200-040	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 Resource License Pack - 12 HD/50 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$77,300	$61,840	5150-18200-050	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 Resource License Pack - 15 HD/60 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$92,700	$74,160	5150-18200-060	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 Resource License Pack - 20 HD/80 CIF resource licenses - additional Media Processing Module hardware may be required. (Maintenance Contract Required)	$123,600	$98,880	5150-18200-080	NS.1	Until 31-Dec-2010	Oct-19-2010	DC14
RMX 2000/4000 MPM+40 (Media Processing Module Plus card) supporting up-to 10 HD/40 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	$18,000	$16,740	VRMX2540P	ACC.1	Until 31-Dec-2010	Oct-19-2010	DC6
RMX 2000/4000 MPM+80 (Media Processing Module Plus card), supporting up-to 20 HD/80 CIF IP video EPs at 4Mbps H.264 at 30fps; excludes resources licensing (field replaceable).	$27,000	$25,110	VRMX2580P	ACC.1	Until 31-Dec-2010	Oct-19-2010	DC6

RMX-2000 - RMX 4000 SPARES - REPLACEMENT PARTS

RMX-2000 3U Chassis Assembly including Fan Drawer (field replaceable)	$10,300	$8,240	VRMX2002P	NS.1	Now	Oct-19-2010	DC14
RMX-2000 Cooling Fan Drawer Assembly (field replaceable)	$4,950	$3,960	VRMX2003P	NS.1	Now	Oct-19-2010	DC14
RMX-2000 Power Supply Drawer Assembly (field replaceable)	$5,200	$4,160	VRMX2004P	NS.1	Now	Oct-19-2010	DC14

RMX-2000 CPU Carrier Assembly (field replaceable)	$19,600	$15,680	VRMX2005P	NS.1	Now	Oct-19-2010	DC14
RMX-2000 Rear Transition Module for IP, equipped with four (4) RJ-45 Ethernet connections (field replaceable)	$8,300	$6,640	VRMX2006P	NS.1	Now	Oct-19-2010	DC14
RMX 4000 AC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$30,000	$24,000	VRMX4002P	NS.1	Now	May-20-2010	DC14
RMX 4000 DC Powered 6U Chassis Assembly including Fan Drawer (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$30,000	$24,000	VRMX4002P-DC	NS.1	Now	May-20-2010	DC14
RMX 4000 Cooling Fan Drawer Assembly (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$1,000	$800	VRMX4003P	NS.1	Now	Nov-25-2009	DC14
RMX 4000 AC Power supply (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$5,500	$4,400	VRMX4004P	NS.1	Now	Nov-25-2009	DC14
RMX 4000 Control Module (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$19,600	$15,680	VRMX4005P	NS.1	Now	Nov-25-2009	DC14
RMX 4000 Rear Transition Module for IP Media (RTM LAN), equipped with two (2) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$2,000	$1,600	VRMX4006P	NS.1	Now	Oct-19-2010	DC14
RMX 4000 Rear Transition Module for IP (RTM IP4000), equipped with six (6) RJ-45 Ethernet connections (field replaceable) (Not Available in Country Codes: 14, 16, 41)	$8,500	$6,800	VRMX4007P	NS.1	Now	Oct-19-2010	DC14
RMX 4000 Fabric Switch Module (Not Available in Country Codes: 14, 16, 41)	$16,000	$12,800	VRMX4008P	NS.1	Now	Oct-19-2010	DC14

SERVICE - RMX 4000 MPMx BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$14,995	$14,695	4870-00914-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$19,995	$19,595	4870-00918-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	$19,995	$19,595	4870-00920-007	TIER.04	Now	Jul-26-2010	DC4

Premier Maintenance Services

Premier, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$21,900	$21,462	4870-00914-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$55,850	$54,733	4870-00914-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$25,200	$24,696	4870-00914-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$64,200	$62,916	4870-00914-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$56,700	$55,566	4870-00918-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$144,590	$141,698	4870-00918-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$65,200	$63,896	4870-00918-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$166,300	$162,974	4870-00918-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	$81,200	$79,576	4870-00920-112	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	$93,400	$91,532	4870-00920-712	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$32,850	$32,193	4870-00914-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System	$83,770	$82,095	4870-00914-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$36,100	$35,378	4870-00914-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 4000 MPMx 7HD1080p/15HD720p/30SD/45CIF AC or DC System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$92,100	$90,258	4870-00914-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System	$85,050	$83,349	4870-00918-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$93,600	$91,728	4870-00918-714	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System	$121,800	$119,364	4870-00920-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 4000 MPMx 45HD1080p/90HD720p/180SD/270CIF AC or DC System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$134,000	$131,320	4870-00920-714	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$27,100	$26,558	4870-00914-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$69,000	$67,620	4870-00914-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 4000 MPMx 30HD1080p/60HD720p/120SD/180CIF AC or DC System (see support.polycom.com for availability information)	$149,800	$146,804	4870-00918-914	TIER.04	Now	Sep-30-2010	DC4

SERVICE - RMX 2000 MPMx BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$9,295	$9,109	4870-00902-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$9,295	$9,109	4870-00904-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	$9,295	$9,109	4870-00905-007	TIER.04	Now	Sep-10-2010	DC4
Implementation, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$11,295	$11,069	4870-00908-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$11,295	$11,069	4870-00910-007	TIER.04	Now	Jul-26-2010	DC4

Premier Maintenance Services

Premier, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$9,200	$9,016	4870-00902-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$23,460	$22,991	4870-00902-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$10,600	$10,388	4870-00902-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$27,000	$26,460	4870-00902-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$12,900	$12,642	4870-00904-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$32,900	$32,242	4870-00904-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$14,800	$14,504	4870-00904-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$37,800	$37,044	4870-00904-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	$16,700	$16,366	4870-00905-112	TIER.04	Now	Sep-10-2010	DC4
Premier, Three Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	$42,590	$41,738	4870-00905-312	TIER.04	Now	Sep-10-2010	DC4
Premier, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$35,400	$34,692	4870-00908-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$90,270	$88,465	4870-00908-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$40,700	$39,886	4870-00908-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$103,800	$101,724	4870-00908-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$46,600	$45,668	4870-00910-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$118,830	$116,453	4870-00910-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$53,600	$52,528	4870-00910-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$136,700	$133,966	4870-00910-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$13,800	$13,524	4870-00902-114	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System	$35,190	$34,486	4870-00902-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$15,200	$14,896	4870-00902-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$38,700	$37,926	4870-00902-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$19,350	$18,963	4870-00904-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System	$49,340	$48,353	4870-00904-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$21,300	$20,874	4870-00904-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$54,300	$53,214	4870-00904-814	TIER.04	Now	Sep-30-2010	DC4
Premier Plus, One Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	$25,050	$24,549	4870-00905-114	TIER.04	Now	Sep-10-2010	DC4
Premier Plus, Three Year, RMX 2000 MPMx 10HD1080p/20HD720p/40SD/60CIF System	$63,880	$62,602	4870-00905-314	TIER.04	Now	Sep-10-2010	DC4
Premier Onsite, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$53,100	$52,038	4870-00908-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System	$135,410	$132,702	4870-00908-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$58,400	$57,232	4870-00908-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$149,000	$146,020	4870-00908-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$69,900	$68,502	4870-00910-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System	$178,250	$174,685	4870-00910-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$76,900	$75,362	4870-00910-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$196,100	$192,178	4870-00910-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information)	$24,300	$23,814	4870-00902-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 2000 MPMx 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information)	$61,900	$60,662	4870-00902-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information)	$34,100	$33,418	4870-00904-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 2000 MPMx 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information)	$86,900	$85,162	4870-00904-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 2000 MPMx 22HD1080p/45HD720p/90SD/135CIF System (see support.polycom.com for availability information)	$93,400	$91,532	4870-00908-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 2000 MPMx 30HD1080p/60HD720p/120SD/180CIF System (see support.polycom.com for availability information)	$123,000	$120,540	4870-00910-914	TIER.04	Now	Sep-30-2010	DC4

SERVICE - RMX 2000 MPM+ BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Extended Phone Support

Extended 24x7 phone support, One Year, RMX. Priced per RMX unit as uplift to existing service contract	$3,085	$3,023	4870-00280-147	TIER.04	Now	May-01-2010	DC4

Extended 24x7 phone support, Three Year, RMX. Priced per RMX unit as uplift to existing service contract	$7,850	$7,693	4870-00280-347	TIER.04	Now	May-01-2010	DC4

Service - RMX 2000 - RMX 4000 MPMx OPTIONS AND UPGRADES

Long Description	MSRP	Conract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier Maintenance Services

Premier 24x7, One Year, RMX T1/E1 interface	$1,950	$1,911	4870-00274-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX T1/E1 interface	$5,000	$4,900	4870-00274-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000, 2 HD/10 CIF license expansion	$2,100	$2,058	4870-00290-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000, 2 HD/10 CIF license expansion	$5,300	$5,194	4870-00290-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 5 HD/20 CIF license expansion	$4,100	$4,018	4870-00292-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 5 HD/20 CIF license expansion	$10,600	$10,388	4870-00292-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 7 HD/30 CIF license expansion	$6,100	$5,978	4870-00294-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 7 HD/30 CIF license expansion	$15,500	$15,190	4870-00294-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 10 HD/40 CIF license expansion	$8,200	$8,036	4870-00296-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 10 HD/40 CIF license expansion	$20,800	$20,384	4870-00296-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 12 HD/50 CIF license expansion	$10,200	$9,996	4870-00298-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 12 HD/50 CIF license expansion	$26,100	$25,578	4870-00298-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 15 HD/60 CIF license expansion	$11,700	$11,466	4870-00300-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 15 HD/60 CIF license expansion	$29,900	$29,302	4870-00300-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000, 20 HD/80 CIF license expansion	$16,300	$15,974	4870-00301-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000, 20 HD/80 CIF license expansion	$41,600	$40,768	4870-00301-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 4000 60 HD/240 CIF license expansion	$49,100	$48,118	4870-00694-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 4000 60 HD/240 CIF license expansion	$125,200	$122,696	4870-00694-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX Serial GW	$4,000	$3,920	4870-00844-712	TIER.02	Now	Sep-30-2010	DC2
Premier 24x7, Three Year, RMX Serial GW	$10,100	$9,898	4870-00844-812	TIER.02	Now	Sep-30-2010	DC2
Premier 24x7, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$4,600	$4,508	4870-00860-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$11,700	$11,466	4870-00860-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$9,200	$9,016	4870-00862-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$23,400	$22,932	4870-00862-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$13,800	$13,524	4870-00864-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$35,200	$34,496	4870-00864-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$18,400	$18,032	4870-00866-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$46,900	$45,962	4870-00866-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD720p License Add-on (includes coverage for additional processing module resources)	$27,600	$27,048	4870-00868-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000 MPMx Upgrade- 30 HD720p License Add-on (includes coverage for additional processing module resources)	$70,400	$68,992	4870-00868-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX 2000/4000 MPMx Upgrade - 40 HD720p License Add-on (includes coverage for additional processing module resources)	$36,800	$36,064	4870-00870-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 2000/4000 MPMx Upgrade - 40 HD720p License Add-on (includes coverage for additional processing module resources)	$93,800	$91,924	4870-00870-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite 24x7, One Year, RMX Serial GW (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,700	$5,586	4870-00844-714	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite 24x7, Three Year, RMX Serial GW (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$14,500	$14,210	4870-00844-814	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite 24x7, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on(includes coverage for additional processing module resources) (Note: 24x7 refers only to tech phone support. See service descr for complete offering details)	$6,600	$6,468	4870-00860-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD720p License Add-on (includes coverage for additional processing module resources) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$39,600	$38,808	4870-00868-714	TIER.04	Now	Sep-25-2010	DC4
Premier Onsite 24x7, One Year, RMX 2000/4000 MPMx Upgrade - 40 HD720p License Add-on (includes coverage for additional processing module resources) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$52,800	$51,744	4870-00870-714	TIER.04	Now	Sep-25-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, RMX Serial GW (see support.polycom.com for availability information)	$9,100	$8,918	4870-00844-914	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite 24x7x4, Three Year, RMX Serial GW (see support.polycom.com for availability information)	$23,200	$22,736	4870-00844-934	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite 24x7x4, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$10,600	$10,388	4870-00860-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$26,900	$26,362	4870-00860-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$21,100	$20,678	4870-00862-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$53,800	$52,724	4870-00862-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$31,700	$31,066	4870-00864-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$80,800	$79,184	4870-00864-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$42,200	$41,356	4870-00866-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$107,700	$105,546	4870-00866-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 2000/4000 MPMx Upgrade - 30 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$63,400	$62,132	4870-00868-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 2000/4000 MPMx Upgrade- 30 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$161,600	$158,368	4870-00868-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 2000/4000 MPMx Upgrade - 40 HD720p License Add-on (includes coverage for additional processing module resources) (see support.polycom.com for availability information)	$84,500	$82,810	4870-00870-914	TIER.04	Now	Sep-30-2010	DC4

Service - RMX 2000 - RMX 4000 MPM+ OPTIONS AND UPGRADES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, RMX T1/E1 interface	$1,700	$1,666	4870-00274-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX T1/E1 interface	$4,350	$4,263	4870-00274-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, RMX Serial GW	$3,450	$3,381	4870-00844-112	TIER.02	Now	May-21-2010	DC2
Premier, Three Year, RMX Serial GW	$8,800	$8,624	4870-00844-312	TIER.02	Now	May-21-2010	DC2
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$3,995	$3,915	4870-00860-112	TIER.04	Now	Sep-30-2010	DC4
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$10,185	$9,981	4870-00860-312	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$7,995	$7,835	4870-00862-112	TIER.04	Now	Sep-30-2010	DC4
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$20,385	$19,977	4870-00862-312	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$11,995	$11,755	4870-00864-112	TIER.04	Now	Sep-30-2010	DC4
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$30,585	$29,973	4870-00864-312	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$15,995	$15,675	4870-00866-112	TIER.04	Now	Sep-30-2010	DC4
Premier, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$40,785	$39,969	4870-00866-312	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX T1/E1 interface	$2,550	$2,499	4870-00274-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX T1/E1 interface	$6,500	$6,370	4870-00274-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX Serial GW	$5,175	$5,072	4870-00844-114	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite, Three Year, RMX Serial GW	$13,195	$12,931	4870-00844-314	TIER.02	Now	Sep-30-2010	DC2
Premier Onsite, One Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$5,995	$5,875	4870-00860-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 5 HD720p License Add-on (includes coverage for additional processing module resources)	$15,285	$14,979	4870-00860-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$11,995	$11,755	4870-00862-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 10 HD720p License Add-on (includes coverage for additional processing module resources)	$30,585	$29,973	4870-00862-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$17,995	$17,635	4870-00864-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 15 HD720p License Add-on (includes coverage for additional processing module resources)	$45,885	$44,967	4870-00864-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$23,995	$23,515	4870-00866-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500/2000/4000 MPMx Upgrade - 20 HD720p License Add-on (includes coverage for additional processing module resources)	$61,185	$59,961	4870-00866-314	TIER.04	Now	Sep-30-2010	DC4

RMX 1500

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

RMX 1500 BASE SYSTEMS

RMX 1500 IP only 5HD720p/10SD/15CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	$43,000	$34,400	VRMX1505HDR	NS.1	Now	Aug-23-2010	DC14
RMX 1500 IP only 5HD1080p/10HD720p/20SD/30CIF resource configured & licensed system equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	$75,500	$60,400	VRMX1510HDR	NS.1	Now	Aug-23-2010	DC14
RMX 1500 IP only 7HD1080p/15HD720p/30SD/45CIF resource configured & licensed system, equipped with one (1) MPMx-S Media Processing Module. (Maintenance Contract Required)	$108,000	$86,400	VRMX1515HDR	NS.1	Now	Aug-23-2010	DC14
RMX 1500 IP only 10HD1080p/20HD720p/40SD/60CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)	$140,500	$112,400	VRMX1520HDR	NS.1	Now	Aug-23-2010	DC14

RMX 1500 IP only 15HD1080p/30HD720p/60SD/90CIF resource configured & licensed system, equipped with one (1) MPMx-D Media Processing Module. (Maintenance Contract Required)	$205,500	$164,400	VRMX1530HDR	NS.1	Now	Aug-23-2010	DC14

RMX 1500 BASE OPTIONS and UPGRADES

License for RMX 2000/4000 Telepresence Support for additional layouts and resolutions for ITP (Immersive Telepresence) solutions including RPX, TPX, OTX and ATX.	$1,050	$893	5150-18200-215	TP.1	Now	Oct-19-2010	DC8
RMX 1500/2000/4000 Encryption License pack - restricted by destination countries	$0	$0	5150-18200-500	NS.1	Now	Oct-19-2010	DC14
RMX 1500 E1/T1 interface card supporting PSTN Audio and ISDN H.320 video (Maintenance Contract Required)	$7,500	$6,000	VRMX1588P	NS.1	Now	Oct-19-2010	DC14

SERVICE - RMX 1500 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$6,995	$6,855	4870-00928-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$6,995	$6,855	4870-00930-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$6,995	$6,855	4870-00932-007	TIER.04	Now	Jul-26-2010	DC4
Implementation, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$6,995	$6,855	4870-00934-007	TIER.04	Now	Jul-26-2010	DC4

Premier Maintenance Services

Premier, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$8,300	$8,134	4870-00928-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$21,170	$20,747	4870-00928-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$9,500	$9,310	4870-00928-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$24,300	$23,814	4870-00928-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$11,900	$11,662	4870-00930-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$30,350	$29,743	4870-00930-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$13,700	$13,426	4870-00930-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$34,900	$34,202	4870-00930-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$15,500	$15,190	4870-00932-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$39,530	$38,739	4870-00932-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$17,800	$17,444	4870-00932-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$45,500	$44,590	4870-00932-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$22,600	$22,148	4870-00934-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$57,630	$56,477	4870-00934-312	TIER.04	Now	Jul-26-2010	DC4
Premier 24x7, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$26,000	$25,480	4870-00934-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$66,300	$64,974	4870-00934-812	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, One Year, RMX RMX 1500 E1/T1 interface card	$980	$960	4870-00936-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX RMX 1500 E1/T1 interface card	$2,500	$2,450	4870-00936-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$12,450	$12,201	4870-00928-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System	$31,750	$31,115	4870-00928-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$13,700	$13,426	4870-00928-714	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$34,900	$34,202	4870-00928-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$17,850	$17,493	4870-00930-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System	$45,520	$44,610	4870-00930-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$19,600	$19,208	4870-00930-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$50,100	$49,098	4870-00930-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$23,250	$22,785	4870-00932-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System	$59,290	$58,104	4870-00932-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$25,600	$25,088	4870-00932-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$65,200	$63,896	4870-00932-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$33,900	$33,222	4870-00934-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System	$86,450	$84,721	4870-00934-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$37,300	$36,554	4870-00934-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$95,100	$93,198	4870-00934-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX RMX 1500 E1/T1 interface card (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,410	$1,382	4870-00936-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX RMX 1500 E1/T1 interface card (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,590	$3,518	4870-00936-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX RMX 1500 E1/T1 interface card (see support.polycom.com for availability information)	$2,260	$2,215	4870-00936-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX RMX 1500 E1/T1 interface card (see support.polycom.com for availability information)	$5,740	$5,625	4870-00936-934	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information)	$21,900	$21,462	4870-00928-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500 5HD1080p/10HD720p/20SD/30CIF System (see support.polycom.com for availability information)	$55,800	$54,684	4870-00928-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information)	$31,400	$30,772	4870-00930-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500 7HD1080p/15HD720p/30SD/45CIF System (see support.polycom.com for availability information)	$80,200	$78,596	4870-00930-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (see support.polycom.com for availability information)	$41,000	$40,180	4870-00932-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500 10HD1080p/20HD720p/40SD/60CIF System (see support.polycom.com for availability information)	$104,300	$102,214	4870-00932-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (see support.polycom.com for availability information)	$59,700	$58,506	4870-00934-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RMX 1500 15HD1080p/30HD720p/60SD/90CIF System (see support.polycom.com for availability information)	$152,200	$149,156	4870-00934-934	TIER.04	Now	Sep-30-2010	DC4

SERVICE - RMX 1500 OPTIONS AND UPGRADES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier Maintenance Services

Premier, One Year, RMX RMX 1500 E1/T1 interface card	$850	$833	4870-00936-112	TIER.04	Now	Jul-26-2010	DC4
Premier, Three Year, RMX RMX 1500 E1/T1 interface card	$2,170	$2,127	4870-00936-312	TIER.04	Now	Jul-26-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX RMX 1500 E1/T1 interface card	$1,280	$1,254	4870-00936-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX RMX 1500 E1/T1 interface card	$3,260	$3,195	4870-00936-314	TIER.04	Now	Sep-30-2010	DC4

RMX 1000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

RMX-1000 BASE SYSTEMS

RMX 1000 Base System, loaded with 12 video/audio resource licenses (Maintenance Contract Required)	$22,300	$18,955	VRMX1012R	NS.2	Now	Oct-19-2010	DC12
RMX 1000 Base System, loaded with 16 video/audio resource licenses (Maintenance Contract Required)	$29,700	$25,245	VRMX1016R	NS.2	Now	Oct-19-2010	DC12
RMX 1000 Base System, loaded with 20 video/audio resource licenses (Maintenance Contract Required)	$37,100	$31,535	VRMX1020R	NS.2	Now	Oct-19-2010	DC12

RMX-1000 OPTIONS and UPGRADES

Power Cord: US, Canada, Philippines	$0	$0	1456-00286-001	NS.99	Now	Mar-28-2009	DC99
RMX 1000 System Resource Upgrade Option for Additional 4 video/audio resource licenses	$7,500	$6,375	5150-28645-001	NS.2	Now	Oct-19-2010	DC12
RMX 1000 Software Release Upgrade License	$9,300	$7,905	5150-28646-001	NS.2	Now	Jun-01-2009	DC12
RMX 1000 Software Scheduling Option License	$2,069	$1,759	5150-28647-001	NS.2	Now	Jan-27-2010	DC12
RMX 1000 HD CP Software License Option (Maintenance Contract Required)	$10,300	$8,755	5150-28648-001	NS.2	Now	Nov-01-2009	DC12
RMX 1000 Encryption Option License	$0	$0	5150-28649-001	NS.99	Now	Mar-28-2009	DC99

SERVICE - RMX-1000 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation service for RMX 1000 (See published Service Description for complete scope)	$6,195	$6,071	4870-00472-007	TIER.04	Now	Jul-15-2010	DC4

Installation Services

Onsite Installation service for RMX 1000	$2,595	$2,543	4870-00472-004	TIER.04	Now	Sep-30-2010	DC4

Premier Maintenance Services

Premier, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$1,850	$1,813	4870-00472-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$4,725	$4,631	4870-00472-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$2,130	$2,087	4870-00472-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$5,430	$5,321	4870-00472-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$2,465	$2,416	4870-00474-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$6,275	$6,150	4870-00474-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$2,830	$2,773	4870-00474-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$7,220	$7,076	4870-00474-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$3,085	$3,023	4870-00476-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$7,875	$7,718	4870-00476-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$3,550	$3,479	4870-00476-712	TIER.04	Now	Sep-30-2010	DC4

Premier 24x7, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$9,060	$8,879	4870-00476-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$2,775	$2,720	4870-00472-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R)	$7,075	$6,934	4870-00472-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,050	$2,989	4870-00472-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1000 Base System with 12 Resource licenses (VRMX1012R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$7,780	$7,624	4870-00472-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$3,700	$3,626	4870-00474-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R)	$9,425	$9,237	4870-00474-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,070	$3,989	4870-00474-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1000 Base System with 16 Resource licenses (VRMX1016R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$10,370	$10,163	4870-00474-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$4,625	$4,533	4870-00476-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R)	$11,800	$11,564	4870-00476-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,090	$4,988	4870-00476-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1000 Base System with 20 Resource licenses (VRMX1020R) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$12,980	$12,720	4870-00476-814	TIER.04	Now	Sep-30-2010	DC4

SERVICE - RMX 1000 OPTIONS and UPGRADES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier Maintenance Services

Premier, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$820	$804	4870-00478-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$2,100	$2,058	4870-00478-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$940	$921	4870-00478-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$2,420	$2,372	4870-00478-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	$615	$603	4870-00480-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	$1,575	$1,544	4870-00480-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	$710	$696	4870-00480-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	$1,810	$1,774	4870-00480-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$1,230	$1,205	4870-00478-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001)	$3,125	$3,063	4870-00478-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RMX 1000 HDCP Opt Lic (5150-28648-001) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,350	$1,323	4870-00478-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1000 HDCP Opt Lic (5150-28648-001) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,440	$3,371	4870-00478-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RMX 1000 4 License Upgrade (5150-28645-001)	$920	$902	4870-00480-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RMX 1000 4 License Upgrade (5150-28645-001)	$2,350	$2,303	4870-00480-314	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7, One Year, RMX 1000 4 License Upgrade (5150-28645-001) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,010	$990	4870-00480-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RMX 1000 4 License Upgrade (5150-28645-001) (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,590	$2,538	4870-00480-814	TIER.04	Now	Sep-30-2010	DC4

DMA 7000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

DMA 7000 BASE SYSTEMS

DMA 7000/2 bridges Dual Server Bundle. Includes redundant application servers, software, and 2 RMX 1500/2000/4000/Codian4500 licenses. Does NOT include the actual bridge systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	$69,000	$55,200	2200-76300-100	NS.1	Now	Oct-19-2010	DC14
DMA 7000/3 bridges Dual Server Bundle. Includes redundant application servers, software, and 3 RMX 1500/2000/4000/Codian4500 licenses. Does NOT include the actual bridge systems. Requires 2 power cord kits outside US (Maintenance Contract Required)	$89,000	$71,200	2200-76300-200	NS.1	Now	Oct-19-2010	DC14
DMA 7000/2 bridges Single Server Bundle. Includes single application server, software, and 2 RMX 1500/2000/4000/Codian4500 licenses. Does NOT include the actual bridge systems. Requires 1 power cord kit outside US(Maintenance Contract Required)	$50,000	$40,000	2200-76300-300	NS.1	Now	Oct-19-2010	DC14
DMA 7000/3 bridges Single Server Bundle. Includes single application server, software, and 3 RMX 1500/2000/4000/Codian4500 licenses. Does NOT include the actual bridge systems. Requires 1 power cord kit for outside US (Maintenance Contract Required)	$70,000	$56,000	2200-76300-400	NS.1	Now	Oct-19-2010	DC14
DMA 7000 Dual Server Core System. Includes redundant application servers and software. Requires bridge license packs and bridges, which are sold separately (Maintenance Contract Required)	$29,000	$23,200	2215-76310-000	NS.1	Now	Oct-16-2010	DC14
DMA 7000 Single-Server Core System. Includes single application server with redundant components, and software. Requires bridge license packs and bridges, which are sold separately. Requires a single-server country kit. (Maintenance Contract Required)	$10,000	$8,000	2215-76310-001	NS.1	Now	Oct-16-2010	DC14

DMA 7000 LICENSES, OPTIONS AND UPGRADES

DMA 7000 Single-Server Upgrade. Provides hardware and licensing to convert a single-server sytem into a dual-server system. Requires a single-server country kit. (Maintenance Contract Required)	$25,000	$20,000	2215-76310-002	NS.1	Now	Oct-16-2010	DC14
DMA 7000 Upgrade to 2.0 License	$9,000	$7,200	5155-76320-010	NS.1	Now	Oct-19-2010	DC14
DMA 7000 Software Upgrade to Version 2.2 (No charge if product is currently covered by a maintenance agreement)	$9,000	$7,200	5155-76322-010	NS.1	Now	Oct-19-2010	DC14
DMA 7000 additional RMX 1500/2000/4000/Codian4500 licenses. Supports 1 additional RMX 1500/2000/4000/Codian4500 bridge to an existing DMA 7000 system. (Maintenance Contract Required)	$20,000	$16,000	5230-76300-001	NS.1	Now	Oct-19-2010	DC14
DMA 7000 additional RMX 1500/2000/4000/Codian4500 licenses. Supports 2 additional RMX 1500/2000/4000/Codian4500 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	$40,000	$32,000	5230-76300-002	NS.1	Now	Oct-19-2010	DC14
DMA 7000 additional RMX 1500/2000/4000/Codian4500 licenses. Supports 3 additional RMX 1500/2000/4000/Codian4500 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	$60,000	$48,000	5230-76300-003	NS.1	Now	Oct-19-2010	DC14
DMA 7000 additional RMX 1500/2000/4000/Codian4500 licenses. Supports 4 additional RMX 1500/2000/4000/Codian4500 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	$80,000	$64,000	5230-76300-004	NS.1	Now	Oct-19-2010	DC14
DMA 7000 additional RMX 1500/2000/4000/Codian4500 licenses. Supports 5 additional RMX 1500/2000/4000/Codian4500 bridges to an existing DMA 7000 system. (Maintenance Contract Required)	$100,000	$80,000	5230-76300-005	NS.1	Now	Oct-19-2010	DC14

SERVICE - DMA 7000 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Services

Implementation service, DMA 7000 series solution (See published Service Description for complete scope)	$7,995	$7,835	4870-00522-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, DMA 7000 Dual-Server Core system	$3,350	$3,283	4870-00522-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Dual-Server Core system	$8,550	$8,379	4870-00522-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Dual-Server Core system	$3,850	$3,773	4870-00522-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Dual-Server Core system	$9,830	$9,633	4870-00522-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Single-Server Core system	$1,150	$1,127	4870-00586-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Single-Server Core system	$2,925	$2,867	4870-00586-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Single-Server Core system	$1,320	$1,294	4870-00586-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Single-Server Core system	$3,360	$3,293	4870-00586-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$7,950	$7,791	4870-00712-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$20,275	$19,870	4870-00712-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$9,140	$8,957	4870-00712-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$23,320	$22,854	4870-00712-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$10,250	$10,045	4870-00714-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$26,150	$25,627	4870-00714-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$11,790	$11,554	4870-00714-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$30,070	$29,469	4870-00714-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$5,750	$5,635	4870-00716-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$14,675	$14,382	4870-00716-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$6,610	$6,478	4870-00716-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$16,880	$16,542	4870-00716-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$8,050	$7,889	4870-00718-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$20,525	$20,115	4870-00718-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$9,260	$9,075	4870-00718-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$23,600	$23,128	4870-00718-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, DMA 7000 Dual-Server Core system	$5,025	$4,925	4870-00522-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Dual-Server Core system	$12,825	$12,569	4870-00522-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Dual-Server Core system (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,530	$5,419	4870-00522-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Dual-Server Core system (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$14,110	$13,828	4870-00522-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 Single-Server Core system	$1,725	$1,691	4870-00586-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Single-Server Core system	$4,400	$4,312	4870-00586-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Single-Server Core system (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,900	$1,862	4870-00586-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Single-Server Core system (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,840	$4,743	4870-00586-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$11,925	$11,687	4870-00712-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses	$30,400	$29,792	4870-00712-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$13,120	$12,858	4870-00712-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$33,440	$32,771	4870-00712-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$15,375	$15,068	4870-00714-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses	$39,200	$38,416	4870-00714-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$16,910	$16,572	4870-00714-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$43,120	$42,258	4870-00714-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$8,625	$8,453	4870-00716-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses	$22,000	$21,560	4870-00716-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,490	$9,300	4870-00716-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$24,200	$23,716	4870-00716-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$12,075	$11,834	4870-00718-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses	$30,800	$30,184	4870-00718-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$13,280	$13,014	4870-00718-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$33,880	$33,202	4870-00718-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, DMA 7000 Dual-Server Core system (see support.polycom.com for availability information)	$8,800	$8,624	4870-00522-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Dual-Server Core system (see support.polycom.com for availability information)	$22,600	$22,148	4870-00522-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Single-Server Core system (see support.polycom.com for availability information)	$3,000	$2,940	4870-00586-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Single-Server Core system (see support.polycom.com for availability information)	$7,700	$7,546	4870-00586-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Dual Server Bundle with 2 RMX licenses (see support.polycom.com for availability information)	$21,000	$20,580	4870-00712-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Dual Server Bundle with 2 RMX licenses (see support.polycom.com for availability information)	$53,500	$52,430	4870-00712-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Single Server Bundle with 2 RMX licenses (see support.polycom.com for availability information)	$15,200	$14,896	4870-00716-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Single Server Bundle with 2 RMX licenses (see support.polycom.com for availability information)	$38,700	$37,926	4870-00716-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Single Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$21,200	$20,776	4870-00718-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Single Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$54,200	$53,116	4870-00718-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$27,100	$26,558	4870-00914-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Dual Server Bundle with 3 RMX licenses (see support.polycom.com for availability information)	$69,000	$67,620	4870-00914-934	TIER.04	Now	Sep-30-2010	DC4

SERVICE - DMA 7000 OPTIONS AND UPGRADES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier Services

Premier, One Year, DMA 7000 1 RMX 2000 License pack	$2,300	$2,254	4870-00524-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 1 RMX 2000 License pack	$5,875	$5,758	4870-00524-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 1 RMX 2000 License pack	$2,600	$2,548	4870-00524-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 1 RMX 2000 License pack	$6,800	$6,664	4870-00524-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 2 RMX 2000 License pack	$4,600	$4,508	4870-00526-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 2 RMX 2000 License pack	$11,725	$11,491	4870-00526-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 2 RMX 2000 License pack	$5,300	$5,194	4870-00526-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 2 RMX 2000 License pack	$13,500	$13,230	4870-00526-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 3 RMX 2000 License pack	$6,900	$6,762	4870-00528-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 3 RMX 2000 License pack	$17,600	$17,248	4870-00528-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 3 RMX 2000 License pack	$7,900	$7,742	4870-00528-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 3 RMX 2000 License pack	$20,200	$19,796	4870-00528-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 4 RMX 2000 License pack	$9,200	$9,016	4870-00530-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 4 RMX 2000 License pack	$23,450	$22,981	4870-00530-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 4 RMX 2000 License pack	$10,600	$10,388	4870-00530-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 4 RMX 2000 License pack	$27,000	$26,460	4870-00530-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 5 RMX 2000 License pack	$11,500	$11,270	4870-00532-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 5 RMX 2000 License pack	$29,325	$28,739	4870-00532-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 5 RMX 2000 License pack	$13,200	$12,936	4870-00532-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 5 RMX 2000 License pack	$33,700	$33,026	4870-00532-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	$2,900	$2,842	4870-00587-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	$7,400	$7,252	4870-00587-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	$3,300	$3,234	4870-00587-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	$8,500	$8,330	4870-00587-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, DMA 7000 1 RMX 2000 License pack	$3,450	$3,381	4870-00524-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 1 RMX 2000 License pack	$8,800	$8,624	4870-00524-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 1 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,800	$3,724	4870-00524-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 1 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,700	$9,506	4870-00524-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 1 RMX 2000 License pack (see support.polycom.com for availability information)	$6,100	$5,978	4870-00524-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 1 RMX 2000 License pack (see support.polycom.com for availability information)	$15,500	$15,190	4870-00524-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 2 RMX 2000 License pack	$6,900	$6,762	4870-00526-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 2 RMX 2000 License pack	$17,600	$17,248	4870-00526-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 2 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$7,600	$7,448	4870-00526-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 2 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$19,400	$19,012	4870-00526-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 2 RMX 2000 License pack (see support.polycom.com for availability information)	$12,200	$11,956	4870-00526-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 2 RMX 2000 License pack (see support.polycom.com for availability information)	$31,000	$30,380	4870-00526-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 3 RMX 2000 License pack	$10,350	$10,143	4870-00528-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 3 RMX 2000 License pack	$26,400	$25,872	4870-00528-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 3 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$11,400	$11,172	4870-00528-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 3 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$29,000	$28,420	4870-00528-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 3 RMX 2000 License pack (see support.polycom.com for availability information)	$18,200	$17,836	4870-00528-914	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7x4, Three Year, DMA 7000 3 RMX 2000 License pack (see support.polycom.com for availability information)	$46,400	$45,472	4870-00528-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 4 RMX 2000 License pack	$13,800	$13,524	4870-00530-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 4 RMX 2000 License pack	$35,200	$34,496	4870-00530-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 4 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$15,200	$14,896	4870-00530-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 4 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$38,700	$37,926	4870-00530-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 4 RMX 2000 License pack (see support.polycom.com for availability information)	$24,300	$23,814	4870-00530-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 4 RMX 2000 License pack (see support.polycom.com for availability information)	$61,900	$60,662	4870-00530-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 5 RMX 2000 License pack	$17,250	$16,905	4870-00532-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 5 RMX 2000 License pack	$44,000	$43,120	4870-00532-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 5 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$19,000	$18,620	4870-00532-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 5 RMX 2000 License pack (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$48,400	$47,432	4870-00532-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 5 RMX 2000 License pack (see support.polycom.com for availability information)	$30,400	$29,792	4870-00532-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 5 RMX 2000 License pack (see support.polycom.com for availability information)	$77,400	$75,852	4870-00532-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, DMA 7000 Single Server to Dual Server Upgrade Series	$4,350	$4,263	4870-00587-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series	$11,100	$10,878	4870-00587-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, DMA 7000 Single Server to Dual Server Upgrade Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,800	$4,704	4870-00587-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$12,200	$11,956	4870-00587-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, DMA 7000 Single Server to Dual Server Upgrade Series (see support.polycom.com for availability information)	$7,700	$7,546	4870-00587-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, DMA 7000 Single Server to Dual Server Upgrade Series (see support.polycom.com for availability information)	$19,500	$19,110	4870-00587-934	TIER.04	Now	Sep-30-2010	DC4

MGC+ READICONVENE IP BASE PACKS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
MGC+50 ReadiConvene IP Base Pack 16 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	$41,100	$32,880	VMCU0016R	TIER.09	Now	Oct-19-2010	DC14
MGC+50 ReadiConvene IP Base Pack 24 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	$58,100	$46,480	VMCU0024R	TIER.09	Now	Oct-19-2010	DC14
MGC+100 ReadiConvene IP Base Pack 32 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	$77,500	$62,000	VMCU0032R	TIER.09	Now	Oct-19-2010	DC14
MGC+100 ReadiConvene IP Base Pack 40 Port, Fully TX/CP @ 768k (Maintenance Contract Required). No longer available in country code: 12,13	$96,900	$77,520	VMCU0040R	TIER.09	Now	Oct-19-2010	DC14

MGC+ BASE PACK MODULES (MOST COMMONLY ORDERED)

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
MGC+ 8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View - Product Availble In Country Codes 1 & 74 (Maintenance Contract Required)	$19,600	$15,680	VCPV0802R	NS.1	Now	Oct-19-2010	DC14
MGC+ IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$29,900	$23,920	VNMP2402R	NS.1	Now	Oct-19-2010	DC14

MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$40,400	$32,320	VNMP4802R	NS.1	Now	Oct-19-2010	DC14
ISDN Bundle - 10 ISDN Ports @ 384 Kbps - Product Available in Country Codes 1 &74 (Maintenance Contract Required)	$30,400	$24,320	VNPI1001R	NS.1	Now	Oct-19-2010	DC14
MGC+ "Audio+ module supports 24 ports video or 48 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$30,400	$24,320	VRMA2402R	NS.1	Now	Oct-19-2010	DC14
MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$37,500	$30,000	VRMA4802R	NS.1	Now	Oct-19-2010	DC14

READICONVENE MGC+50-+100 SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

READICONVENE MGC+ CHASSIS AND BASE SYSTEMS

MGC+50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$18,100	$14,480	VCSA0801R	NS.1	Now	Oct-19-2010	DC14
MGC+100 16 slot ACchassis ONLY - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$10,700	$8,560	VCSA1602R	NS.1	Now	Oct-19-2010	DC14
MGC+100 Base System (AC): 16-slot (AC) core system (Chassis 3 AC pwr/MGC Manager) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$35,400	$28,320	VCSA1603R	NS.1	Now	Oct-19-2010	DC14
MGC+100 Control Unit for MGC+100 (MCMS) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$12,400	$9,920	VCUS0101R	NS.1	Now	Oct-19-2010	DC14

READICONVENE MGC+ MODULES

MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$6,200	$4,960	VNMM0401R	NS.1	Now	Oct-19-2010	DC14
MGC+ MPI-4 H.320 Module: Supports 4 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cable included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$6,200	$4,960	VNMM0402R	NS.1	Now	Oct-19-2010	DC14
MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$12,400	$9,920	VNMM0801R	NS.1	Now	Oct-19-2010	DC14
MGC+ MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 5 Meter Cables included. - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$12,400	$9,920	VNMM0802R	NS.1	Now	Oct-19-2010	DC14
MGC+ NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$8,700	$6,960	VNMN0201R	NS.1	Now	Oct-19-2010	DC14
MGC+ NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$16,500	$13,200	VNMN0401R	NS.1	Now	Oct-19-2010	DC14
MGC+ NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$28,900	$23,120	VNMN0801R	NS.1	Now	Oct-19-2010	DC14
MGC+ IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$15,500	$12,400	VNMP1202R	NS.1	Now	Oct-19-2010	DC14
MGC+ IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$29,900	$23,920	VNMP2402R	NS.1	Now	Oct-19-2010	DC14
MGC+ IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$40,400	$32,320	VNMP4802R	NS.1	Now	Oct-19-2010	DC14
MGC+ MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$33,500	$26,800	VNMX1001R	NS.1	Now	Oct-19-2010	DC14
MGC+ MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$67,000	$53,600	VNMX2001R	NS.1	Now	Oct-19-2010	DC14

MGC+ MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$133,900	$107,120	VNMX4001R	NS.1	Now	Oct-19-2010	DC14
MGC+ "Audio+ module supports 12 ports video or 24 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$16,200	$12,960	VRMA1202R	NS.1	Now	Oct-19-2010	DC14
MGC+ "Audio+ module supports 24 ports video or 48 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$30,400	$24,320	VRMA2402R	NS.1	Now	Oct-19-2010	DC14
MGC+ "Audio+ module supports 48 ports video or 96 ports voice" - Product Available In Country Codes 1 & 74 (Maintenance Contract Required)	$37,500	$30,000	VRMA4802R	NS.1	Now	Oct-19-2010	DC14

READICONVENE MGC+ ACCESSORIES

MGC+100 AC power supply (Maintenance Contract Required)	$4,150	$3,320	VCPA1601R	NS.1	Now	Oct-19-2010	DC14

SERVICE - MGC+ READICONVENE

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for MGC+50 (See published Service Description for complete scope)	$9,295	$9,109	4870-00139-007	TIER.04	Now	Jul-15-2010	DC4
Implementation Service for MGC+100 (See published Service Description for complete scope)	$15,495	$15,185	4870-00140-007	TIER.04	Now	Jul-15-2010	DC4

Installation Services

Onsite Installation service for ReadiConvene 16 and 24 product solutions only (VMCU0016R and VMCU0024R)	$3,095	$3,033	4870-00139-066	TIER.04	Now	Sep-30-2010	DC4

MGC 50-100

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

MGC CHASSIS

MGC-50 Base System: 8-slot (AC) core system (Chassis/ACpwr/MGC Manager) (Maintenance Contract Required)	$18,100	$14,480	VCSA0801	NS.1	Now	Oct-19-2010	DC14
MGC-50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	$5,700	$4,560	VCSA0802	NS.1	Now	Oct-19-2010	DC14
MGC+50 - 8 slot AC chassis ONLY (Maintenance Contract Required)	$5,700	$4,560	VCSA0802R	NS.1	Now	Nov-01-2009	DC14
MGC-100 Base System (AC): 16-slot (AC) core system (Chassis/1 AC pwr/MGC Manager) (Maintenance Contract Required)	$27,100	$21,680	VCSA1601	NS.1	Now	Oct-19-2010	DC14
MGC-100 - 16 slot AC chassis ONLY (Maintenance Contract Required)	$10,700	$8,560	VCSA1602	NS.1	Now	Oct-19-2010	DC14
MGC-100 Base System (DC): 16-slot (DC) core system (Chassis/1 DC pwr/MGC Manager) (Maintenance Contract Required)	$28,200	$22,560	VCSD1601	NS.1	Now	Oct-19-2010	DC14
MGC-100 - 16 slot DC chassis ONLY (Maintenance Contract Required)	$10,700	$8,560	VCSD1602	NS.1	Now	Oct-19-2010	DC14
MGC Control Unit for MGC-100 (MCMS) (Maintenance Contract Required)	$12,400	$9,920	VCUS0101	NS.1	Now	Oct-19-2010	DC14
MGC Control Unit for MGC-50 (MCMS) (Maintenance Contract Required)	$12,400	$9,920	VCUS0102	NS.1	Now	Oct-19-2010	DC14
Removable Hard Disk Drive (PSOS) (Maintenance Contract Required)	$475	$475	VCUS0103	NS.99	Now	Oct-19-2010	DC99
Removable Hard Disk Drive (XPEK) (Maintenance Contract Required)	$525	$525	VCUS0104	NS.99	Now	Oct-19-2010	DC99
Control Unit MGC-50 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	$14,000	$11,200	VCUS0105	NS.1	Now	Oct-19-2010	DC14
Control Unit MGC-100 ONLY w/ removable hard disk drive bay (Maintenance Contract Required)	$14,000	$11,200	VCUS0106	NS.1	Now	Oct-19-2010	DC14

MGC MODULES

8 port Video+ module - Includes Video+ 8 hardware module - CP/Tx licenses - Click&View (Maintenance Contract Required)	$19,600	$15,680	VCPV0802	NS.1	Now	Oct-19-2010	DC14

MGC MPI-8 H.320 Module: Supports 8 connections using V.35, RS449, or EIA-530. RS366 Dialing. 1 Meter Cables included. (Maintenance Contract Required)	$12,400	$9,920	VNMM0801	NS.1	Now	Oct-19-2010	DC14
MGC NET-2 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 2 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	$8,700	$6,960	VNMN0201	NS.1	Now	Oct-19-2010	DC14
MGC NET-4 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 4 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	$16,500	$13,200	VNMN0401	NS.1	Now	Oct-19-2010	DC14
MGC NET-8 H.320 ISDN(PRI), Leased (T1/E1) Module: Supports 8 circuits. Each configurable as Leased or ISDN PRI, T1 or E1 (without CSU) (Maintenance Contract Required)	$28,900	$23,120	VNMN0801	NS.1	Now	Oct-19-2010	DC14
MGC IP+12 Port Module: 24 sites @128K OR 12 sites @384K OR 6 sites @768K OR 3 sites @2M (Maintenance Contract Required)	$15,500	$12,400	VNMP1202	NS.1	Now	Oct-19-2010	DC14
MGC IP+24 Port Module: 48 sites @128K OR 24 sites @384K OR 12 sites @768K OR 6 sites @2M (Maintenance Contract Required)	$29,900	$23,920	VNMP2402	NS.1	Now	Oct-19-2010	DC14
MGC IP+48 Port Module: 96 sites @128K OR 48 sites @384K OR 24 sites @768K OR 12 sites @2M (Maintenance Contract Required)	$40,400	$32,320	VNMP4802	NS.1	Now	Oct-19-2010	DC14
MGC MUX+10 Port Module: 18 sites up to 128K OR 10 sites up to 384K OR 6 sites up to 768K OR 2 sites T1/E1 (Maintenance Contract Required)	$33,500	$26,800	VNMX1001	NS.1	Now	Nov-01-2009	DC14
MGC MUX+20 Port Module: 36 sites up to 128K OR 20 sites up to 384K OR 12 sites up to 768K OR 4 sites T1/E1 (Maintenance Contract Required)	$67,000	$53,600	VNMX2001	NS.1	Now	Nov-01-2009	DC14
MGC MUX+40 Port Module: 72 sites up to 128K OR 40 sites up to 384K OR 24 sites up to 768K OR 8 sites T1/E1 (Maintenance Contract Required)	$133,900	$107,120	VNMX4001	NS.1	Now	Nov-01-2009	DC14
MGC "Audio+ module supports 12 ports video or 24 ports voice" (Maintenance Contract Required)	$16,200	$12,960	VRMA1202	NS.1	Now	Oct-19-2010	DC14
MGC "Audio+ module supports 24 ports video or 48 ports voice" (Maintenance Contract Required)	$30,400	$24,320	VRMA2402	NS.1	Now	Oct-19-2010	DC14
MGC "Audio+ module supports 48 ports video or 96 ports voice" (Maintenance Contract Required)	$37,500	$30,000	VRMA4802	NS.1	Now	Oct-19-2010	DC14
MGC Module Conversion from Blue Faceplate to Silver Faceplate - requires submission of form specifying details about modules to be converted	$103	$103	VSWS9999	NS.99	Now	Oct-19-2010	DC99

MGC CABLES AND CONNECTORS

MPI 1 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	$175	$149	VCCM0101	NS.2	Now	Sep-21-2009	DC12
MPI 5 Meter Cable to connect to MPI Panel (No charge if purchased with MPI Module)	$350	$298	VCCM0501	NS.2	Now	Sep-21-2009	DC12
MGC MPI Adapter RS449 to V.35 DTE-M: V.35 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module)	$50	$43	VCCM3501	NS.2	Now	Oct-19-2010	DC12
MGC MPI Adapter RS449 to V.35 DCE-F: V.35 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module	$50	$43	VCCM3502	NS.2	Now	Oct-19-2010	DC12
MGC MPI Panel 16 RS449 DTE-F Connections: supports up to 16 RS449 DTE serial connections + 16 RS366 dialing ports. (No charge if purchased with MPI Module)	$285	$242	VCCM4901	NS.2	Now	Sep-21-2009	DC12
MGC MPI Adapter DCE-F: RS449 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module	$35	$30	VCCM4902	NS.2	Now	Sep-21-2009	DC12
MGC MPI Adapter RS449 to EIA530 DTE-M: EIA-530 physical interface adapter for DTE (straight) connections. (No charge if purchased with MPI Module	$60	$51	VCCM5301	NS.2	Now	Oct-19-2010	DC12
MGC MPI Adapter RS449 to EIA530 DCE-F: EIA-530 physical interface adapter for DCE (crossover) connections. (No charge if purchased with MPI Module)	$35	$30	VCCM5302	NS.2	Now	Oct-19-2010	DC12
MGC NET (E1) RJ45 to BNC Balun: Network BNC adapter for E1 service	$67	$67	VCCN4502	NS.99	Now	Oct-19-2010	DC99
RMX/MGC/RSS Power Cord 110VAC 2.3 Meter (8 ft) North America, Saudi Arabia, Venezuela	$0	$0	VCCP0101	NS.99	Now	Oct-19-2010	DC99

MGC ACCESSORIES

MGC-100 19" Rack Mount Kit (90deg): configure the 16-slot chassis for a 19" rack (90 degree) (Not for NEBS)	$0	$0	VCMR1602	NS.99	Now	Oct-19-2010	DC99
MGC AC Power supply for MGC-100 (8-10 modules, Average 9) (Maintenance Contract Required)	$4,150	$3,320	VCPA1601	NS.1	Now	Oct-19-2010	DC14
MGC DC Power Supply for MGC-100 Chassis (8-10 modules, Average 9) (Maintenance Contract Required)	$5,200	$4,160	VCPD4801	NS.1	Now	Oct-19-2010	DC14
Supports 8 Leased Line T1/E1 CHINA! circuits (No ISDN) (Without CSU) (Maintenance Contract Required)	$15,500	$12,400	VNMN0802	NS.1	Now	Oct-19-2010	DC14
MGC Unified Conference Suite: IVR/DTMF Suite + Virtual Conference Suite + Music IO connector for Unified Conferencing Platform (Maintenance Contract Required)	$15,500	$12,400	VSWS0105	NS.1	Now	Oct-19-2010	DC14
MGC OS Upgrade to current production release level	$15,500	$12,400	VSWU0001	NS.1	Now	Oct-19-2010	DC14

SERVICE - MGC 50-100

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
POLYCOM BRANDED SERVICES							
Implementation Services							
Implementation Service for MGC50 (See published Service Description for complete scope)	$9,295	$9,109	4870-00008-007	TIER.04	Now	Jul-15-2010	DC4
Implementation Service for MGC100 (See published Service Description for complete scope)	$15,495	$15,185	4870-00009-007	TIER.04	Now	Jul-15-2010	DC4

MGC 25

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
SYSTEMS							
MGC-25 GW1: 2U 19 in. chassis, Single PRI Gateway for IP/ISDN, 3 sites@384 kbps T1, 5 sites@384 kbps E1, 11 sites@128 kbps T1, 12 sites @128 kbps E1, Audio TX, MGC Manager (Maintenance Contract Required). No longer available in country code: 12,13	$20,600	$17,510	VBGW0101	NS.2	Now	Oct-19-2010	DC12
MGC-25 GW2: 2U 19 in. chassis, Dual PRI Gateway for IP/ISDN, 7 sites@384 kbps T1, 10 sites@384 kbps E1, 12 sites @128K T1/E1, Audio TX, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	$30,900	$26,265	VBGW0102	NS.2	Now	Oct-19-2010	DC12
MGC-25 IP12: 2U 19 in. chassis, 12 IP sites@384 kbps or 24 sites @128 kbps, IVR/DTMF, SWCP, VCS, MGC-Manager (Maintenance Contract Required). No longer available in country code: 12,13	$26,800	$22,780	VBMP1201	NS.2	Now	Oct-19-2010	DC12
MGC-25 Unified 24: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps, 7-10 ISDN@384kbps, 3-5 ISDN@768kbps 2 ISDN@T1/E1, 16 VoIP/64kbps 16 IP@128kbps, 16 IP@384kbps 8 IP@768kbps, 4 IP@T1/E1, Audio TX, UCS, SWCP, MGC Manager (Maint Cont Reqd) Not avail in CC 12,13	$61,800	$52,530	VBMU2401	NS.2	Limited	Oct-19-2010	DC12
MGC-25 Unified 24 V: 2U 19" chassis: 24 PSTN, 12 ISDN@128kbps 7-10 ISDN@384kbps 3-5 ISDN@768kbps 2 ISDN@T1/E1 16 VoIP/64kbps 16 IP@128kbps 16 IP@384kbps 8 IP@768kbps 4 IP@T1/E1, A/V TX, UCS, HWCP, SWCP, MGC Mgr (Maint Cont Reqd) Not avail in CC 12,13.	$82,400	$70,040	VBMU2406	NS.2	Now	Oct-19-2010	DC12

SERVICE - MGC 25

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
POLYCOM BRANDED SERVICES							
Implementation Services							
Implementation Service for MGC25 (See published Service Description for complete scope)	$5,395	$5,287	4870-00007-007	TIER.04	Now	Jul-15-2010	DC4
Installation Services							
Onsite Installation service for MGC25	$2,595	$2,543	4870-00007-004	TIER.04	Now	Sep-30-2010	DC4

VIDEO MEDIA CENTER - VMC 1000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
VIDEO MEDIA CENTER SYSTEMS							
Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition includes appliance and related software. Allows unlimited Video On Demand to 2000 unicast sessions. (Maintenance Contract Required) (CC: 1,2,12,79,102)	$40,000	$37,200	2200-77120-100	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Standard Edition includes appliance and related software. Allows Live Broadcasting and Video on Demand. (Maintenance Contract Required) (CC: 1,2,12,79,102)	$75,000	$69,750	2200-77120-200	ACC.1	Now	Mar-16-2010	DC6

Polycom Video Media Center (VMC) - Enterprise Edition includes appliance and related software. Standard Edition plus ability to add (per additional license/cost) multi domains and fail-over servers (Maintenance Contract Required) (CC: 1,2,12,79,102)	$145,000	$134,850	2200-77120-300	ACC.1	Now	Mar-16-2010	DC6

VIDEO MEDIA CENTER OPTIONS AND UPGRADES

Polycom Video Media Center (VMC) - Additional Encoder Type Option includes software and support for additional encoder manufacturer. One license per manufacturer type is required. (Maintenance Contract Required) (CC: 1,2,12,79,102)	$10,000	$9,300	2155-77120-001	ACC.1	Now	Apr-06-2010	DC6
Polycom Video Media Center (VMC) - Portals Option - includes integration with Microsoft Sharepoint MOSS 2007 (Standard or Enterprise edition only) (Maintenance Contract Required) (CC: 1,2,12,79,102)	$50,000	$46,500	2155-77120-002	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option incl ATT iCDS, Akamai, Blue Coat, Cisco ACNS-valid for Standard and Enterprise Editions only. One license per delivery network required. (Maint Contract Reqd) (CC:1,2,12,79,102)	$25,000	$23,250	2155-77120-003	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - One Additional Domain includes software and support for additional domain on same VMC server. Not licensable for service providers hosting multi-tenancy. (Maintenance Contract Required) (CC: 1,2,12,79,102)	$15,000	$13,950	2155-77120-004	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Aplication Programing Interface, includes documentation and support (Maintenance Contract Required) (CC: 1,2,12,79,102)	$25,000	$23,250	2155-77120-005	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	$40,000	$37,200	2155-77120-210	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	$111,000	$103,230	2155-77120-310	ACC.1	Now	Mar-16-2010	DC6
Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition (Maintenance Contract Required) (CC: 1,2,12,79,102)	$75,000	$69,750	2155-77120-320	ACC.1	Now	Mar-16-2010	DC6
Polycom VMC 1000 Upgrade from v1.0 to v2.0 Standard Edition. Includes hardware, operating system and software to upgrade and telephone support. No Charge to customer if VMC 1000 is covered by a Maintenance Agreement.	$10,000	$9,300	2200-77120-211	ACC.1	Now	Oct-19-2010	DC6
Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only) Requires Enterprise Addition on primary server (Maintenance Contract Required) (CC: 1,2,12,79,102)	$72,500	$67,425	2201-77120-200	ACC.1	Now	Mar-16-2010	DC6

SERVICE - POLYCOM VIDEO MEDIA CENTER

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Service

Implementation service, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition (See published Service Description for complete scope)	$9,995	$9,795	4870-00788-007	TIER.02	Now	Jul-15-2010	DC2

Extended Phone Support

Extended 24x7 phone support, One Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	$4,115	$4,033	4870-00352-147	TIER.04	Now	Jun-01-2009	DC4
Extended 24x7 phone support, Three Year, Video Media Center platform. Priced per VMC unit as uplift to existing service contract	$9,880	$9,682	4870-00352-347	TIER.04	Now	Jun-01-2009	DC4

Premier Services

Premier, One Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	$8,000	$7,840	4870-00788-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Video on Demand (VOD) Edition	$20,400	$19,992	4870-00788-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Standard Edition	$15,000	$14,700	4870-00790-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Standard Edition	$38,250	$37,485	4870-00790-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Enterprise Edition	$29,000	$28,420	4870-00792-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Enterprise Edition	$73,950	$72,471	4870-00792-312	TIER.02	Now	Mar-21-2010	DC2

Premier, One Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	$14,500	$14,210	4870-00796-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC)- Scale Server for use in Clustering or Failover (Enterprise Edition only)	$36,975	$36,236	4870-00796-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	$8,000	$7,840	4870-00798-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Standard Edition	$20,400	$19,992	4870-00798-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	$22,000	$21,560	4870-00800-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from VOD (Video on Demand) Edition to Enterprise Edition	$56,100	$54,978	4870-00800-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition	$15,000	$14,700	4870-00802-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Upgrade from Standard Edition to Enterpise Edition	$38,250	$37,485	4870-00802-312	TIER.02	Now	Apr-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - One Additional Domain	$3,000	$2,940	4870-00804-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - One Additional Domain	$7,650	$7,497	4870-00804-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	$2,000	$1,960	4870-00806-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Additional Encoder Type Option	$5,100	$4,998	4870-00806-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Portals Option	$10,000	$9,800	4870-00808-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Portals Option	$25,500	$24,990	4870-00808-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	$5,000	$4,900	4870-00810-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Additional Content Deliver Modules Option	$12,750	$12,495	4870-00810-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Development Server	$7,000	$6,860	4870-00812-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Development Server	$17,850	$17,493	4870-00812-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Application Programing Interface	$5,000	$4,900	4870-00814-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Application Programing Interface	$12,750	$12,495	4870-00814-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	$2,500	$2,450	4870-00828-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Live Broadcast module to VOD Edition	$6,375	$6,248	4870-00828-312	TIER.02	Now	Mar-22-2010	DC2
Premier, One Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	$1,000	$980	4870-00830-112	TIER.02	Now	Mar-22-2010	DC2
Premier, Three Year, Polycom Video Media Center (VMC) - Integration module for Closed Captioning via CPC web	$2,550	$2,499	4870-00830-312	TIER.02	Now	Mar-22-2010	DC2

RSS 4000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

RSS 4000 SYSTEMS

RSS 4000 15-Port Recording and Streaming Solution. 15 recording ports with content, 4 CIF or 4 SD live streams, and 100 web viewers. (Maintenance Contract Required)	$55,500	$47,175	VRSS4000L	NS.2	Now	Nov-01-2009	DC12
RSS 4000 10-Port Recording and Streaming Solution. 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers. (Maintenance Contract Required)	$39,000	$33,150	VRSS4000M	NS.2	Now	Nov-01-2009	DC12
RSS 4000 5-Port Recording and Streaming Solution. 5 recording ports with content, 2 CIF or 2 SD live streams, and 100 web viewers. (Maintenance Contract Required)	$22,500	$19,125	VRSS4000S	NS.2	Now	Nov-01-2009	DC12

RSS 4000 OPTIONS AND UPGRADES

RSS 4000 License Upgrade from 5-port system to 10-port system. System will support 10 recording ports with content, 3 CIF or 3 SD live streams, and 100 web viewers.	$21,500	$18,275	5150-32757-001	NS.2	Now	Oct-19-2010	DC12
RSS 4000 License Upgrade from 10-port system to 15-port system. System will support 15 recording ports with content, and 4 SD or 4 CIF live streams, and 100 web viewers	$21,500	$18,275	5150-32758-001	NS.2	Now	Oct-19-2010	DC12
RSS 4000 Multicast Option License - Enables the RSS to support multicast and unicast streaming methods	$5,200	$4,420	5150-32760-001	NS.2	Now	Sep-01-2009	DC12
RSS 4000 Software Encryption License	$0	$0	5150-32761-001	NS.2	Now	Sep-01-2009	DC12

SERVICE - RSS 4000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation service, RSS 4000 Series Solution (See published Service Description for complete scope)	$4,995	$4,895	4870-00650-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, RSS 4000 5 Port Solution	$2,250	$2,205	4870-00650-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 4000 5 Port Solution	$5,750	$5,635	4870-00650-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 4000 5 Port Solution	$2,600	$2,548	4870-00650-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 4000 5 Port Solution	$6,600	$6,468	4870-00650-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RSS 4000 10 Port Solution	$3,900	$3,822	4870-00652-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 4000 10 Port Solution	$9,950	$9,751	4870-00652-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 4000 10 Port Solution	$4,500	$4,410	4870-00652-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 4000 10 Port Solution	$11,400	$11,172	4870-00652-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RSS 4000 15 Port Solution	$5,550	$5,439	4870-00654-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 4000 15 Port Solution	$14,150	$13,867	4870-00654-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 4000 15 Port Solution	$6,400	$6,272	4870-00654-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 4000 15 Port Solution	$16,300	$15,974	4870-00654-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$2,150	$2,107	4870-00656-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$5,475	$5,366	4870-00656-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$2,500	$2,450	4870-00656-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$6,300	$6,174	4870-00656-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	$2,150	$2,107	4870-00658-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	$5,475	$5,366	4870-00658-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	$2,500	$2,450	4870-00658-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	$6,300	$6,174	4870-00658-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, RSS 4000 5 Port Solution	$3,375	$3,308	4870-00650-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RSS 4000 5 Port Solution	$8,600	$8,428	4870-00650-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RSS 4000 5 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,700	$3,626	4870-00650-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 4000 5 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,500	$9,310	4870-00650-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RSS 4000 10 Port Solution	$5,850	$5,733	4870-00652-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RSS 4000 10 Port Solution	$14,925	$14,627	4870-00652-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RSS 4000 10 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,400	$6,272	4870-00652-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 4000 10 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$16,400	$16,072	4870-00652-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RSS 4000 15 Port Solution	$8,325	$8,159	4870-00654-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RSS 4000 15 Port Solution	$21,225	$20,801	4870-00654-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RSS 4000 15 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,200	$9,016	4870-00654-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 4000 15 Port Solution (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$23,300	$22,834	4870-00654-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$3,225	$3,161	4870-00656-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System	$8,225	$8,061	4870-00656-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,500	$3,430	4870-00656-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,000	$8,820	4870-00656-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, RSS 4000 Upgrade from 10 Port to 15 port System	$3,225	$3,161	4870-00658-114	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System	$8,225	$8,061	4870-00658-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, RSS 4000 Upgrade from 10 Port to 15 port System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,500	$3,430	4870-00658-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$9,000	$8,820	4870-00658-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, RSS 4000 5 Port Solution (see support.polycom.com for availability information)	$5,900	$5,782	4870-00650-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RSS 4000 5 Port Solution (see support.polycom.com for availability information)	$15,200	$14,896	4870-00650-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RSS 4000 10 Port Solution (see support.polycom.com for availability information)	$10,200	$9,996	4870-00652-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RSS 4000 10 Port Solution	$26,200	$25,676	4870-00652-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RSS 4000 15 Port Solution (see support.polycom.com for availability information)	$14,700	$14,406	4870-00654-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RSS 4000 15 Port Solution (see support.polycom.com for availability information)	$37,300	$36,554	4870-00654-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RSS 4000 Upgrade from 5 Port to 10 Port System (see support.polycom.com for availability information)	$5,600	$5,488	4870-00656-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RSS 4000 Upgrade from 5 Port to 10 Port System (see support.polycom.com for availability information)	$14,400	$14,112	4870-00656-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, RSS 4000 Upgrade from 10 Port to 15 port System (see support.polycom.com for availability information)	$5,600	$5,488	4870-00658-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, RSS 4000 Upgrade from 10 Port to 15 port System (see support.polycom.com for availability information)	$14,400	$14,112	4870-00658-934	TIER.04	Now	Sep-30-2010	DC4

RSS 2000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
RSS 2000 SW Upgrade Option - Upgrade Software License to latest version (available at no charge for systems covered by a Polycom maintenance contract)	$4,150	$3,528	5150-18900-010	NS.2	Now	Oct-19-2010	DC12
RSS 2000 Multicast Option License	$5,200	$4,420	5150-18900-020	NS.2	Now	Oct-19-2010	DC12
RSS 2000 Stackable Option License - Allows multiple RSS 2000s to be stacked and seamlessly interfaced together	$5,200	$4,420	5150-18900-030	NS.2	Now	Oct-19-2010	DC12
RSS 2000 Encryption software License	$0	$0	5150-18900-050	NS.2	Now	Mar-28-2009	DC12

Service - RSS 2000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for RSS 2000 (See published Service Description for complete scope)	$4,095	$4,013	4870-00248-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, RSS 2000	$1,080	$1,058	4870-00248-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, RSS 2000	$2,750	$2,695	4870-00248-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, RSS 2000	$1,240	$1,215	4870-00248-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, RSS 2000	$3,160	$3,097	4870-00248-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Plus, One Year, RSS 2000	$1,470	$1,441	4870-00248-114	TIER.04	Now	May-01-2010	DC4
Premier Plus, Three Year, RSS 2000	$3,750	$3,675	4870-00248-314	TIER.04	Now	May-01-2010	DC4
Premier Onsite 24x7, One Year, RSS 2000 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,620	$1,588	4870-00248-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, RSS 2000 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,130	$4,047	4870-00248-814	TIER.04	Now	Sep-30-2010	DC4

POLYCOM VIDEO EDGE - PVE

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM VIDEO EDGE SYSTEMS

Polycom Video Edge (PVE) Appliance Supports WMS RTSP, HTTP for Live Multicast/VOD Unicast; H.264 (Flash & MPEG-4) HTTP Progressive Download. Includes software, license and 750 GB Storage. (Maintenance Contract Required) (CC: 1,79,102)	$12,500	$11,625	2200-77200-100	ACC.1	Now	Oct-19-2010	DC6

POLYCOM VIDEO EDGE OPTIONS AND UPGRADES

SERVICE - POLYCOM VIDEO EDGE - PVE

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Service

Implementation service, Polycom Video Edge (PVE) Appliance (See published Service Description for complete scope)	$4,995	$4,895	4870-00754-007	TIER.02	Now	Jul-15-2010	DC2

Premier Maintenance Services

Premier, One Year, Polycom Video Edge (PVE) Appliance	$2,500	$2,450	4870-00754-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Edge (PVE) Appliance	$6,375	$6,248	4870-00754-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	$100	$98	4870-00758-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 520, 550, 1020	$255	$250	4870-00758-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	$220	$216	4870-00760-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 1050, 1520, 2020	$560	$549	4870-00760-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	$450	$441	4870-00762-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Video Edge (PVE) RSP Platform Software for Model # 2050, 3020, 3520	$1,150	$1,127	4870-00762-312	TIER.02	Now	Mar-21-2010	DC2

POLYCOM DIGITAL SIGNAGE - PDS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM DIGITAL SIGNAGE SYSTEMS

Polycom Digital Signage (PDS) Template Maker includes software and license for customer to create their own Playlist templates (Maintenance Contract Required) (CC: 1,79,102)	$10,000	$9,300	2155-78600-100	ACC.1	Now	Oct-16-2010	DC6
Polycom Digital Signage (PDS) Remote Manager includes application software and license for managing digital signage network (Maintenance Contract Required) (CC: 1,79,102)	$2,900	$2,697	2155-78600-300	ACC.1	Now	Oct-16-2010	DC6
Polycom Digital Signage (PDS) Data Subscription Feed - includes data access to real time data feeds for news, weather, entertainment and sports headlines. Note: 1 year is included in maintenance cost. (CC: 1,79,102)	$300	$279	2155-78609-600	ACC.1	Now	Oct-16-2010	DC6
Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates. Polycom Digital Signage Players required/not included (Maintenance Contract Required) (CC: 1,79,102)	$42,000	$39,060	2200-78600-100	ACC.1	Now	Oct-19-2010	DC6
Polycom Digital Signage (PDS) Spare Cable Kit includes DV-X to DVI-1 / DVI-2 cable, DV-X to VGA-1 / VGA-2 cable, DVI-I to HD15 adapter. (CC: 1,79,102)	$300	$300	2230-78600-100	VID.99	Now	Oct-19-2010	DC99
Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications. (Maintenance Contract Required) (CC: 1,79,102)	$2,500	$2,325	6967-78600-000	ACC.1	Now	Oct-19-2010	DC6

POLYCOM DIGITAL SIGNAGE OPTIONS AND UPGRADES

Polycom Digital Signage (PDS) Player Appliance includes appliance with 250 GB harrd drive, software, license and DVI splitter cable (Maintenance Contract Required) (CC: 1,79,102)	$2,900	$2,697	2200-78600-500	ACC.1	Now	Oct-19-2010	DC6

Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover. Includes appliance, software and license. Requires Polycom Digital Signage primary appliance (Maintenance Contract Required) (CC: 1,79,102)	$21,000	$19,530	2201-78600-200	ACC.1	Now	Oct-16-2010	DC6

SERVICE - POLYCOM DIGITAL SIGNAGE - PDS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Service

Implementation service, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates (See published Service Description for complete scope)	$10,995	$10,775	4870-00764-007	TIER.02	Now	Jul-15-2010	DC2

Premier Maintenance Services

Premier, One Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	$8,400	$8,232	4870-00764-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) - Includes Main Server Appliance, Remote Manager License and Predefined Templates	$21,420	$20,992	4870-00764-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	$4,200	$4,116	4870-00770-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Redundant Server Appliance - Redundant Server for use in Failover	$10,710	$10,496	4870-00770-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Player Appliance	$580	$568	4870-00772-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Player Appliance	$1,480	$1,450	4870-00772-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	$500	$490	4870-00774-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Custom Style Sheet includes development of custom style sheet per customer specifications	$1,275	$1,250	4870-00774-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Template Editor	$2,000	$1,960	4870-00776-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Template Editor	$5,100	$4,998	4870-00776-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Content Manager	$580	$568	4870-00778-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Content Manager	$1,480	$1,450	4870-00778-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Remote Manager	$580	$568	4870-00780-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Remote Manager	$1,480	$1,450	4870-00780-312	TIER.02	Now	Mar-21-2010	DC2
Premier, One Year, Polycom Digital Signage (PDS) Development Server	$3,000	$2,940	4870-00782-112	TIER.02	Now	Mar-21-2010	DC2
Premier, Three Year, Polycom Digital Signage (PDS) Development Server	$7,650	$7,497	4870-00782-312	TIER.02	Now	Mar-21-2010	DC2

OTHER SERVICES - NETWORK SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

PRE-CONTRACT INSPECTION SERVICES

Pre-Contract Inspection for Network System products	$1,545	$1,514	4865-06680-003	TIER.04	Now	Jun-01-2009	DC4

TIME and MATERIALS ON-SITE LABOR

T&M on-site support for one Network Systems product, priced per day. Response time subject to engineer availability. Polycom may charge an add'l fee for fixing problems not related to the original incident. Polycom business hours only.	$3,600	$3,600	4865-07582-001	TIER.99	Now	Aug-24-2010	DC99

UPGRADE INSTALLATION SERVICES

On-site installation of a hardware or software upgrade for one Network System product. All on-site work will be executed during Polycom business hours. Requires two week lead time.	$2,575	$2,524	4870-00378-100	TIER.04	Now	Jun-01-2009	DC4

DE-INSTALLATION and RE-INSTALLATION SERVICES

De-installation of Network System product. Polycom engineer will arrive on-site and de-install the designated Network System product and pack it using customer supplied packing materials. Customer is responsible to ship the system to the new location.	$2,575	$2,524	4870-00378-200	TIER.04	Now	Jun-01-2009	DC4
Re-installation of Network System product. Polycom engineer will arrive on-site, unpack the Network System product, and re-install it using the new IP address and the original system configuration. Requires two week lead time.	$2,575	$2,524	4870-00378-201	TIER.04	Now	Jun-01-2009	DC4
De-installation and re-installation of Network System product within the same customer campus location. On-site work must be completed within Polycom business hours. Requires two week lead time.	$3,605	$3,533	4870-00378-202	TIER.04	Now	Jun-01-2009	DC4

MANAGEMENT AND SCHEDULING SOLUTIONS

POLYCOM CONVERGED MANAGEMENT APPLICATION 5000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

CMA 5000 BASE SYSTEMS

Converged Management Application (CMA 5000) + 500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	$52,000	$44,200	2200-77530-000	VID.4/TR8	Now	Nov-01-2009	DC12
Converged Management Application (CMA 5000) + 1000 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; auto software update, provisioning, support for CMAD. (Maintenance Contract Required)	$88,000	$74,800	2200-77531-000	VID.4/TR8	Now	Nov-01-2009	DC12
Converged Management Application (CMA 5000) + 2500 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web, Outlook, Lotus), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	$155,000	$131,750	2200-77532-000	VID.4/TR8	Now	Nov-01-2009	DC12
CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$12,000	$10,200	5230-77650-000	VID.4/TR8	Now	Jun-01-2009	DC12

CMA 5000 DEVICE LICENSES

License to add 1000 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	$93,000	$79,050	5157-77600-000	VID.4/TR8	Now	Nov-01-2009	DC12
License to add 100 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	$12,500	$10,625	5157-77600-100	VID.4/TR8	Now	Nov-01-2009	DC12
License to add 500 devices to CMA 5000. License will enable additional CMA Soft clients and/or the ability to manage additional hardware endpoints. (Maintenance Contract Required)	$54,500	$46,325	5157-77600-500	VID.4/TR8	Now	Nov-01-2009	DC12

CMA 5000 REDUNDANT OPTIONS

Redundant Appliance and license for any CMA 5000 solution up to 5000 licenses. License for redundant solution included. CMA 5000 Redundant appliance cannot be used with CMA 4000.	$31,000	$26,350	2200-77534-000	VID.4/TR8	Now	Jun-01-2009	DC12

SERVICE - CMA 5000 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Service

Implementation service, CMA 5000 (See published Service Description for complete scope)	$11,325	$11,099	4870-00490-007	TIER.04	Now	Jul-15-2010	DC4

Premier Service

Premier, One Year, CMA 5000 with 500 devices	$6,500	$6,370	4870-00490-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 5000 with 500 devices	$16,600	$16,268	4870-00490-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 5000 with 500 devices	$7,500	$7,350	4870-00490-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 5000 with 500 devices	$19,100	$18,718	4870-00490-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 5000 with 1000 devices	$11,000	$10,780	4870-00492-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 5000 with 1000 devices	$28,050	$27,489	4870-00492-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 5000 with 1000 devices	$12,600	$12,348	4870-00492-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 5000 with 1000 devices	$32,300	$31,654	4870-00492-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 5000 with 2500 devices	$19,400	$19,012	4870-00494-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 5000 with 2500 devices	$49,450	$48,461	4870-00494-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 5000 with 2500 devices	$22,300	$21,854	4870-00494-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 5000 with 2500 devices	$56,900	$55,762	4870-00494-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 5000 with 5000 devices	$35,500	$34,790	4870-00496-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 5000 with 5000 devices	$90,550	$88,739	4870-00496-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 5000 with 5000 devices	$40,800	$39,984	4870-00496-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 5000 with 5000 devices	$104,100	$102,018	4870-00496-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, CMA 5000 with 500 devices	$9,750	$9,555	4870-00490-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 5000 with 500 devices	$24,850	$24,353	4870-00490-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 5000 with 500 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$10,700	$10,486	4870-00490-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 5000 with 500 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$27,300	$26,754	4870-00490-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 5000 with 1000 devices	$16,500	$16,170	4870-00492-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 5000 with 1000 devices	$42,100	$41,258	4870-00492-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 5000 with 1000 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$18,200	$17,836	4870-00492-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 5000 with 1000 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$46,300	$45,374	4870-00492-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 5000 with 2500 devices	$29,100	$28,518	4870-00494-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 5000 with 2500 devices	$74,200	$72,716	4870-00494-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 5000 with 2500 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$32,000	$31,360	4870-00494-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 5000 with 2500 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$81,600	$79,968	4870-00494-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 5000 with 5000 devices	$53,250	$52,185	4870-00496-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 5000 with 5000 devices	$135,800	$133,084	4870-00496-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 5000 with 5000 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$58,600	$57,428	4870-00496-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 5000 with 5000 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$149,400	$146,412	4870-00496-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, CMA 5000 with 500 devices (see support.polycom.com for availability information)	$17,100	$16,758	4870-00490-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 5000 with 500 devices (see support.polycom.com for availability information)	$43,700	$42,826	4870-00490-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 5000 with 1000 devices (see support.polycom.com for availability information)	$29,100	$28,518	4870-00492-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 5000 with 1000 devices (see support.polycom.com for availability information)	$74,100	$72,618	4870-00492-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 5000 with 2500 devices (see support.polycom.com for availability information)	$51,200	$50,176	4870-00494-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 5000 with 2500 devices (see support.polycom.com for availability information)	$130,600	$127,988	4870-00494-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 5000 with 5000 devices (see support.polycom.com for availability information)	$93,800	$91,924	4870-00496-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 5000 with 5000 devices (see support.polycom.com for availability information)	$239,000	$234,220	4870-00496-934	TIER.04	Now	Sep-30-2010	DC4

SERVICE - CMA 5000 DEVICE LICENSES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 100 device upgrade	$1,550	$1,519	4870-00498-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 100 device upgrade	$3,950	$3,871	4870-00498-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 100 device upgrade	$1,780	$1,744	4870-00498-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 100 device upgrade	$4,540	$4,449	4870-00498-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 500 device upgrade	$6,800	$6,664	4870-00500-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 500 device upgrade	$17,350	$17,003	4870-00500-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 500 device upgrade	$7,800	$7,644	4870-00500-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 500 device upgrade	$20,000	$19,600	4870-00500-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 1000 device upgrade	$11,650	$11,417	4870-00576-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 1000 device upgrade	$29,700	$29,106	4870-00576-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 1000 device upgrade	$13,400	$13,132	4870-00576-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 1000 device upgrade	$34,200	$33,516	4870-00576-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, CMA 100 device upgrade	$2,350	$2,303	4870-00498-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 100 device upgrade	$6,000	$5,880	4870-00498-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 500 device upgrade	$10,200	$9,996	4870-00500-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 500 device upgrade	$26,000	$25,480	4870-00500-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 500 device upgrade (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$11,200	$10,976	4870-00500-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 500 device upgrade (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$28,600	$28,028	4870-00500-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 1000 device upgrade	$17,500	$17,150	4870-00576-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 1000 device upgrade	$44,650	$43,757	4870-00576-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 1000 device upgrade (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$19,300	$18,914	4870-00576-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 1000 device upgrade (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$49,100	$48,118	4870-00576-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, CMA 100 device upgrade (see support.polycom.com for availability information)	$4,100	$4,018	4870-00498-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 100 device upgrade (see support.polycom.com for availability information)	$10,600	$10,388	4870-00498-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 500 device upgrade (see support.polycom.com for availability information)	$17,900	$17,542	4870-00500-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 500 device upgrade (see support.polycom.com for availability information)	$45,800	$44,884	4870-00500-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 1000 device upgrade (see support.polycom.com for availability information)	$30,900	$30,282	4870-00576-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 1000 device upgrade (see support.polycom.com for availability information)	$78,600	$77,028	4870-00576-934	TIER.04	Now	Sep-30-2010	DC4

POLYCOM CONVERGED MANAGEMENT APPLICATION 4000

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

CMA 4000 BASE SYSTEMS

Converged Management Application (CMA 4000) + 200 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	$21,000	$17,850	2200-77521-000	VID.4/TR8	Now	Nov-01-2009	DC12
Converged Management Application (CMA 4000) + 400 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Mgmt; automatic software update , provisioning , support for CMAD. (Maintenance Contract Required)	$41,500	$35,275	2200-77522-000	VID.4/TR8	Now	Nov-01-2009	DC12
CMA 4000 + 100 Devices includes Appliance, Gatekeeper, Conference Monitoring, Scheduling (Web), Device Management; automatic software update and provisioning and support for CMA Client. (Maintenance Contract Required)	$15,000	$12,750	2200-77523-000	VID.4/TR8	Now	Nov-01-2009	DC12
CMA 4000/5000 system software upgrade to the then-current Generally Available (GA) release (excludes any/all new or upgraded hardware which may be necessary to support the current release)	$12,000	$10,200	5230-77650-000	VID.4/TR8	Now	Jun-01-2009	DC12

CMA 4000 DEVICE LICENSES

License to add 100 devices to CMA 4000. CMA 4000 will support up to 400 devices: one or two 100 device licenses may be added to CMA 4000 with 200 Devices. (Maintenance Contract Required)	$12,500	$10,625	5157-77610-100	VID.4/TR8	Now	Nov-01-2009	DC12

CMA 4000 OUTLOOK-LOTUS OPTIONS

Enables Outlook Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	$8,800	$7,480	5157-77611-400	VID.4/TR8	Now	Nov-01-2009	DC12
Enables Lotus Plug In Option for CMA 4000 (CMA 4000 ships with Web). A single license for a CMA4000 up to 400 devices. Outlook and Lotus Plug Ins may run concurrently. (Maintenance Contract Required)	$8,800	$7,480	5157-77612-400	VID.4/TR8	Now	Nov-01-2009	DC12

SERVICE - CMA 4000 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Service

Implementation service, CMA 4000 (See published Service Description for complete scope)	$9,265	$9,080	4870-00484-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, CMA 4000 with 100 devices	$1,800	$1,764	4870-00481-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 4000 with 100 devices	$4,600	$4,508	4870-00481-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 4000 with 100 devices	$2,070	$2,029	4870-00481-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 4000 with 100 devices	$5,290	$5,184	4870-00481-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 4000 with 200 devices	$2,525	$2,475	4870-00484-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 4000 with 200 devices	$6,450	$6,321	4870-00484-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 4000 with 200 devices	$2,900	$2,842	4870-00484-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 4000 with 200 devices	$7,420	$7,272	4870-00484-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, CMA 4000 with 400 devices	$4,975	$4,876	4870-00486-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 4000 with 400 devices	$12,700	$12,446	4870-00486-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 4000 with 400 devices	$5,720	$5,606	4870-00486-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 4000 with 400 devices	$14,600	$14,308	4870-00486-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, CMA 4000 with 100 devices	$2,700	$2,646	4870-00481-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 4000 with 100 devices	$6,900	$6,762	4870-00481-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 4000 with 100 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,970	$2,911	4870-00481-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 4000 with 100 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$7,590	$7,438	4870-00481-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 4000 with 200 devices	$3,800	$3,724	4870-00484-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 4000 with 200 devices	$9,700	$9,506	4870-00484-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 4000 with 200 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,180	$4,096	4870-00484-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 4000 with 200 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$10,670	$10,457	4870-00484-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, CMA 4000 with 400 devices	$7,450	$7,301	4870-00486-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 4000 with 400 devices	$19,000	$18,620	4870-00486-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 4000 with 400 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$8,200	$8,036	4870-00486-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 4000 with 400 devices (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$20,900	$20,482	4870-00486-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, CMA 4000 with 100 devices (see support.polycom.com for availability information)	$4,800	$4,704	4870-00481-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 4000 with 100 devices (see support.polycom.com for availability information)	$12,100	$11,858	4870-00481-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, CMA 4000 with 200 devices (see support.polycom.com for availability information)	$6,700	$6,566	4870-00484-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 4000 with 200 devices (see support.polycom.com for availability information)	$17,100	$16,758	4870-00484-934	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7x4, One Year, CMA 4000 with 400 devices (see support.polycom.com for availability information)	$13,100	$12,838	4870-00486-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 4000 with 400 devices (see support.polycom.com for availability information)	$33,400	$32,732	4870-00486-934	TIER.04	Now	Sep-30-2010	DC4

SERVICE - CMA 4000 DEVICE LICENSES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 100 device upgrade	$1,550	$1,519	4870-00498-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 100 device upgrade	$3,950	$3,871	4870-00498-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 100 device upgrade	$1,780	$1,744	4870-00498-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 100 device upgrade	$4,540	$4,449	4870-00498-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, CMA 100 device upgrade	$2,350	$2,303	4870-00498-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 100 device upgrade	$6,000	$5,880	4870-00498-314	TIER.04	Now	Sep-30-2010	DC4

SERVICE - CMA 4000 OUTLOOK-LOTUS OPTIONS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, CMA 4000 Outlook or Lotus Notes option	$1,050	$1,029	4870-00488-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, CMA 4000 Outlook or Lotus Notes option	$2,700	$2,646	4870-00488-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, CMA 4000 Outlook or Lotus Notes option	$1,210	$1,186	4870-00488-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, CMA 4000 Outlook or Lotus Notes option	$3,100	$3,038	4870-00488-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, CMA 4000 Outlook or Lotus Notes option	$1,600	$1,568	4870-00488-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, CMA 4000 Outlook or Lotus Notes option	$4,100	$4,018	4870-00488-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, CMA 4000 Outlook or Lotus Notes option (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,760	$1,725	4870-00488-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, CMA 4000 Outlook or Lotus Notes option (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$4,510	$4,420	4870-00488-814	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, CMA 4000 Outlook or Lotus Notes option (see support.polycom.com for availability information)	$2,820	$2,764	4870-00488-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, CMA 4000 Outlook or Lotus Notes option (see support.polycom.com for availability information)	$7,220	$7,076	4870-00488-934	TIER.04	Now	Sep-30-2010	DC4

READIMANAGER SE200

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM READIMANAGER SE200

SE200 Base Systems

SE 200 Software Upgrade to latest Software Release	$3,500	$2,975	5157-77515-001	SW.1	Now	Oct-19-2010	DC10

SE200 Device Licenses

ReadiManager SE 200 Additional 25 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	$7,000	$5,950	5150-77500-025	SW.1	Now	Nov-01-2009	DC10

ReadiManager SE 200 Additional 100 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	$17,300	$14,705	5150-77500-100	SW.1	Now	Nov-01-2009	DC10
ReadiManager SE 200 Additional 250 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	$41,800	$35,530	5150-77500-250	SW.1	Now	Nov-01-2009	DC10
ReadiManager SE 200 Additional 500 Device Licenses (Gatekeeper, Device Management & Web Scheduling) (Maintenance Contract Required)	$79,900	$67,915	5150-77500-500	SW.1	Now	Nov-01-2009	DC10

SE200 Outlook Options

ReadiManager SE 200 Outlook Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$7,800	$6,630	5150-77511-025	SW.1	Now	Nov-01-2009	DC10
ReadiManager SE 200 Outlook Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$17,600	$14,960	5150-77511-100	SW.1	Now	Nov-01-2009	DC10
ReadiManager SE 200 Outlook Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$43,300	$36,805	5150-77511-250	SW.1	Now	Nov-01-2009	DC10
ReadiManager SE 200 Outlook Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$82,400	$70,040	5150-77511-500	SW.1	Now	Nov-01-2009	DC10

SE200 Lotus Options

ReadiManager SE 200 Lotus Upgrade Option for 25 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$7,800	$6,630	5157-77532-025	SW.1	Now	Oct-19-2010	DC10
ReadiManager SE 200 Lotus Upgrade Option for 100 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$17,600	$14,960	5157-77532-100	SW.1	Now	Oct-19-2010	DC10
ReadiManager SE 200 Lotus Upgrade Option for 250 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$43,300	$36,805	5157-77532-250	SW.1	Now	Oct-19-2010	DC10
ReadiManager SE 200 Lotus Upgrade Option for 500 Devices - quantity must match total licensed devices (Maintenance Contract Required)	$82,400	$70,040	5157-77532-500	SW.1	Now	Oct-19-2010	DC10

SERVICE - READIMANAGER SE200 BASE SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Extended Phone Support

Extended 24x7 phone support, One Year, SE200 platform with up to 125 licenses. Priced per SE200 unit as uplift to existing service contract	$1,025	$1,005	4870-00310-147	TIER.04	Now	Jun-01-2009	DC4
Extended 24x7 phone support, One Year, SE200 platform with more than 125 licenses. Priced per SE200 unit as uplift to existing service contract	$2,055	$2,014	4870-00402-147	TIER.04	Now	Jun-01-2009	DC4

Premier Services

Premier, One Year, ReadiManager SE 200 Base System with 25 device licenses	$2,320	$2,274	4870-00310-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200 Base System with 100 device licenses	$3,865	$3,788	4870-00400-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200 Base System with 250 device licenses	$7,570	$7,419	4870-00402-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200 Base System with 500 device licenses	$13,285	$13,019	4870-00404-112	TIER.04	Now	Jun-01-2009	DC4

Premier Onsite Services

Premier Onsite, One Year, ReadiManager SE 200 Base System with 25 device licenses	$3,475	$3,406	4870-00310-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200 Base System with 100 device licenses	$5,795	$5,679	4870-00400-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200 Base System with 250 device licenses	$11,355	$11,128	4870-00402-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200 Base System with 500 device licenses	$19,930	$19,531	4870-00404-114	TIER.04	Now	Sep-30-2010	DC4

SERVICE - READIMANAGER SE200 OUTLOOK UPG

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, ReadiManager SE 200, 25 device Outlook upgrade option	$1,160	$1,137	4870-00322-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 100 device Outlook upgrade option	$2,625	$2,573	4870-00324-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 250 device Outlook upgrade option	$3,605	$3,533	4870-00326-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 500 device Outlook upgrade option	$5,150	$5,047	4870-00328-112	TIER.04	Now	Jun-01-2009	DC4

Premier Onsite Services

Premier Onsite, One Year, ReadiManager SE 200, 25 device Outlook upgrade option	$1,740	$1,705	4870-00322-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 100 device Outlook upgrade option	$3,940	$3,861	4870-00324-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 250 device Outlook upgrade option	$5,410	$5,302	4870-00326-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 500 device Outlook upgrade option	$7,725	$7,571	4870-00328-114	TIER.04	Now	Sep-30-2010	DC4

SERVICE - READIMANAGER SE200 LOTUS NOTES UPG

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Premier Services

Premier, One Year, ReadiManager SE 200, 25 device Lotus Notes upgrade option	$1,160	$1,137	4870-00394-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 100 device Lotus Notes upgrade option	$2,625	$2,573	4870-00395-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 250 device Lotus Notes upgrade option	$3,605	$3,533	4870-00396-112	TIER.04	Now	Jun-01-2009	DC4
Premier, One Year, ReadiManager SE 200, 500 device Lotus Notes upgrade option	$5,150	$5,047	4870-00397-112	TIER.04	Now	Jun-01-2009	DC4

Premier Onsite Services

Premier Onsite, One Year, ReadiManager SE 200, 25 device Lotus Notes upgrade option	$1,740	$1,705	4870-00394-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 100 device Lotus Notes upgrade option	$3,940	$3,861	4870-00395-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 250 device Lotus Notes upgrade option	$5,410	$5,302	4870-00396-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 500 device Lotus Notes upgrade option	$7,725	$7,571	4870-00397-114	TIER.04	Now	Sep-30-2010	DC4

SERVICE - READIMANAGER SE200 LICENSE UPG

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier Services

Premier, One Year, ReadiManager SE 200, 25 device license expansion	$1,025	$1,005	4870-00314-112	TIER.04	Now	Apr-21-2010	DC4
Premier, One Year, ReadiManager SE 200, 100 device license expansion	$2,570	$2,519	4870-00316-112	TIER.04	Now	Apr-21-2010	DC4
Premier, One Year, ReadiManager SE 200, 250 device license expansion	$7,340	$7,193	4870-00318-112	TIER.04	Now	Apr-21-2010	DC4
Premier, One Year, ReadiManager SE 200, 500 device license expansion	$11,840	$11,603	4870-00320-112	TIER.04	Now	Apr-21-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, ReadiManager SE 200, 25 device license expansion	$1,540	$1,509	4870-00314-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 100 device license expansion	$3,855	$3,778	4870-00316-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, ReadiManager SE 200, 250 device license expansion	$11,010	$10,790	4870-00318-114	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite, One Year, ReadiManager SE 200, 500 device license expansion	$17,760	$17,405	4870-00320-114	TIER.04	Now	Sep-30-2010	DC4

PATHNAVIGATOR

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
PathNavigator - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	$5,199	$4,419	5151-21060-300	SW.1	Now	Nov-01-2009	DC10
PathNavigator - 100-Pack License (100 registrants and 30 concurrent calls) (Maintenance Contract Required)	$10,299	$8,754	5151-21060-500	SW.1	Now	Nov-01-2009	DC10
PathNavigator - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	$25,799	$21,929	5151-21060-700	SW.1	Now	Nov-01-2009	DC10
PathNavigator - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	$51,499	$43,774	5151-21060-900	SW.1	Now	Nov-01-2009	DC10
PathNavigator Redundant - 25-Pack License (25 registrants and 12 concurrent calls)* (Maintenance Contract Required)	$1,299	$1,104	5151-21065-300	SW.1	Now	Nov-01-2009	DC10
PathNavigator Redundant - 100-Pack License (100 registrants and 30 concurrent calls)* (Maintenance Contract Required)	$2,599	$2,209	5151-21065-500	SW.1	Now	Nov-01-2009	DC10
PathNavigator Redundant - 500-Pack License (500 registrants and 150 concurrent calls) (Maintenance Contract Required)	$6,499	$5,524	5151-21065-700	SW.1	Now	Nov-01-2009	DC10
PathNavigator Redundant - 3,000-Pack License (3,000 registrants and 600 concurrent calls) (Maintenance Contract Required)	$12,899	$10,964	5151-21065-900	SW.1	Now	Nov-01-2009	DC10

SERVICE - PATHNAVIGATOR

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Service

Implementation Service for PathNavigator 25 licenses. (Requires Web-based remote management enabled for all video endpoints)	$6,195	$6,071	4870-00002-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for PathNavigator 100 licenses. (Requires Web-based remote management enabled for all video endpoints)	$10,295	$10,089	4870-00003-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for PathNavigator 500 licenses. (Requires Web-based remote management enabled for all video endpoints)	$20,595	$20,183	4870-00004-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for PathNavigator 3000 licenses. (Requires Web-based remote management enabled for all video endpoints)	$92,695	$90,841	4870-00005-007	TIER.04	Now	Jun-01-2009	DC4

Installation Services

Onsite Installation service for PathNavigator 25 licenses	$3,095	$3,033	4870-00002-004	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for PathNavigator 100 licenses	$3,095	$3,033	4870-00003-004	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for PathNavigator 500 licenses	$3,095	$3,033	4870-00004-004	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for PathNavigator 3000 licenses	$3,095	$3,033	4870-00005-004	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, PathNavigator 25 licenses	$775	$760	4870-00002-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, PathNavigator 25 licenses	$2,000	$1,960	4870-00002-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, PathNavigator 100 licenses	$1,545	$1,514	4870-00003-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, PathNavigator 100 licenses	$3,950	$3,871	4870-00003-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, PathNavigator 500 licenses	$3,865	$3,788	4870-00004-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, PathNavigator 500 licenses	$9,850	$9,653	4870-00004-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, PathNavigator 3000 licenses	$7,725	$7,571	4870-00005-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, PathNavigator 3000 licenses	$19,700	$19,306	4870-00005-312	TIER.04	Now	May-01-2010	DC4

WEBCOMMANDER

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
WebCommander Professional: Includes Meeting Director and Meeting Scheduler (Maintenance Contract Required)	$25,750	$20,600	5151-17156-100	NS.1	Now	Oct-19-2010	DC14
WebCommander Meeting Director: SW for WEB-based Conference management. Requires Microsoft Server (Maintenance Contract Required)	$15,450	$12,360	5151-17156-200	NS.1	Now	Oct-19-2010	DC14
WebCommander Meeting Scheduler: SW for WEB-based Conference scheduling. Includes Personal Scheduler. Requires Microsoft Server (Maintenance Contract Required)	$10,300	$8,240	5151-17156-300	NS.1	Now	Oct-19-2010	DC14

SERVICE - WEBCOMMANDER

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Services

Implementation Service for WebCommander	$4,495	$4,405	4870-00010-007	TIER.04	Now	Jun-01-2009	DC4

Installation Services

Onsite Installation service for WebCommander	$2,095	$2,053	4870-00010-004	TIER.04	Now	Sep-30-2010	DC4

SERVICE - GLOBAL MANAGEMENT SYSTEM

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Implementation Service

Implementation Service for Global Management System 25 licenses	$6,195	$6,071	4870-00026-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for Global Management System 100 licenses	$10,295	$10,089	4870-00027-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for Global Management System 500 licenses	$20,595	$20,183	4870-00028-007	TIER.04	Now	Jun-01-2009	DC4
Implementation Service for Global Management System 3000 licenses	$92,695	$90,841	4870-00029-007	TIER.04	Now	Jun-01-2009	DC4

Installation Services

Onsite Installation service for Global Management System 25 licenses	$2,095	$2,053	4870-00025-004	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for Global Management System 100 licenses	$2,095	$2,053	4870-00026-004	TIER.04	Now	Sep-30-2010	DC4
Onsite Installation service for Global Management System 3000 licenses	$2,095	$2,053	4870-00027-004	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, Global Management System 5 licenses	$185	$181	4870-00025-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, Global Management System 5 licenses	$470	$461	4870-00025-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Global Management System 25 licenses	$775	$760	4870-00026-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, Global Management System 25 licenses	$1,980	$1,940	4870-00026-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Global Management System 100 licenses	$1,545	$1,514	4870-00027-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, Global Management System 100 licenses	$3,940	$3,861	4870-00027-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Global Management System 500 licenses	$3,865	$3,788	4870-00028-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, Global Management System 500 licenses	$9,860	$9,663	4870-00028-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, Global Management System 3000 licenses	$7,725	$7,571	4870-00029-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, Global Management System 3000 licenses	$19,700	$19,306	4870-00029-312	TIER.04	Now	May-01-2010	DC4

SERVICE - 24x7 SUPPORT FOR SOFTWARE SOLUTIONS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Extended 24x7 phone support, One Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application as uplift to existing service contract	$1,025	$1,005	4870-00000-247	TIER.04	Now	Jun-01-2009	DC4
Extended 24x7 phone support, Three Year, GMS, PathNavigator, WebCommander, and WebOffice. Priced per application unit as uplift to existing service contract	$2,600	$2,548	4870-00000-347	TIER.04	Now	May-01-2010	DC4

ZYROSS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
MGC - Zyross Data Collector - PER MCU - Interprets CDR information on MCU's for billing and usage reporting (Maintenance Contract Required)	$7,999	$6,799	VMSZ0101	NS.2	Now	Oct-19-2010	DC12
MGC Developer SDK for Windows C/C++ and XML (Maintenance Contract Required)	$8,300	$8,300	VSWS0101	NS.99	Now	Oct-19-2010	DC99

SERVICE - ZYROSS

POLYCOM BRANDED SERVICES

Installation Services

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Onsite Installation service for Zyross	$2,095	$2,053	4870-00011-004	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, Zyross	$1,595	$1,563	4870-00011-112	TIER.04	Now	Oct-16-2010	DC4
Premier, Three Year, Zyross	$4,070	$3,989	4870-00011-312	TIER.04	Now	Oct-16-2010	DC4

SHIPPING CHARGES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
MGC/MGC+ 100 Shipping - 1 system or chassis	$1,650	$1,650	VSHP0001	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 1-2 Modules	$160	$160	VSHP0002	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 3-5 Modules	$210	$210	VSHP0003	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 6+ Modules	$370	$370	VSHP0004	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 1 Power Supply	$210	$210	VSHP0005	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 1 Control Unit	$210	$210	VSHP0006	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 1 Package Misc Hardware	$160	$160	VSHP0007	NS.99	Now	Jun-01-2009	DC99
MGC Shipping 1 CD and/or Manual	$55	$55	VSHP0008	NS.99	Now	Jun-01-2009	DC99
RMX Module Shipping (Power Supply, Module, Fan Assy)	$260	$260	VSHP0015	TIER.99	Now	Jun-01-2009	DC99
RMX 2000, VMC 1000, MGC 25 Shipping - for 1 system.	$620	$620	VSHP0025	NS.99	Now	Oct-19-2010	DC99
RMX 4000, DMA 7000, MGC 50, MGC+50 Shipping for 1 system.	$1,250	$1,250	VSHP0050	NS.99	Now	Oct-19-2010	DC99
RMX 1500 and RSS 2000 Shipping - 1 system	$310	$310	VSHP0100	NS.99	Now	Oct-19-2010	DC99
RMX 1000 and RSS 4000 Shipping Fees - per system	$620	$620	VSHP1000	NS.99	Now	Oct-19-2010	DC99

NETWORK SECURITY

VBP FIREWALL SOLUTION

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Power Cord: North America	$9	$8	1456-10445-001	ACC.1	Now	Jun-01-2009	DC6
BRICK, PWR, NAT/FIREWALL, 200E, VBP	$0	$0	1456-62564-001	NS.99	Now	Apr-21-2010	DC99
VBP 5300-E10 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 10meg select power cord. (Maintenance Contract Required)	$7,500	$6,375	2583-22563-001	NS.2	Now	Nov-01-2009	DC12
VBP 5300-E25 Firewall/ NAT traversal unit for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, a 1 x 10/100 Ethernet with capacity of 25meg select power cord per region (Maintenance Contract Required)	$10,750	$9,138	2583-22563-002	NS.2	Now	Nov-01-2009	DC12
VBP 5300-ST10 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 10meg-select power cord (Maintenance Contract Required)	$12,950	$11,008	2583-23540-001	NS.2	Now	Nov-01-2009	DC12
VBP 5300-ST25 Firewall/ NAT traversal unit with H.460 support for medium to large enterprise locations. This model includes 2 x 10/100/1000 Ethernet interfaces, 1 x 10/100 Ethernet with capacity of 25meg select power cord (Maintenance Contract Required)	$17,750	$15,088	2583-23540-002	NS.2	Now	Nov-01-2009	DC12
VBP 6400-E85 Firewall/NAT traversal unit for large enterprises. The 6400LF2 chassis includes 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps. Select power cord (Maintenance Contract Required)	$44,250	$37,613	2583-23542-001	NS.2	Now	Nov-01-2009	DC12
VBP 6400-ST85 Firewall/NAT traversal unit with H.460 support for large ent, 6400LF2 chassis- 2x10/100/1000 Ethernet interfaces, redundant hot-swap AC power supplies, with a video throughput of 85Mbps-Select power cord (Maintenance Contract Required)	$67,000	$56,950	2583-23542-004	NS.2	Now	Nov-01-2009	DC12
VBP 4350-E3 Firewall/ NAT traversal unit for Sm to Md. enterprises 4 port 10/100 Ethernet switch,integrated T1 CSU/DSU WAN interface or 1x10/100 Ethernet WAN interface with capacity of 3meg of traffic-Select the power cord (Maintenance Contract Required)	$2,100	$1,785	2583-62562-001	NS.2	Now	Nov-01-2009	DC12

VBP 200EW Firewall/ NAT traversal unit for small office/home office- 4 port 10/100 Ethernet switch, 10/100 Ethernet WAN interface, 802.11 B/G wireless access point with capacity of 1meg of traffic-Select the power cord (Maintenance Contract Required)	$1,500	$1,275	2583-62565-001	NS.2	Now	Nov-01-2009	DC12
VBP 200E - Firewall/ NAT traversal unit for small office/home office CC: 1,4,15,32,47,48, 53,78,79 (Maintenance Contract Required)	$1,399	$1,189	2583-62565-002	NS.2	Now	May-24-2010	DC12
VBP Software Uprgade - 5300-E10 to 5300-E25 (Maintenance Contract Required)	$3,750	$3,188	5150-23505-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-S10 to 5300-S25 (Maintenance Contract Required)	$3,750	$3,188	5150-23506-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-S10 to 5300-ST10 (Maintenance Contract Required)	$2,950	$2,508	5150-23542-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-S25 to 5300-ST25 (Maintenance Contract Required)	$5,350	$4,548	5150-23543-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 6400-S85 to 6400-ST85. Works with the LF and LF2 chassis. (Maintenance Contract Required)	$14,750	$12,538	5150-23544-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-ST10 to 5300-ST25 (Maintenance Contract Required)	$5,350	$4,548	5150-23546-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-E10 to 5300-ST10 (Maintenance Contract Required)	$6,750	$5,738	5150-23992-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 5300-E25 to 5300-ST25 (Maintenance Contract Required)	$8,750	$7,438	5150-23993-001	NS.2	Now	Nov-01-2009	DC12
VBP Software Upgrade - 6400-E85 to 6400-ST85 (Maintenance Contract Required)	$26,500	$22,525	5150-23994-001	NS.2	Now	Nov-01-2009	DC12
VBP 6400-E85 Software upgrade to 200 Mbps License	$19,000	$16,150	5150-73564-001	NS.2	Now	Oct-08-2010	DC12
VBP 6400-ST85 Software upgrade to 200 Mbps License	$32,000	$27,200	5150-73564-002	NS.2	Now	Oct-08-2010	DC12

SERVICE - VBP 4300 Series

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 4300 Series (See published Service Description for complete scope)	$2,095	$2,053	4870-00116-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, VBP 4300 Series	$245	$240	4870-00116-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 4300 Series	$620	$608	4870-00116-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 4300 Series	$280	$274	4870-00116-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 4300 Series	$710	$696	4870-00116-812	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VBP 4300 Series	$370	$363	4870-00116-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 4300 Series	$940	$921	4870-00116-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 4300 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$410	$402	4870-00116-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 4300 Series (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,030	$1,009	4870-00116-814	TIER.04	Now	Sep-30-2010	DC4

SERVICE - VBP 5300 Series

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 5300 Series (See published Service Description for complete scope)	$3,095	$3,033	4870-00117-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, VBP 5300-E10	$890	$872	4870-00117-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 5300-E10	$2,270	$2,225	4870-00117-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 5300-E10	$1,020	$1,000	4870-00117-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 5300-E10	$2,610	$2,558	4870-00117-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 5300-E25	$1,545	$1,514	4870-00118-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 5300-E25	$3,940	$3,861	4870-00118-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 5300-E25	$1,780	$1,744	4870-00118-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 5300-E25	$4,530	$4,439	4870-00118-812	TIER.04	Now	Sep-30-2010	DC4

Premier, One Year, VBP 5300-S10	$1,265	$1,240	4870-00119-106	TIER.04	Now	Jul-08-2010	DC4
Premier, Three Year, VBP 5300-S10	$3,230	$3,165	4870-00119-306	TIER.04	Now	Jul-08-2010	DC4
Premier 24x7, One Year, VBP 5300-S10	$1,450	$1,421	4870-00119-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 5300-S10	$3,710	$3,636	4870-00119-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, V2IU 5300-S25	$1,545	$1,514	4870-00120-106	TIER.04	Now	Jul-08-2010	DC4
Premier, Three Year, V2IU 5300-S25	$3,940	$3,861	4870-00120-306	TIER.04	Now	Jul-08-2010	DC4
Premier 24x7, One Year, V2IU 5300-S25	$1,780	$1,744	4870-00120-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, V2IU 5300-S25	$4,530	$4,439	4870-00120-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 5300-ST10	$1,545	$1,514	4870-00250-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 5300-ST10	$3,940	$3,861	4870-00250-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 5300-ST10	$1,780	$1,744	4870-00250-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 5300-ST10	$4,530	$4,439	4870-00250-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 5300-ST25	$2,100	$2,058	4870-00251-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 5300-ST25	$5,360	$5,253	4870-00251-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 5300-ST25	$2,420	$2,372	4870-00251-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 5300-ST25	$6,160	$6,037	4870-00251-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-E25	$450	$441	4870-00940-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-E25	$1,150	$1,127	4870-00940-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-S25	$450	$441	4870-00942-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-S25	$1,150	$1,127	4870-00942-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	$350	$343	4870-00944-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	$890	$872	4870-00944-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	$650	$637	4870-00946-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	$1,660	$1,627	4870-00946-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	$650	$637	4870-00948-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	$1,660	$1,627	4870-00948-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	$900	$882	4870-00950-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	$2,300	$2,254	4870-00950-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	$1,150	$1,127	4870-00952-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	$2,930	$2,871	4870-00952-306	TIER.04	Now	Sep-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VBP 5300-E10	$1,335	$1,308	4870-00117-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 5300-E10	$3,400	$3,332	4870-00117-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 5300-E10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$1,470	$1,441	4870-00117-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 5300-E10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,740	$3,665	4870-00117-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 5300-E25	$2,320	$2,274	4870-00118-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 5300-E25	$5,920	$5,802	4870-00118-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 5300-E25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,550	$2,499	4870-00118-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 5300-E25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,510	$6,380	4870-00118-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 5300-S10	$1,900	$1,862	4870-00119-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 5300-S10	$4,850	$4,753	4870-00119-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 5300-S10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,090	$2,048	4870-00119-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 5300-S10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$5,340	$5,233	4870-00119-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, V2IU 5300-S25	$2,320	$2,274	4870-00120-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, V2IU 5300-S25	$5,920	$5,802	4870-00120-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, V2IU 5300-S25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,550	$2,499	4870-00120-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, V2IU 5300-S25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,510	$6,380	4870-00120-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 5300-ST10	$2,320	$2,274	4870-00250-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 5300-ST10	$5,920	$5,802	4870-00250-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 5300-ST10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$2,550	$2,499	4870-00250-714	TIER.04	Now	Sep-30-2010	DC4

Premier Onsite 24x7, Three Year, VBP 5300-ST10 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$6,510	$6,380	4870-00250-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 5300-ST25	$3,150	$3,087	4870-00251-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 5300-ST25	$8,030	$7,869	4870-00251-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 5300-ST25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$3,470	$3,401	4870-00251-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 5300-ST25 (Note: 24x7 refers only to technical phone support. See service description for complete offering details)	$8,830	$8,653	4870-00251-814	TIER.04	Now	Sep-30-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-E10 to 5300-E25	$680	$666	4870-00940-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-E10 to 5300-E25	$1,730	$1,695	4870-00940-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-S10 to 5300-S25	$680	$666	4870-00942-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-S10 to 5300-S25	$1,730	$1,695	4870-00942-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	$530	$519	4870-00944-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-S10 to 5300-ST10	$1,350	$1,323	4870-00944-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	$980	$960	4870-00946-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-S25 to 5300-ST25	$2,500	$2,450	4870-00946-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	$980	$960	4870-00948-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-ST10 to 5300-ST25	$2,500	$2,450	4870-00948-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	$1,350	$1,323	4870-00950-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-E10 to 5300-ST10	$3,440	$3,371	4870-00950-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	$1,730	$1,695	4870-00952-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 5300-E25 to 5300-ST25	$4,410	$4,322	4870-00952-308	TIER.04	Now	Sep-01-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, VBP 5300-E10 (see support.polycom.com for availability information)	$2,350	$2,303	4870-00117-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 5300-E10 (see support.polycom.com for availability information)	$5,980	$5,860	4870-00117-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 5300-E25 (see support.polycom.com for availability information)	$4,080	$3,998	4870-00118-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 5300-E25 (see support.polycom.com for availability information)	$10,420	$10,212	4870-00118-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 5300-S10 (see support.polycom.com for availability information)	$3,340	$3,273	4870-00119-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 5300-S10 (see support.polycom.com for availability information)	$8,540	$8,369	4870-00119-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, V2IU 5300-S25 (see support.polycom.com for availability information)	$4,080	$3,998	4870-00120-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, V2IU 5300-S25 (see support.polycom.com for availability information)	$10,420	$10,212	4870-00120-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 5300-ST10 (see support.polycom.com for availability information)	$4,080	$3,998	4870-00250-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 5300-ST10 (see support.polycom.com for availability information)	$10,420	$10,212	4870-00250-934	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 5300-ST25 (see support.polycom.com for availability information)	$5,550	$5,439	4870-00251-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 5300-ST25 (see support.polycom.com for availability information)	$14,130	$13,847	4870-00251-934	TIER.04	Now	Sep-30-2010	DC4

SERVICE - VBP 6400 Series

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICE

Implementation Services

Implementation Service for VBP 6400 Series (See published Service Description for complete scope)	$6,175	$6,052	4870-00121-007	TIER.04	Now	Jul-15-2010	DC4

Premier Services

Premier, One Year, VBP 6400-E85	$5,290	$5,184	4870-00121-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 6400-E85	$13,490	$13,220	4870-00121-306	TIER.04	Now	May-01-2010	DC4

Premier 24x7, One Year, VBP 6400-E85	$6,080	$5,958	4870-00121-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 6400-E85	$15,510	$15,200	4870-00121-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 6400-S85	$6,500	$6,370	4870-00122-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 6400-S85	$16,580	$16,248	4870-00122-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 6400-S85	$7,470	$7,321	4870-00122-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 6400-S85	$19,070	$18,689	4870-00122-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, V2IU 6400-ST85	$8,035	$7,874	4870-00252-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, V2IU 6400-ST85	$20,490	$20,080	4870-00252-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, V2IU 6400-ST85	$9,240	$9,055	4870-00252-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, V2IU 6400-ST85	$23,560	$23,089	4870-00252-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 6400LF-E25	$4,275	$4,190	4870-00410-106	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 6400LF-E25	$10,900	$10,682	4870-00410-306	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 6400LF-E25	$4,920	$4,822	4870-00410-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 6400LF-E25	$12,530	$12,279	4870-00410-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	$1,950	$1,911	4870-00954-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	$4,970	$4,871	4870-00954-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	$3,500	$3,430	4870-00956-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	$8,930	$8,751	4870-00956-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP 6400 E85 200MB Software Upgrade	$2,250	$2,205	4870-00958-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP 6400 E85 200MB Software Upgrade	$5,740	$5,625	4870-00958-306	TIER.04	Now	Sep-01-2010	DC4
Premier, One Year, VBP 6400 ST85 200MB Software Upgrade	$3,850	$3,773	4870-00960-106	TIER.04	Now	Sep-01-2010	DC4
Premier, Three Year, VBP 6400 ST85 200MB Software Upgrade	$9,820	$9,624	4870-00960-306	TIER.04	Now	Sep-01-2010	DC4

Premier Onsite Services

Premier Onsite, One Year, VBP 6400-E85	$7,935	$7,776	4870-00121-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 6400-E85	$20,230	$19,825	4870-00121-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 6400-E85	$8,730	$8,555	4870-00121-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 6400-E85	$22,250	$21,805	4870-00121-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 6400-S85	$9,755	$9,560	4870-00122-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 6400-S85	$24,880	$24,382	4870-00122-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 6400-S85	$10,730	$10,515	4870-00122-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 6400-S85	$27,370	$26,823	4870-00122-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, V2IU 6400-ST85	$12,050	$11,809	4870-00252-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, V2IU 6400-ST85	$30,730	$30,115	4870-00252-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, V2IU 6400-ST85	$13,260	$12,995	4870-00252-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, V2IU 6400-ST85	$33,800	$33,124	4870-00252-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 6400LF-E25	$6,440	$6,311	4870-00410-108	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 6400LF-E25	$16,420	$16,092	4870-00410-308	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 6400LF-E25	$7,080	$6,938	4870-00410-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 6400LF-E25	$18,060	$17,699	4870-00410-814	TIER.04	Now	Sep-30-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	$2,930	$2,871	4870-00954-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 6400-S85 to 6400-ST85	$7,470	$7,321	4870-00954-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	$5,250	$5,145	4870-00956-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP Software Upgrade - 6400-E85 to 6400-ST85	$13,390	$13,122	4870-00956-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP 6400 E85 200MB Software Upgrade	$3,380	$3,312	4870-00958-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP 6400 E85 200MB Software Upgrade	$8,620	$8,448	4870-00958-308	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, One Year, VBP 6400 ST85 200MB Software Upgrade	$5,780	$5,664	4870-00960-108	TIER.04	Now	Sep-01-2010	DC4
Premier Plus, Three Year, VBP 6400 ST85 200MB Software Upgrade	$14,740	$14,445	4870-00960-308	TIER.04	Now	Sep-01-2010	DC4

Premier Onsite Services with 4 hour Response

Premier Onsite 24x7x4, One Year, VBP 6400-E85 (see support.polycom.com for availability information)	$14,000	$13,720	4870-00121-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 6400-E85 (see support.polycom.com for availability information)	$35,600	$34,888	4870-00121-936	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 6400-S85 (see support.polycom.com for availability information)	$17,200	$16,856	4870-00122-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 6400-S85 (see support.polycom.com for availability information)	$43,800	$42,924	4870-00122-936	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, V2IU 6400-ST85 (see support.polycom.com for availability information)	$21,200	$20,776	4870-00252-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, V2IU 6400-ST85 (see support.polycom.com for availability information)	$54,100	$53,018	4870-00252-936	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, One Year, VBP 6400LF-E25 (see support.polycom.com for availability information)	$11,300	$11,074	4870-00410-914	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7x4, Three Year, VBP 6400LF-E25 (see support.polycom.com for availability information)	$28,900	$28,322	4870-00410-936	TIER.04	Now	Sep-30-2010	DC4

SERVICE - VBP 200 SERIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Installation Services

Remote Installation service for VBP 200 EW (conducted through scheduled telephone call)	$510	$500	4870-00465-001	TIER.04	Now	Jun-01-2009	DC4
Onsite Installation service for VBP 200 EW	$1,025	$1,005	4870-00465-002	TIER.04	Now	Sep-30-2010	DC4
Remote Installation service for VBP 200 E (conducted through scheduled telephone call)	$510	$500	4870-00836-001	TIER.04	Now	Mar-15-2010	DC4
Onsite Installation service for VBP 200 E	$1,025	$1,005	4870-00836-002	TIER.04	Now	Sep-30-2010	DC4

Premier Services

Premier, One Year, VBP 200 EW	$155	$152	4870-00465-112	TIER.04	Now	May-01-2010	DC4
Premier, Three Year, VBP 200 EW	$400	$392	4870-00465-312	TIER.04	Now	May-01-2010	DC4
Premier 24x7, One Year, VBP 200 EW	$180	$176	4870-00465-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 200 EW	$460	$451	4870-00465-812	TIER.04	Now	Sep-30-2010	DC4
Premier, One Year, VBP 200 E	$160	$157	4870-00836-112	TIER.04	Now	Mar-15-2010	DC4
Premier, Three Year, VBP 200 E	$410	$402	4870-00836-312	TIER.04	Now	Mar-15-2010	DC4
Premier 24x7, One Year, VBP 200 E	$180	$176	4870-00836-712	TIER.04	Now	Sep-30-2010	DC4
Premier 24x7, Three Year, VBP 200 E	$470	$461	4870-00836-812	TIER.04	Now	Sep-30-2010	DC4

Premier Plus Services

Premier Onsite, One Year, VBP 200 EW	$230	$225	4870-00465-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 200 EW	$590	$578	4870-00465-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 200 EW	$250	$245	4870-00465-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 200 EW	$650	$637	4870-00465-814	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, One Year, VBP 200 E	$240	$235	4870-00836-114	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite, Three Year, VBP 200 E	$610	$598	4870-00836-314	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, One Year, VBP 200 E	$260	$255	4870-00836-714	TIER.04	Now	Sep-30-2010	DC4
Premier Onsite 24x7, Three Year, VBP 200 E	$670	$657	4870-00836-814	TIER.04	Now	Sep-30-2010	DC4

VOICE SYSTEMS

SOUNDSTATION IP SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SOUNDSTATION IP 5000 SYSTEMS

SoundStation IP5000 (SIP) conference phone. 802.3af Power over Ethernet. Includes 25' (6 meter) Cat5 Ethernet cable. Does not include Brazil, China, Russia. Country Groups: 1, 2, 3, 4, 6, 7, 14, 48	$599	$479	2200-30900-025	TIER.09	Now	Oct-26-2010	DC14

SOUNDSTATION IP 6000 SYSTEMS

SoundStation IP 6000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25' (6 meter) Cat5 shielded Ethernet cable. Does not include China, Russia. Country Groups: 1, 2, 3, 4, 6, 7.	$929	$743	2200-15600-001	TIER.09	Now	Aug-16-2010	DC14
SoundStation IP6000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 0.4A, 48V/19W; NA power plug; 25 ft/6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil. Country Groups: 1, 6	$1,029	$823	2200-15660-001	TIER.09	Now	Sep-01-2008	DC14

SOUNDSTATION IP 7000 SYSTEMS

SoundStation IP 7000 (SIP) conference phone. 802.3af Power over Ethernet. Expandable. Includes 25' (6 meter) CAT5 shielded Ethernet cable. Does not include Russia. Country Groups: 1, 2, 3, 6, 7, 107.	$1,339	$1,071	2200-40000-001	TIER.09	Now	Oct-15-2010	DC14
SoundStation IP 7000 (SIP) conf phone. AC pwr or 802.3af Power over Ethernet. Incl 100-240V power supply, 1.5A, 48V/50W; NA power plug; 25 ft/6m Cat5 shielded Ethernet cable; Pwr Insert Cable. Expandable. Does not include Brazil. Country Groups: 1, 6	$1,449	$1,159	2230-40300-001	TIER.09	Now	Sep-01-2008	DC14
SoundStation IP7000 multi-unit connectivity kit. For large room coverage. Includes two IP7000 consoles, multi-interface module with universal power supply, console interconnect cable. Does not include Brazil. Country groups: 1, 6.	$2,989	$2,391	2230-40500-001	TIER.09	Now	Sep-01-2008	DC14

SOUNDSTATION IP ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Security Kit (KA - Keyed Alike) , SoundStation 2, VTX1000 and SoundStation IP. Includes cable, lock/key, hardware, instructions. Country Group 66.	$51	$47	2457-04931-004	ACC.2	Now	Jun-01-2009	DC6

SOUNDSTATION IP 4000 ACCESSORIES

Power over Ethernet Interface Module, IEEE 802.3af, SoundStation IP 4000, Country Group: 66	$82	$76	2200-06630-001	TIER.05	Now	Jun-01-2009	DC6
Power Kit, SoundStation IP 3000 and SoundStation IP 4000 Country Group 66	$98	$91	2200-06686-001	ACC.2	Now	Jun-01-2009	DC6
Ex-Mics SoundStation IP 4000 (Qty 2)	$309	$287	2200-07155-002	ACC.2	Now	Jun-01-2009	DC6

SOUNDSTATION IP 5000 ACCESSORIES

Universal Power Supply for SoundStation IP5000. 100-240V, 0.4A, 48V/19W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	$109	$101	2200-43240-001	TIER.05	Now	Mar-15-2010	DC6

SOUNDSTATION IP 6000 ACCESSORIES

Wireless expansion microphones for SoundStation VTX 1000, SoundStation2 EX, SoundStation IP6000, and QDX. Includes two wireless mics. Country Group: 1	$499	$389	2200-32400-001	AUD.7	Now	Aug-23-2010	DC16
Universal Power Supply for SoundStation IP6000. 100-240V, 0.4A, 48V/19W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	$109	$101	2200-42740-001	TIER.05	Now	Sep-01-2008	DC6
Extension (EX) microphones for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7 foot/2.3 meter cables. Country Groups: 1, 2, 3, 6, 7. Does not include China	$309	$241	2215-07155-001	AUD.7	Now	Jun-01-2009	DC16

SOUNDSTATION IP 7000 ACCESSORIES

Multi-Interface Module to daisy chain IP7000s, add single HDX digital mic or add aux I/O ports. Includes 100-240V power supply. Does not include Brazil. Country groups: 1, 6	$209	$194	2200-19300-001	TIER.05	Now	Sep-01-2008	DC6
Cables (2) for SSIP7000 EX mic kit. Each is 7 feet / 2.1 meters long. Does not include Brazil. Country groups: 1, 2, 3, 5, 6, 7.	$30	$28	2200-40017-001	TIER.05	Now	Oct-16-2010	DC6
Cables (2) for SSIP7000 EX mic kit. Each is 25 feet / 7.6 meters long. Does not include Brazil. Country groups: 1, 2, 3, 5, 6, 7.	$30	$28	2200-40017-003	TIER.05	Now	Oct-16-2010	DC6
Extension (EX) microphones for SoundStation IP7000. Includes two EX mics and two 7 foot/2.3 meter cables. Country Groups: 1, 2, 3, 6, 7. Does not include Brazil, China	$309	$247	2200-40040-001	TIER.09	Now	Jun-01-2009	DC14
Universal Power Supply for SoundStation IP7000. 100-240V, 1.5A, 48V/50W. NA power plug. Power Insertion Cable. Does not include Brazil. Country Group: 1, 6	$109	$101	2200-40110-001	TIER.05	Now	Sep-01-2008	DC6
Console Interconnect Cable for connecting two IP7000 consoles together. Walta to Walta connectors. 25 feet/7.6 meters c-link2 cable. Country groups: 1, 2, 3, 5, 6, 7.	$30	$28	2200-40115-001	TIER.05	Now	Oct-16-2010	DC6
Cable, HDX microphone array cable. Walta to Walta. 10 ft/3m. Connects HDX microphone to HDX microphone/Soundstation IP7000. (Preferred packaged version of 2457-28978-001 listed in HDX Accessories)	$15	$15	2200-40115-002	TIER.99	Now	Dec-23-2009	DC99

SERVICE - SOUNDSTATION IP

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

POLYCOM BRANDED SERVICES

Premier, One Year, priced per IP conference phone (Premier service contract REQUIRES 100% coverage for at least 20 Polycom SoundStation IP phones per end user customer account)	$67	$66	4870-00304-112	TIER.04	Now	Aug-01-2010	DC4
Premier, Three Year, priced per IP conference phone (Premier service contract REQUIRES 100% coverage for at least 20 Polycom SoundStation IP phones per end user customer account)	$171	$168	4870-00304-312	TIER.04	Now	Aug-01-2010	DC4

VOICE APPLICATIONS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VOICESTATION SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VOICESTATION 300 SYSTEMS

VoiceStation 300 analog conference phone for small rooms and offices. Excludes Mexico & Brazil. Country Group: 6	$309	$263	2200-17910-001	TIER.06	Now	Sep-01-2008	DC8

VOICESTATION 500 SYSTEMS

VoiceStation 500 analog conference phone for small rooms and offices. High quality, standard analog connection plus computer or mobile phone calls via Bluetooth or wired mode. Excludes Brazil. Country Group: 1, 6	$419	$356	2200-17900-001	TIER.06	Now	Mar-16-2009	DC8

VOICESTATION - ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc
Voice Station 100 User Guide: North America	$5	$5	1725-06866-001	ACC.2	Now	Jun-01-2009	DC6
Voice Station 100 User Guide: EMEA	$5	$5	1725-06866-101	ACC.2	Now	Jun-01-2009	DC6
Computer Calling Kit-allows you to make calls over the Internet using the SoundStation2 (with LCD) and VoiceStation 500. Country Group 66 (Worldwide).	$29	$25	2200-17240-002	TIER.06	Now	Jul-24-2009	DC8
VoiceStation 300/500 wallmod power supply unit. Also replaces VoiceStation 100 Wall Module. 110V. NA-style power plug. Country Group: 1, 6	$102	$95	2200-17918-001	TIER.05	Now	Oct-17-2008	DC6
8 Wire Console Cable, RJ-45, 21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable. Country Group: 2	$30	$28	2457-00449-001	TIER.05	Now	Jun-01-2009	DC6

POLYCOM BRANDED SERVICES

Premier Services

Premier, One Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	$24	$24	4870-00040-112	TIER.04	Now	Mar-22-2010	DC4
Premier, Three Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	$61	$60	4870-00040-312	TIER.04	Now	May-01-2010	DC4

SOUNDSTATION SYSTEMS

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SOUNDSTATION VTX 1000 SYSTEMS

SoundStation VTX 1000 (EX Mics Included) - fully automatic conference phone featuring VTX Wideband voice and Automatic Gain Control, includes Subwoofer and VTX EX Mics - Country Group 1 & 6.	$1,749	$1,364	2200-07142-001	AUD.10	Now	Aug-26-2009	DC16
SoundStation VTX 1000 (w/o Ex Mics and Subwoofer)- fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Ex Mics-North America	$1,259	$982	2200-07300-001	AUD.10	Now	Aug-26-2009	DC16
SoundStation VTX 1000 5-pack (w/o Ex Mics and Subwoofer)- fully auto conference phone featuring VTX Wideband voice and Auto Gain Control, does not include Subwoofer and Ex Mics. Country Group: 1	$5,939	$4,632	2200-07390-001	AUD.10	Now	Jan-11-2010	DC16
SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 10 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	$11,619	$9,063	2200-07400-001	AUD.10	Now	Jan-20-2010	DC16
SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 25 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	$27,809	$21,691	2200-07420-001	AUD.10	Now	Jan-20-2010	DC16
SoundStation VTX 1000 (EX Mics and Subwoofer NOT Included) 50 unit multi-pack. Multi-pack is drop shipped directly to one end user location.	$53,199	$41,495	2200-07430-001	AUD.10	Now	Jan-20-2010	DC16
SoundStation VTX 1000 (EX Mics Not Included) - fully automatic conference phone featuring VTX Wide band voice and Automatic Gain Control, includes Subwoofer. - Country Group 1	$1,459	$1,138	2200-07500-001	AUD.10	Now	Aug-26-2009	DC16

SOUNDSTATION2 SYSTEMS

SoundStation2 conference phone, non-expandable, w/o display 110v, Country Group 1	$519	$415	2200-15100-001	TIER.09	Now	Sep-01-2008	DC14
SoundStation2 conference phone, non-expandable, w/display, 110V, Country Groups 1	$619	$495	2200-16000-001	TIER.09	Now	Sep-01-2008	DC14
SoundStation2 conference phone, expandable, w/display,110V,Country Group 1	$729	$583	2200-16200-001	TIER.09	Now	Sep-01-2008	DC14
SoundStation2 EX 10 unit multi-pack(EX Mics NOT Included). Multi-pack is drop shipped directly to one end user location. Country group: 1	$6,489	$5,191	2200-16555-001	TIER.09	Now	Jan-11-2010	DC14

Soundstation Accessories

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

SOUNDSTATION VTX1000 ACCESSORIES

Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.	$41	$38	1676-07870-001	ACC.2	Now	Jun-01-2009	DC6
External Speaker Integration Kit, SoundStation VTX1000, Country Group: 66	$10	$9	2215-17409-001	ACC.2	Now	Jun-01-2009	DC6

Documentation

User Guide, English, SSVTX	$5	$5	1725-07246-001	ACC.2	Now		DC6
Quick Install Guide English, SSVTX	$3	$3	1725-07247-001	ACC.2	Now		DC6

VTX Interface Module

VTX1000, power supply/interface module, Country Group: 66	$209	$163	2200-07156-001	AUD.7	Now	Jun-01-2009	DC16

Mic

Wireless Lapel Microphone for SoundStation Conference Phones, Frequency A = 171.905MHz : SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S.	$419	$390	2200-00699-001	ACC.2	Now	Oct-17-2008	DC6
Wireless Lapel Microphone for SoundStation Conference Phones, Frequency F = 203.400MHz.: SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S	$419	$390	2200-00699-002	ACC.2	Now	Oct-17-2008	DC6
Wireless expansion microphones for SoundStation VTX 1000, SoundStation2 EX, SoundStation IP6000, and QDX. Includes two wireless mics. Country Group: 1	$499	$389	2200-32400-001	AUD.7	Now	Aug-23-2010	DC16
Extension (EX) microphones for SoundStation VTX 1000 and SoundStation IP6000. Includes two EX mics and two 7 foot/2.3 meter cables. Country Groups: 1, 2, 3, 6, 7. Does not include China	$309	$241	2215-07155-001	AUD.7	Now	Jun-01-2009	DC16

Subwoofer

Subwoofer with amplifier kit, SS VTX 1000, includes power cable kit,110V, North America	$159	$124	2200-07242-001	AUD.7	Now	Sep-01-2008	DC16

Cables

Cable - Subwoofer cable, 7ft - SSVTX	$19	$18	1457-07363-001	ACC.2	Now		DC6
Cable - Ext. Microphone Cables, 7ft, (2) - SSVTX1000, SoundStation2	$30	$28	2200-41220-001	ACC.2	Now	Sep-01-2008	DC6
Cable - Ext. Mic Cables, 25ft, round (2) SSVTX. Country Group: 66	$30	$28	2200-41220-003	ACC.2	Now	Jun-01-2009	DC6
Cable - Power Supply to Console Cable, 21ft - SSVTX Note: For Use with VTX 1000 Systems ONLY.	$30	$28	2457-07690-001	ACC.2	Now	Sep-01-2008	DC6
Cable - Power Supply to Console Cable, 50ft - SSVTX Note: For Use with VTX 1000 Systems ONLY. Country Code 66	$41	$38	2457-07690-002	ACC.2	Now	Jun-01-2009	DC6

Shipping

Twin-Pack Overpack Box. Internal Boxes Not Included - SSVTX	$5	$5	1710-07513-003	ACC.99	Now		DC99

Security Kit

Security Kit (KA - Keyed Alike) , SoundStation 2, VTX1000 and SoundStation IP. Includes cable, lock/key, hardware, instructions. Country Group 66.	$51	$47	2457-04931-004	ACC.2	Now	Jun-01-2009	DC6

SOUNDSTATION2 ACCESSORIES

Neoprene carry case for use with SoundStation2, SoundStation2W & VTX 1000 family of conference phones. Can carry console, EX mics and cables.	$41	$38	1676-07870-001	ACC.2	Now	Jun-01-2009	DC6
Wireless Lapel Microphone for SoundStation Conference Phones, Frequency A = 171.905MHz : SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S.	$419	$390	2200-00699-001	ACC.2	Now	Oct-17-2008	DC6
Wireless Lapel Microphone for SoundStation Conference Phones, Frequency F = 203.400MHz.: SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S	$419	$390	2200-00699-002	ACC.2	Now	Oct-17-2008	DC6
2.5MM cell phone cable for use with SoundStation2 and SoundStation2W.	$8	$7	2200-07817-001	ACC.2	Now	Jun-01-2009	DC6
Power/Telco Module SoundStation2, 110V , Country Group 68	$139	$111	2200-16020-001	TIER.09	Now	Oct-16-2010	DC14
Ex Microphones(Qty 2) for SoundStation2 and Avaya 2490, only compatible with expandable model of SoundStation2 and Avaya 2490 110V , Country Group 1	$209	$167	2200-16155-001	TIER.09	Now	May-24-2010	DC14
Computer Calling Kit-allows you to make calls over the Internet using the SoundStation2 (with LCD) and VoiceStation 500. Country Group 66 (Worldwide).	$29	$25	2200-17240-002	TIER.06	Now	Jul-24-2009	DC8
Wireless expansion microphones for SoundStation VTX 1000, SoundStation2 EX, SoundStation IP6000, and QDX. Includes two wireless mics. Country Group: 1	$499	$389	2200-32400-001	AUD.7	Now	Aug-23-2010	DC16
Cable - Ext. Microphone Cables, 7ft, (2) - SSVTX1000, SoundStation2	$30	$28	2200-41220-001	ACC.2	Now	Sep-01-2008	DC6
8 Wire Console Cable, RJ-45, 21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable. Country Group: 2	$30	$28	2457-00449-001	TIER.05	Now	Jun-01-2009	DC6
Ship kit (Box, Inserts, Handle) , SoundStation2, 5pk	$78	$78	2710-07860-005	ACC.99	Now	Jun-01-2009	DC99

SOUNDSTATION VTX1000 SERVICE

Polycom Branded Services

Premier, One Year, VTX 1000	$102	$100	4870-00042-112	TIER.04	Now	Dec-11-2009	DC4
Premier, Three Year, VTX 1000	$260	$255	4870-00042-312	TIER.04	Now	May-01-2010	DC4
Premier, One Year, VTX 1000 Twin pack product bundle	$195	$191	4870-00043-112	TIER.04	Now	Dec-11-2009	DC4

Partner Branded Services

Premier, Three Year, VTX 1000 Twin pack product bundle	$484	$474	4870-00043-312	TIER.04	Now	Dec-11-2009	DC4

SOUNDSTATION2 AND 2W SERVICE

Polycom Branded Services

Premier, One Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	$24	$24	4870-00040-112	TIER.04	Now	Mar-22-2010	DC4
Premier, Three Year for VoiceStation 100, 300, 500 models; SoundPoint Pro SE-220 and SE-225; SoundStation 2 and 2W	$61	$60	4870-00040-312	TIER.04	Now	May-01-2010	DC4

LEGACY SOUNDSTATION SYSTEMS - ACCESSORIES

Long Description	MSRP	Contract Price	Product ID	Disc	Avail	Ch Dt	New Disc

VIDEO INTERCONNECT

Video Interconnect - SoundStation &SoundStation Premier	$129	$120	2200-01906-001	ACC.2	Now	Jun-01-2009	DC6

ADAPTER

Hands-free adapters for use with Nokia mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	$12	$11	2200-07876-001	ACC.2	Now	Jun-01-2009	DC6
Hands-free adapters for use with Samsung mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	$12	$11	2200-07876-002	ACC.2	Now	Jun-01-2009	DC6
Hands-free adapters for use with Sony Ericsson mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	$12	$11	2200-07876-003	ACC.2	Now	Jun-01-2009	DC6
Hands-free adapters for use with Siemens mobile phones, to enable the cell phone functionality on SoundStation2W, Country Groups 1, 3, 6 & 7	$12	$11	2200-07876-004	ACC.2	Now	Jun-01-2009	DC6

MIC

Wireless Lapel Microphone for SoundStation Conference Phones, Frequency A = 171.905MHz : SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S.	$419	$390	2200-00699-001	ACC.2	Now	Oct-17-2008	DC6
Wireless Lapel Microphone for SoundStation Conference Phones, Frequency F = 203.400MHz.: SoundStation, SoundStation Premier and SoundStation2 - Frequencies approved for U.S. ONLY - Not available outside the U.S	$419	$390	2200-00699-002	ACC.2	Now	Oct-17-2008	DC6

BATTERY PACK

Battery Pack - SoundStation Premier Satellite	$36	$33	1520-03690-001	ACC.2	Now	Sep-01-2008	DC6

CABLES

Cable - Ext. Mic Cables, 6ft, round (2) -SoundStation EX,SoundStation Premier	$30	$28	2200-00675-001	ACC.2	Now	Jun-01-2009	DC6
Cable - Ext. Mic Cables, 10ft, round (2) -SoundStation EX,SoundStation Premier	$30	$28	2200-00675-002	ACC.2	Now	Jun-01-2009	DC6
Cable - Ext. Mic Cables, 25ft, round (2) -SoundStation EX,SoundStation Premier	$30	$28	2200-00675-003	ACC.2	Now	Jun-01-2009	DC6
Replacement Phone Cable. RJ11, 7ft. For VoiceStation, SoundStation, SoundStation Premier, SS2. Country Group: 66	$9	$8	2457-00448-001	ACC.2	Now	Jun-01-2009	DC6
8 Wire Console Cable, RJ-45, 21ft, for VoiceStation 100, SoundStation2 and SoundStation2 without Display. Also Premier Satellite to Console Cable. Country Group: 2	$30	$28	2457-00449-001	TIER.05	Now	Jun-01-2009	DC6
Content cable, VGA-M+2 RCA-M x VGA-M+3.5mm-M Mini-Stereo, 25', connects PC audio (3.5mm) and Video HD15 to audio (2xRCA) and video (HD15)	$295	$251	2457-21996-001	VID.4/TR8	Now	Jun-01-2009	DC12